



MINISTRY OF ECONOMY  
DEPARTMENT OF STATISTICS MALAYSIA

## BUSINESS TENDENCY STATISTICS THIRD QUARTER 2017



Jabatan Perangkaan Malaysia  
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Business  
Tendency Statistics  
Third Quarter, 2017

Q3 2017

Business Performance for all sectors expected double digit increase  
in the second half of 2017

### Business Performance Expectation

July-Sep 2017

Business Performance in  
Third Quarter of 2017 is  
expected to **increase**



July-Dec 2017

Business expectation for  
upcoming six months are  
expected to **improve**

4 Main  
Sector

July-Sep 2017

(Confidence Indicator)

July-Dec 2017

(Net Balance)



**Industry**

Agriculture, Mining, Manufacturing  
and Electric & water

**+3.1%**

**+22.1%**



**Construction**

Construction

**-7.7%**

**+18.6%**



**Wholesale & retail trade**

Wholesale trade and Retail trade

**+20.7%**

**+13.4%**



**Services**

Hotels, Transport, Communications,  
Finance, Insurance, Real estate and  
Information & communications  
technology

**+24.0%**

**+22.8%**

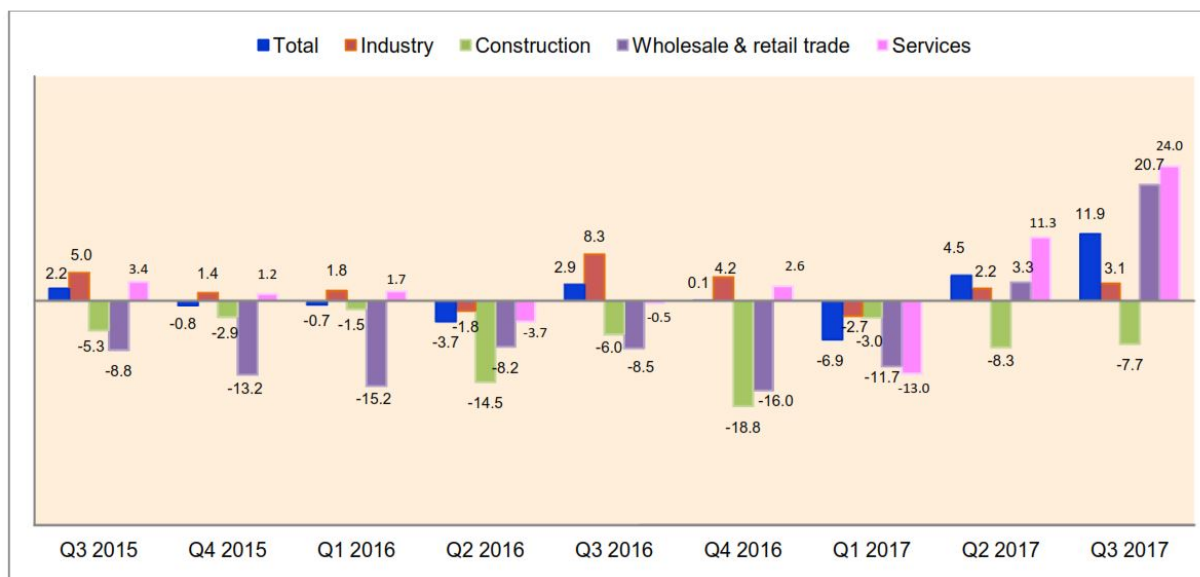
Business Tendency Statistics obtained through the Business Tendency Survey that has been conducted quarterly. This Survey covers 465 main establishments in Malaysia for Industry, Construction, Wholesale & retail trade and Services sectors.

Source: Business Tendency Statistics, Second Quarter, 2017

## FORECAST OF BUSINESS PERFORMANCE FOR THE THIRD QUARTER 2017

The business performance in the third quarter of 2017 is expected to increase with confidence indicator +11.9 per cent contributed by industry (+3.1%), wholesale & retail trade (+20.7%) and services (+24.0%) sectors.

**Chart I: Quarterly Confidence Indicator by Sectors, Malaysia, 2015-2017**



## Forecast of Gross Revenue and Number of Employees

The gross revenue in the third quarter of 2017 is expected to increase with a net balance of +21.5 per cent which 33.9 per cent of establishments expected an increase while 12.4 per cent of establishments foresee a decrease.

In terms of number of employees, 25.6 per cent of establishments predict an increase while, 4.0 per cent of establishments predict a decrease in the third quarter of 2017 which led to a net balance of +21.6 percent.

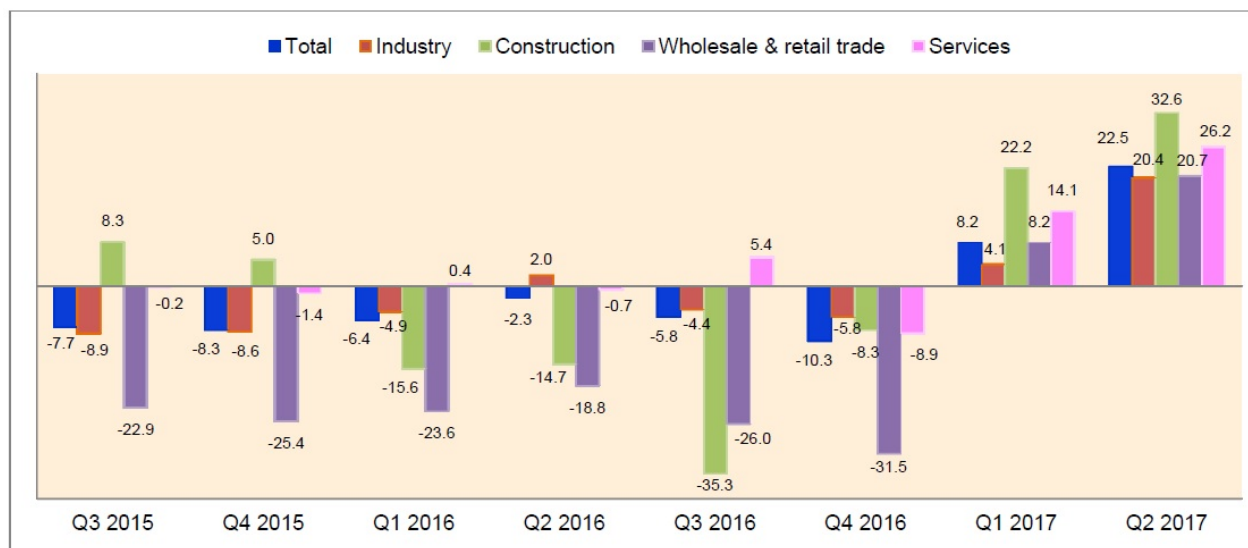
**Table 1: Expected of Net Balance Gross Revenue and Number of Employees, 2015-2017**

Period		Gross Revenue (%)				Number of Employees (%)			
		Up	Same	Down	Net Balance	Up	Same	Down	Net Balance
2015	Q2	34.6	37.9	27.4	7.2	18.8	69.4	11.8	6.9
	Q3	35.2	43.4	21.4	13.9	18.0	74.3	7.7	10.3
	Q4	29.5	45.5	25.0	4.5	15.9	72.2	11.9	4.0
2016	Q1	29.9	39.6	30.5	-0.7	17.5	72.1	10.4	7.1
	Q2	33.3	44.9	21.9	11.4	16.0	72.2	11.8	4.2
	Q3	31.7	48.2	20.1	11.6	24.0	66.8	9.1	14.9
	Q4	29.0	49.3	21.7	7.3	21.9	68.0	10.1	11.8
2017	Q1	24.0	44.8	31.2	-7.2	16.3	70.0	13.7	2.7
	Q2	35.1	45.9	19.0	16.1	20.3	72.0	7.7	12.6
	Q3	33.9	53.7	12.4	21.5	25.6	70.4	4.0	21.6

## CURRENT SITUATION OF BUSINESS PERFORMANCE IN THE SECOND QUARTER 2017

The current situation of business performance in the second quarter 2017 is higher with an overall net balance +22.5 per cent as compared to +8.2 per cent in the previous quarter. The increase was contributed by industry (+20.4%), construction (+32.6%), wholesale & retail trade (+20.7%) and services (+26.2%) sectors.

**Chart II: Net Balance of Current Situation for Business Performance by Sectors, Malaysia, 2015-2017**



## Gross Revenue and Number of Employees

The gross revenue for second quarter of 2017 increased with net balance +32.0 per cent whereby 47.9 per cent establishments reported an increase while, 15.9 per cent of establishments reported a decline.

In terms of number of employees, 27.3 per cent of establishments indicated an increase in employment, while 9.3 per cent of establishments reported a decrease. Overall, a net balance of +17.9 per cent for the number of employees were recorded in the second quarter of 2017 as compared to +10.7 per cent in the previous quarter.

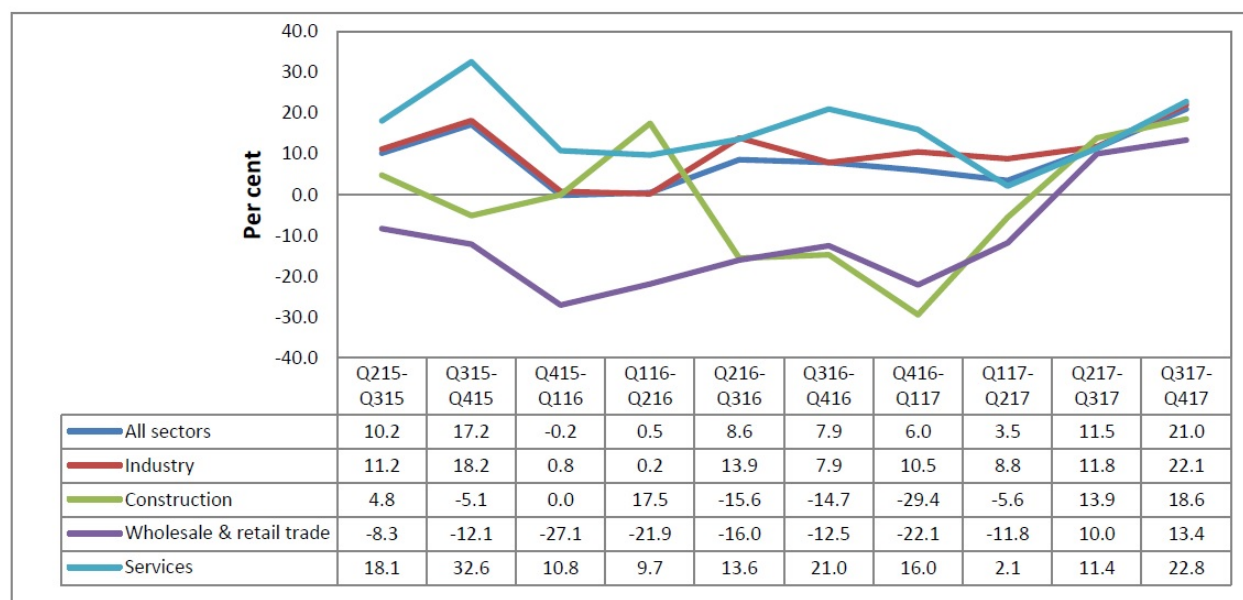
**Table 2: Net Balance of Current Situation for Gross Revenue and Number of Employees, 2015-2017**

Period		Gross Revenue (%)				Number of Employees (%)			
		Up	Same	Down	Net Balance	Up	Same	Down	Net Balance
<b>2015</b>	Q1	31.0	37.3	31.6	-0.6	17.4	64.4	18.2	-0.8
	Q2	32.9	36.2	30.9	2.0	20.3	63.2	16.5	3.8
	Q3	29.6	37.2	33.2	-3.6	17.4	63.7	18.9	-1.4
	Q4	32.4	36.7	30.9	1.5	19.1	63.9	17.0	2.0
<b>2016</b>	Q1	20.9	36.5	42.6	-21.7	19.4	61.6	19.0	0.3
	Q2	32.3	40.3	27.5	4.8	18.2	65.2	16.6	1.6
	Q3	28.4	39.7	31.9	-3.5	18.9	59.9	21.2	-2.3
	Q4	31.8	33.0	35.2	-3.4	17.6	60.5	21.9	-4.3
<b>2017</b>	Q1	40.8	36.6	22.6	18.2	23.0	64.7	12.3	10.7
	Q2	47.9	36.2	15.9	32.0	27.3	63.4	9.3	17.9

## EXPECTATIONS OF BUSINESS PERFORMANCE JULY-DECEMBER 2017

The business performance in July to December 2017 is expected to increase with a net balance of +21.0 per cent. All sectors, i.e. industry, construction, wholesale & retail trade and services are expected to increase with the net balance of +22.1 per cent, +18.6 per cent, +13.4 per cent and +22.8 per cent respectively.

**Chart III: Net Balance of Business Performance Expectation for Upcoming Six Month by Sector, Malaysia, 2015-2017**



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