



MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

BUSINESS TENDENCY STATISTICS SECOND QUARTER 2018



Department of Statistics, Malaysia
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Business Tendency Statistics

Q2 2018 Second Quarter, 2018

Positive prospect of business performance in the second quarter 2018

Business Performance Expectation

Apr-June 2018

Business performance in second quarter of 2018 is expected to increase.

+7.8%

+4.4%

Apr-Sep 2018

Business expectation for upcoming six months are expected to improve.

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Main Sector

Industry
Agriculture, Mining, Manufacturing and Electric & Water



| Apr-June 2018 | Apr-Sep 2018 |
|------------------------|---------------|
| (Confidence Indicator) | (Net Balance) |

+9.9%

-0.3%

Construction
Construction



-24.8%

-26.6%

Wholesale & retail trade
Wholesale trade and Retail trade



+7.4%

+9.5%

Services

Hotel, Transport, Communications, Finance, Insurance, Real estate and Information & communications technology



+8.6%

+15.3%

Source: Business Tendency Statistics, Second Quarter, 2018

This survey was carried out from 5th March till 4th May 2018

FORECAST OF BUSINESS PERFORMANCE FOR THE SECOND QUARTER 2018

The business performance in the second quarter of 2018 is expected to continue increasing with confidence indicator +7.8 per cent, mainly in industry (+9.9%), wholesale & retail trade (+7.4%) and services (+8.6%) sectors.

Chart I: Quarterly Confidence Indicator by Sectors, Malaysia, 2016-2018



Expectations of Gross Revenue and Number of Employees

Gross revenue in the second quarter of 2018 is expected to continue rising with 34.0 per cent of establishments expected an increase while 11.4 per cent of establishments foresee a decrease. Net balance recorded is +22.6 per cent.

In terms of number of employees, 8.7 per cent of establishments predicted an increase while 7.9 per cent of establishments expected a decrease in the second quarter of 2018 which led to a net balance of +0.8 per cent.

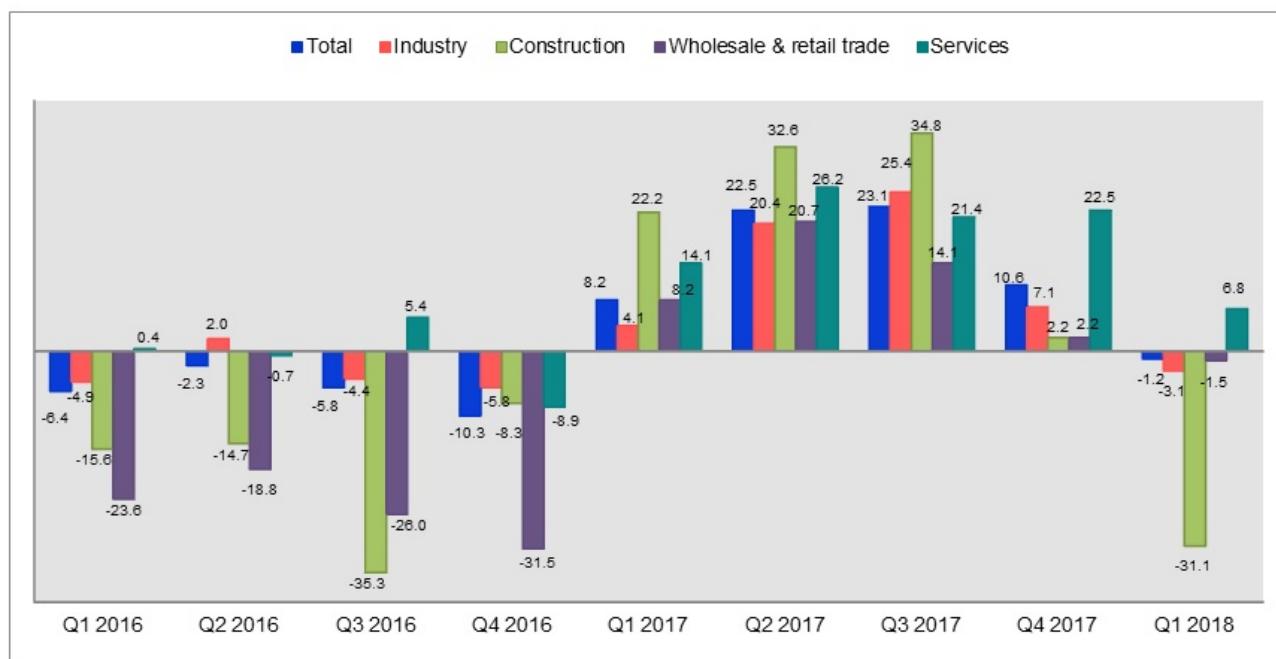
Table 1: Expected of Net Balance Gross Revenue and Number of Employees, 2016-2018

| Period | | Gross Revenue (%) | | | | Number of Employees (%) | | | |
|-------------|----|-------------------|------|------|-------------|-------------------------|------|------|-------------|
| | | Up | Same | Down | Net Balance | Up | Same | Down | Net Balance |
| 2016 | Q1 | 29.9 | 39.6 | 30.5 | -0.7 | 17.5 | 72.1 | 10.4 | 7.1 |
| | Q2 | 33.3 | 44.9 | 21.9 | 11.4 | 16.0 | 72.2 | 11.8 | 4.2 |
| | Q3 | 31.7 | 48.2 | 20.1 | 11.6 | 24.0 | 66.8 | 9.1 | 14.9 |
| | Q4 | 29.0 | 49.3 | 21.7 | 7.3 | 21.9 | 68.0 | 10.1 | 11.8 |
| 2017 | Q1 | 24.0 | 44.8 | 31.2 | -7.2 | 16.3 | 70.0 | 13.7 | 2.7 |
| | Q2 | 35.1 | 45.9 | 19.0 | 16.1 | 20.3 | 72.0 | 7.7 | 12.6 |
| | Q3 | 33.9 | 53.7 | 12.4 | 21.5 | 25.6 | 70.4 | 4.0 | 21.6 |
| | Q4 | 42.4 | 49.5 | 8.1 | 34.2 | 28.2 | 64.7 | 7.1 | 21.2 |
| 2018 | Q1 | 30.4 | 57.3 | 12.3 | 18.1 | 25.2 | 61.6 | 13.2 | 12.0 |
| | Q2 | 34.0 | 54.6 | 11.4 | 22.6 | 8.7 | 83.4 | 7.9 | 0.8 |

CURRENT SITUATION OF BUSINESS PERFORMANCE IN THE FIRST QUARTER 2018

The current situation of business performance registered a decrease with an overall net balance of all sectors -1.2 per cent in the first quarter 2018. The decrease was contributed by industry (-3.1%), construction (-31.1%) and wholesale & retail trade (-1.5%).

Chart II: Net Balance of Current Situation for Business Performance by Sectors, Malaysia, 2016-2018



Gross Revenue and Number of Employees

The gross revenue for the first quarter of 2018 increased with a net balance of +2.6 per cent whereby 26.0

per cent of establishments reported an increase while 23.4 per cent of establishments reported a decline.

In terms of number of employees, 11.8 per cent of establishments indicated an increase, while 12.9 per cent of establishments reported a decrease. Meanwhile, 75.3 per cent of establishments reported that the number of employees remained the same. Overall, a net balance of -1.1 per cent was recorded for the number of employees in the first quarter 2018.

Table 2: Net Balance of Current Situation for Gross Revenue and Number of Employees, 2015-2018

| Period | Gross Revenue (%) | | | | Number of Employees (%) | | | | |
|-------------|-------------------|------|------|-------------|-------------------------|------|------|-------------|------|
| | Up | Same | Down | Net Balance | Up | Same | Down | Net Balance | |
| 2015 | Q4 | 32.4 | 36.7 | 30.9 | 1.5 | 19.1 | 63.9 | 17.0 | 2.0 |
| 2016 | Q1 | 20.9 | 36.5 | 42.6 | -21.7 | 19.4 | 61.6 | 19.0 | 0.3 |
| | Q2 | 32.3 | 40.3 | 27.5 | 4.8 | 18.2 | 65.2 | 16.6 | 1.6 |
| | Q3 | 28.4 | 39.7 | 31.9 | -3.5 | 18.9 | 59.9 | 21.2 | -2.3 |
| | Q4 | 31.8 | 33.0 | 35.2 | -3.4 | 17.6 | 60.5 | 21.9 | -4.3 |
| 2017 | Q1 | 40.8 | 36.6 | 22.6 | 18.2 | 23.0 | 64.7 | 12.3 | 10.7 |
| | Q2 | 47.9 | 36.2 | 15.9 | 32.0 | 27.3 | 63.4 | 9.3 | 17.9 |
| | Q3 | 43.8 | 46.4 | 9.8 | 33.0 | 29.2 | 59.6 | 11.2 | 18.0 |
| | Q4 | 34.3 | 53.5 | 12.2 | 22.1 | 25.6 | 59.6 | 14.8 | 10.8 |
| 2018 | Q1 | 26.0 | 50.6 | 23.4 | 2.6 | 11.8 | 75.3 | 12.9 | -1.1 |

EXPECTATIONS OF BUSINESS PERFORMANCE APRIL-SEPTEMBER 2018

Expectations of the business performance is continue positive with a net balance of +4.4 per cent in April to September 2018. Wholesale & retail trade and services sectors are expected to increase with a net balance of +9.5 per cent and +15.3 per cent, respectively. In contrary, industry and construction sectors recorded a decrease with a net balance of -0.3 per cent and -26.6 per cent, respectively.

Chart III: Net Balance of Business Performance Expectation for Upcoming Six Month by Sector, Malaysia, 2016-2018



Released By:

**DATO' SRI DR. MOHD UZIR MAHIDIN
CHIEF STATISTICIAN MALAYSIA
DEPARTMENT OF STATISTICS, MALAYSIA**

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Contact person:

Ho Mei Kei
Public Relation Officer
Corporate and User Services Division
Department of Statistics, Malaysia
Tel : +603-8885 7942
Fax : +603-8888 9248
Email : [mkho\[at\]dosm.gov.my](mailto:mkho[at]dosm.gov.my)

Contact person:

Baharudin Mohamad
Public Relation Officer
Strategic Communication and International Division
Department of Statistics Malaysia
Tel : +603-8090 4681
Fax : +603-8888 9248
Email : [baharudin\[at\]dosm.gov.my](mailto:baharudin[at]dosm.gov.my)

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