



## PERFORMANCE OF WHOLESALE & RETAIL TRADE

JANUARY 2026

Sales Value  
Wholesale & Retail Trade

**RM159.8 billion**

Percentage Growth  
Year-on-Year

**7.3%**

Sales Value of Wholesale & Retail Trade  
(RM billion)



### SALES VALUE

#### WHOLESALE TRADE (RM BILLION)



Jan. 2026: 70.8  
6.0%

Jan. 2025: 66.8  
4.9%

#### RETAIL TRADE (RM BILLION)



Jan. 2026: 70.2  
6.1%

Jan. 2025: 66.1  
8.2%

#### MOTOR VEHICLES (RM BILLION)



Jan. 2026: 18.8  
17.3%

Jan. 2025: 16.0  
-9.1%

(% is Year-on-Year growth)

### VOLUME INDEX

#### Wholesale & Retail Trade

Jan. 2026: 167.3  
5.8%

Jan. 2025: 158.1

#### Wholesale Trade

Jan. 2026: 155.1  
6.1%

Jan. 2025: 146.1

#### Retail Trade

Jan. 2026: 191.7  
3.7%

Jan. 2025: 184.9

#### Motor Vehicles

Jan. 2026: 135.8  
15.9%

Jan. 2025: 117.1

Jan. 2026

Jan. 2025

Seasonally Adjusted Volume Index  
January 2026:

**-2.4%**  
Month-on-Month

### MAIN GROUPS (SALES)

#### Wholesale Trade



Other Specialised Wholesale  
(includes petroleum & construction materials)

4.3%



Wholesale of Household Goods

9.4%



Wholesale of Food, Beverages & Tobacco

5.8%

#### Retail Trade



Retail Sale in Non-specialised Stores

7.9%



Retail Sale of Other Goods in Specialised Stores

5.4%



Retail Sales of Other Household Equipment in Specialised Stores

3.3%

#### Motor Vehicles



Sale of Motor Vehicles

25.9%



Sale of Motor Vehicles Parts & Accessories

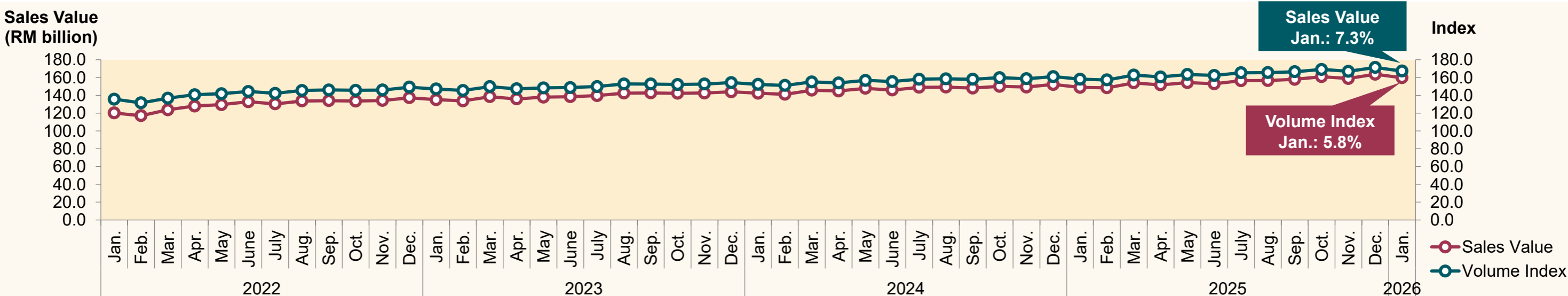
6.2%



Maintenance & Repair of Motor Vehicles

9.3%

## Performance of Sales Value and Volume Index for Wholesale & Retail Trade



# Wholesale & retail trade begins 2026 with robust sales of RM159.8 billion in January

- Wholesale & retail trade recorded monthly sales of RM159.8 billion in January 2026, representing a year-on-year increase of 7.3 per cent.
- The growth in sales recorded in January was primarily supported by the Retail trade and Wholesale trade sub-sectors. Retail trade registered total sales of RM70.2 billion, an increase of RM4.1 billion, reflecting a year-on-year growth of 6.1 per cent. Wholesale trade also recorded sales of RM70.8 billion, rising by RM4.0 billion, which corresponds to a year-on-year growth of 6.0 per cent. Meanwhile, the Motor vehicles sub-sector continued to demonstrate notable expansion, registering total sales of RM18.8 billion, an increase of RM2.8 billion, translating into a year-on-year growth of 17.3 per cent.
- The performance of the Retail trade sub-sector was mainly supported by Retail sales in non-specialised stores, which increased by 7.9 per cent to RM27.5 billion. Meanwhile, Retail sales in specialised stores expanded by 5.4 per cent to RM14.7 billion in January 2026. In addition, Retail sales of automotive fuels rose by 7.0 per cent to RM6.5 billion. Retail sales of household equipment also recorded a 3.3 per cent increase to RM7.8 billion.
- Wholesale trade continued to demonstrate steady performance in January, with Wholesale of household goods expanding by 9.4 per cent to RM15.2 billion. At the same time, the Other specialised wholesale group recorded an increase of 4.3 per cent, reaching RM25.7 billion. Growth was also underpinned by the Wholesale of food, beverages & tobacco, which recorded a 5.8 per cent increase.



- During the same period, the Motor vehicles sub-sector registered notable growth, driven primarily by Sales of motor vehicles, which reached RM9.0 billion, representing a 25.9 per cent increase year-on-year. Other groups that contributed to the expansion of the sub-sector included Sales, maintenance & repair of motorcycles (32.7%), Sales of motor vehicle parts & accessories (6.2%), as well as Maintenance & repair of motor vehicles (9.3%).
- Meanwhile, online retail sales continued to register positive growth in January, with the sales index rising 5.9 per cent year-on-year, compared with 8.9 per cent in the previous month.
- In terms of the volume index, Wholesale & retail trade recorded a 5.8 per cent year-on-year increase, driven mainly by the Motor vehicles sub-sector, which grew by 15.9 per cent, followed by Wholesale trade and Retail trade, which increased by 6.1 per cent and 3.7 per cent, respectively. However, on a seasonally adjusted basis, the volume index declined by 2.4 per cent month-on-month compared with the preceding month.

