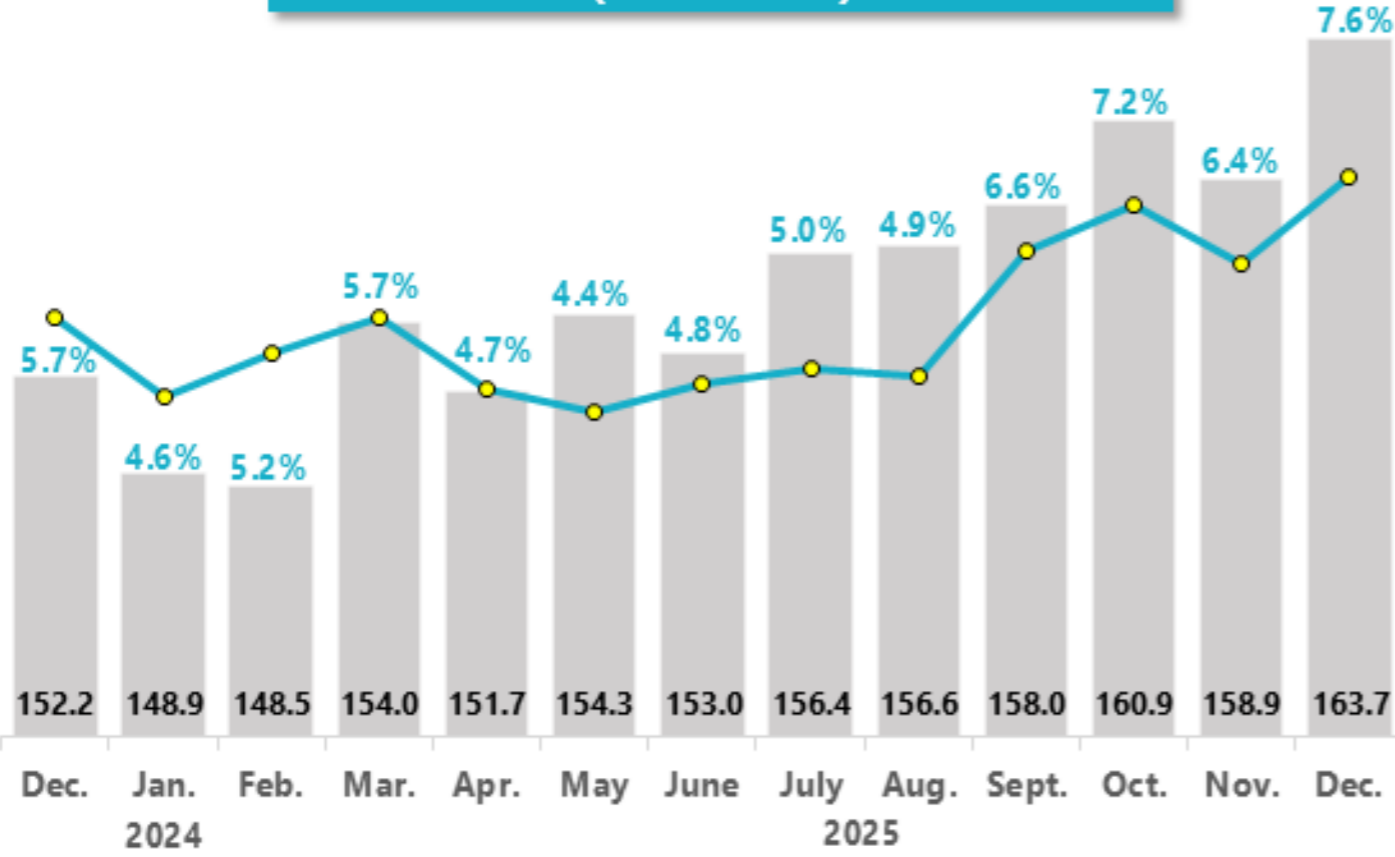


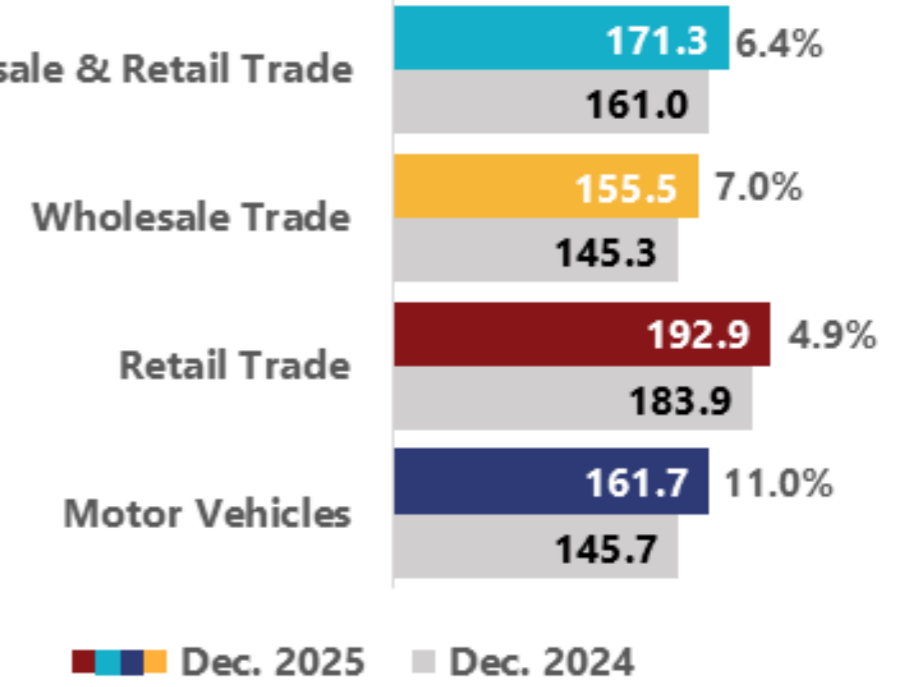


PERFORMANCE OF WHOLESALE & RETAIL TRADE, DECEMBER 2025

Sales Value of Wholesale & Retail Trade (RM billion)

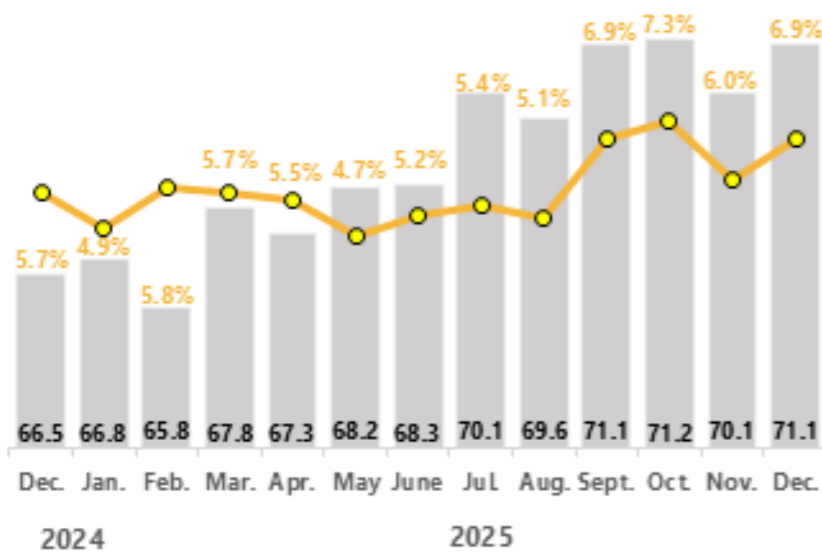


Volume Index

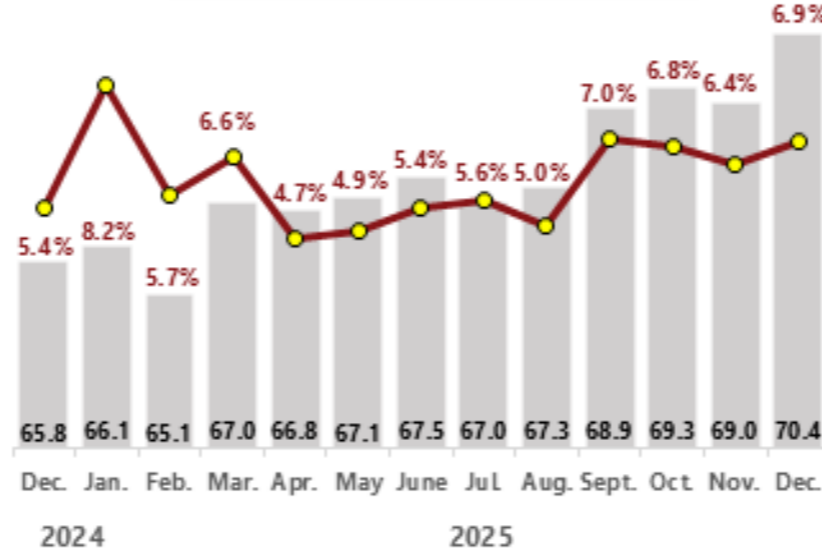


Seasonally Adjusted Volume Index December 2025: 1.2% (Month-on-Month)

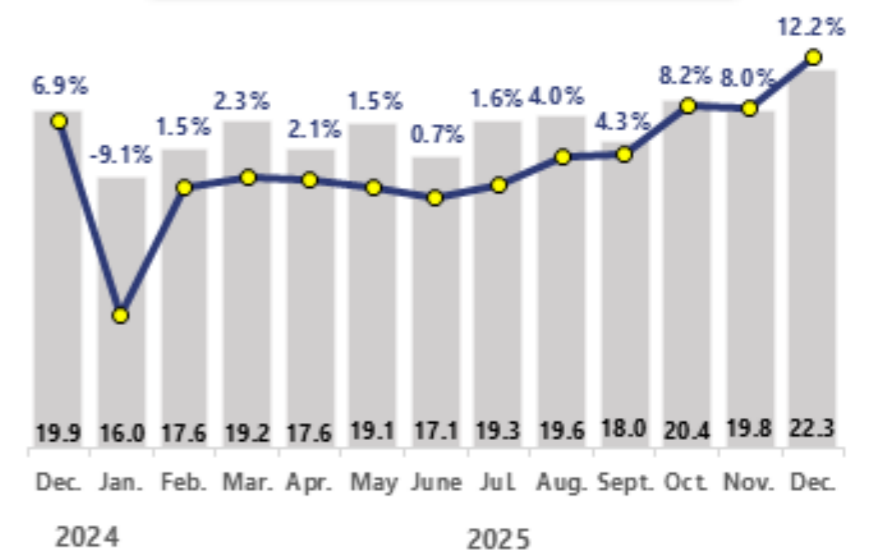
Sales Value of Wholesale Trade (RM billion)



Sales Value of Retail Trade (RM billion)



Sales Value of Motor Vehicles (RM billion)



Percentage Change: Year-on-Year

MAIN GROUPS (SALES VALUE)

Wholesale Trade



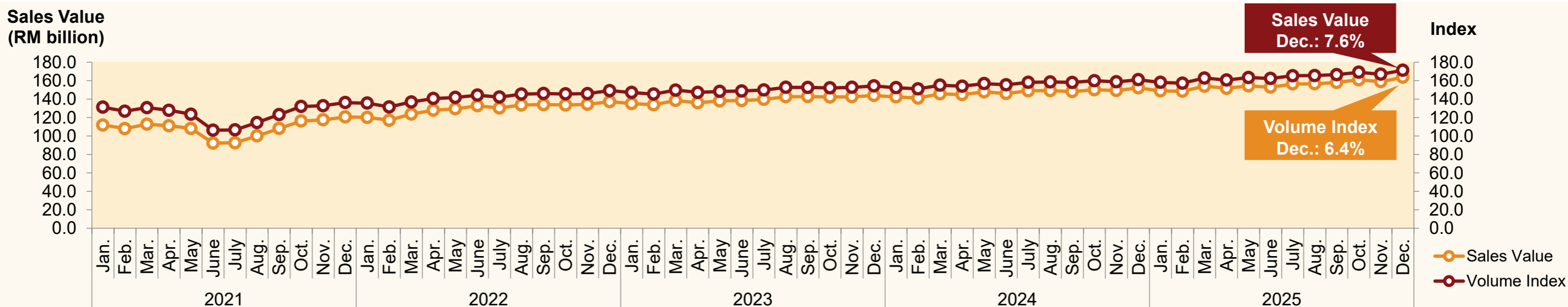
Retail Trade



Motor Vehicles



Performance of Sales Value and Volume Index for Wholesale & Retail Trade



Wholesale & retail trade in Malaysia reached an all-time high of RM1.87 trillion annual sales in 2025, following strong performance in December with sales amounting to RM163.7 billion

- Performance of Wholesale & retail trade in December 2025, recorded sales of RM163.7 billion, a year-on-year increase of 7.6 per cent. This contributed to total annual sales of RM1.87 trillion in 2025, representing a year-on-year growth of 5.6 per cent.
- The increase in sales for December was primarily driven by the Wholesale trade and Retail trade sub-sectors. Wholesale trade recorded total sales of RM71.1 billion, an increase of RM4.6 billion, translating to a year-on-year growth of 6.9 per cent. Retail trade also posted total sales of RM70.4 billion, rising by RM4.6 billion, with a year-on-year growth of 6.9 per cent. Meanwhile, the Motor vehicles sub-sector registered total sales of RM22.3 billion, an increase of RM2.4 billion, representing a year-on-year growth of 12.2 per cent.
- Wholesale trade continued to show steady performance in December, supported by Other specialised wholesale, which grew by 5.5 per cent to RM26.1 billion. In addition, the Wholesale of household goods group recorded a substantial increase of 9.2 per cent to RM14.7 billion. Growth was also underpinned by the Wholesale of food, beverages & tobacco, which climbed 7.1 per cent.
- Retail sales in non-specialised stores rose 9.3 per cent to RM27.4 billion. Meanwhile, Retail sales in specialised stores, increased 5.6 per cent to RM14.9 billion in December 2025. Retail sales of automotive fuels grew 7.4 per cent to RM6.4 billion, while Retail sales of information & communication equipment rose 5.9 per cent to RM5.4 billion.



- The Motor vehicles sub-sector was driven by strong Sales of motor vehicles, which reached a record high of RM12.5 billion, marking a 15.7 per cent increase. Other factors contributing to growth in the sub-sector included Sales of motor vehicle parts & accessories (6.6%), Maintenance & repair of motor vehicles (9.7%), and Sales, maintenance & repair of motorcycles (10.9%).
- Online retail sales continued to register positive growth in December, with the sales index rising 8.9 per cent year-on-year, compared with 7.3 per cent in the previous month.
- In terms of the volume index, Wholesale & retail trade recorded a 6.4 per cent year-on-year increase. Growth was primarily driven by the Motor vehicles sub-sector, which posted the highest performance in 2025 with an increase of 11.0 per cent, followed by Wholesale trade and Retail trade, which grew by 7.0 per cent and 4.9 per cent, respectively. On a seasonally adjusted basis, the volume index also rebounded 1.2 per cent month-on-month compared with the previous month.
- For the full year of 2025, Retail trade expanded by 6.1 per cent to RM811.5 billion, Wholesale trade grew 5.8 per cent to RM827.4 billion, and the Motor vehicles sub-sector increased 3.2 per cent to RM226.1 billion.

