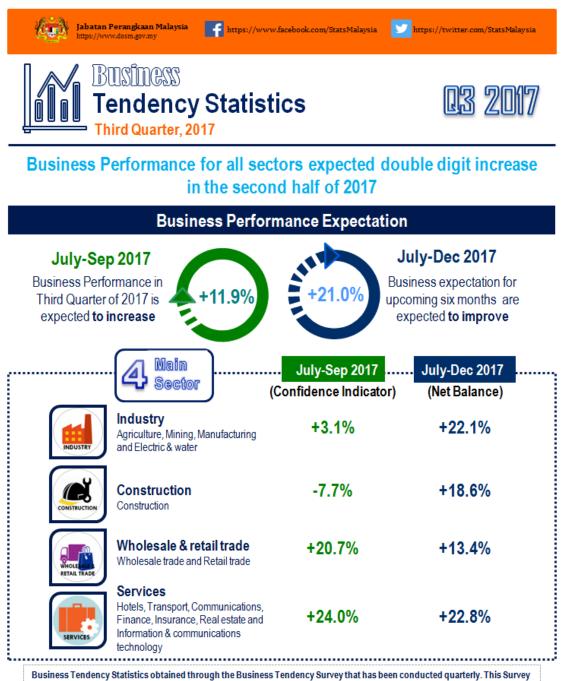
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MINISTRY OF ECONOMY DEPARTMENT OF STATISTICS MALAYSIA

BUSINESS TENDENCY STATISTICS THIRD QUARTER 2017



covers 465 main establishments in Malaysia for Industry, Construction, Wholesale & retail trade and Services sectors.

Source: Business Tendency Statistics, Second Quarter, 2017

### FORECAST OF BUSINESS PERFORMANCE FOR THE THIRD QUARTER 2017

The business performance in the third quarter of 2017 is expected to increase with confidence indicator +11.9 per cent contributed by industry (+3.1%), wholesale & retail trade (+20.7%) and services (+24.0%) sectors.



# Chart I: Quarterly Confidence Indicator by Sectors, Malaysia, 2015-2017

## Forecast of Gross Revenue and Number of Employees

The gross revenue in the third quarter of 2017 is expected to increase with a net balance of +21.5 per cent which 33.9 per cent of establishments expected an increase while 12.4 per cent of establishments foresee a decrease.

In terms of number of employees, 25.6 per cent of establishments predict an increase while, 4.0 per cent of establishments predict a decrease in the third quarter of 2017 which led to a net balance of +21.6 percent.

Table	1:	Expected	of	Net	Balance	Gross	Revenue	and	Number	of	Employees,
		2015-2017									

Period			Gross R	evenue (%	<b>b</b> )	Number of Employees (%)					
		Up Same		Net Down Balance		Up Same		Down	Net Balance		
2015	Q2	34.6	37.9	27.4	7.2	18.8	69.4	11.8	6.9		
	Q3	35.2	43.4	21.4	13.9	18.0	74.3	7.7	10.3		
	Q4	29.5	45.5	25.0	4.5	15.9	72.2	11.9	4.0		
2016	Q1	29.9	39.6	30.5	-0.7	17.5	72.1	10.4	7.1		
	Q2	33.3	44.9	21.9	11.4	16.0	72.2	11.8	4.2		
	Q3	31.7	48.2	20.1	11.6	24.0	66.8	9.1	14.9		
	Q4	29.0	49.3	21.7	7.3	21.9	68.0	10.1	11.8		
2017	Q1	24.0	44.8	31.2	-7.2	16.3	70.0	13.7	2.7		
	Q2	35.1	45.9	19.0	16.1	20.3	72.0	7.7	12.6		
	Q3	33.9	53.7	12.4	21.5	25.6	70.4	4.0	21.6		

#### **CURRENT SITUATION OF BUSINESS PERFORMANCE IN THE SECOND QUARTER 2017**

The current situation of business performance in the second quarter 2017 is higher with an overall net balance +22.5 per cent as compared to +8.2 per cent in the previous quarter. The increase was contributed by industry (+20.4%), construction (+32.6%), wholesale & retail trade (+20.7%) and services (+26.2%) sectors.





#### **Gross Revenue and Number of Employees**

The gross revenue for second quarter of 2017 increased with net balance +32.0 per cent whereby 47.9 per cent establishments reported an increase while, 15.9 per cent of establishments reported a decline.

In terms of number of employees, 27.3 per cent of establishments indicated an increase in employment, while 9.3 per cent of establishments reported a decrease. Overall, a net balance of +17.9 per cent for the number of employees were recorded in the second quarter of 2017 as compared to +10.7 per cent in the previous quarter.

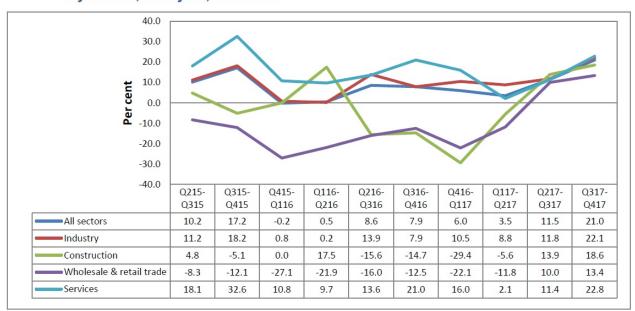
			Gross Re	evenue (%	%)	Number of Employees (%)				
Period		Up	Same	Down	Net Balance	Up	Same	Down	Net Balance	
2015	Q1	31.0	37.3	31.6	-0.6	17.4	64.4	18.2	-0.8	
	Q2	32.9	36.2	30.9	2.0	20.3	63.2	16.5	3.8	
	Q3	29.6	37.2	33.2	-3.6	17.4	63.7	18.9	-1.4	
	Q4	32.4	36.7	30.9	1.5	19.1	63.9	17.0	2.0	
2016	Q1	20.9	36.5	42.6	-21.7	19.4	61.6	19.0	0.3	
	Q2	32.3	40.3	27.5	4.8	18.2	65.2	16.6	1.6	
	Q3	28.4	39.7	31.9	-3.5	18.9	59.9	21.2	-2.3	
	Q4	31.8	33.0	35.2	-3.4	17.6	60.5	21.9	-4.3	
2017	Q1	40.8	36.6	22.6	18.2	23.0	64.7	12.3	10.7	
	Q2	47.9	36.2	15.9	32.0	27.3	63.4	9.3	17.9	

# Table 2: Net Balance of Current Situation for Gross Revenue and Number of Employees, 2015-2017

#### **EXPECTATIONS OF BUSINESS PERFORMANCE JULY-DECEMBER 2017**

The business performance in July to December 2017 is expected to increase with a net balance of +21.0 per cent. All sectors, i.e. industry, construction, wholesale & retail trade and services are expected to increase with the net balance of +22.1 per cent, +18.6 per cent, +13.4 per cent and +22.8 per cent respectively.

Chart III: Net Balance of Business Performance Expectation for Upcoming Six Month





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