



MINISTRY OF ECONOMY  
DEPARTMENT OF STATISTICS MALAYSIA

## BUSINESS TENDENCY STATISTICS SECOND QUARTER 2018



Department of Statistics, Malaysia  
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### Business Tendency Statistics

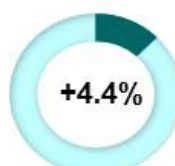
Second Quarter, 2018

**Positive prospect of business performance in the second quarter 2018**

#### Business Performance Expectation

**Apr-June 2018**

Business performance in second quarter of 2018 is expected **to increase**.



**Apr-Sep 2018**

Business expectation for upcoming six months are expected **to improve**.



#### Main Sector

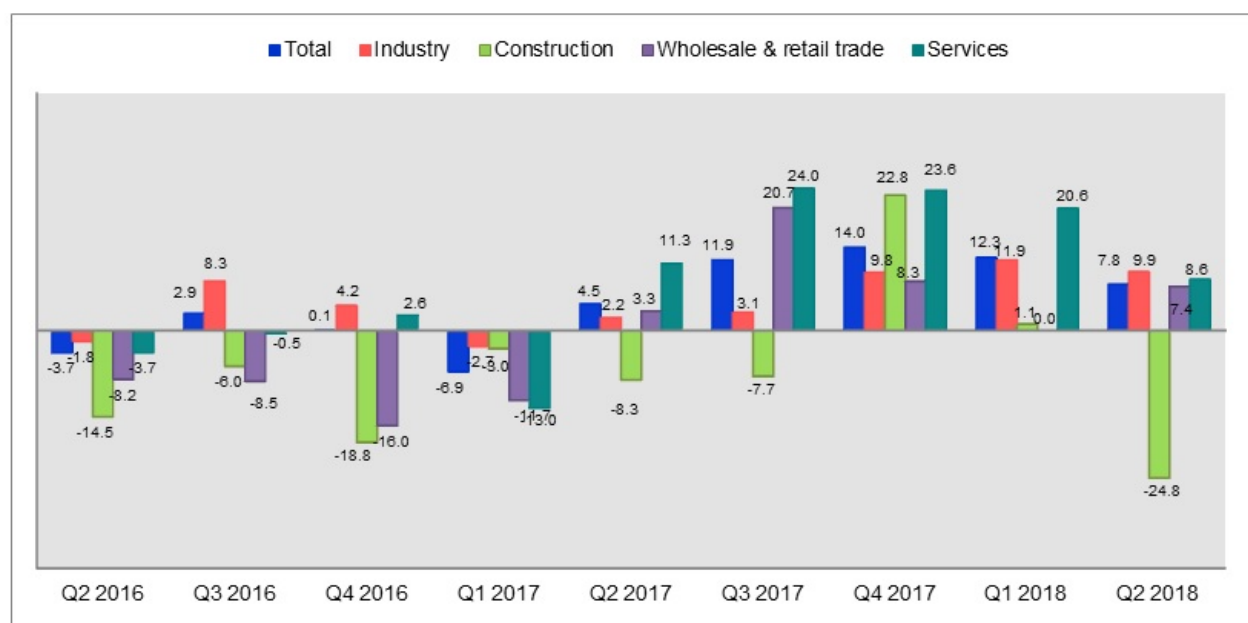
		Apr-June 2018 (Confidence Indicator)	Apr-Sep 2018 (Net Balance)
<b>Industry</b> Agriculture, Mining, Manufacturing and Electric & Water		+9.9%	-0.3%
<b>Construction</b> Construction		-24.8%	-26.6%
<b>Wholesale &amp; retail trade</b> Wholesale trade and Retail trade		+7.4%	+9.5%
<b>Services</b> Hotel, Transport, Communications, Finance, Insurance, Real estate and Information & communications technology		+8.6%	+15.3%

Source: Business Tendency Statistics, Second Quarter, 2018  
This survey was carried out from 5<sup>th</sup> March till 4<sup>th</sup> May 2018

## FORECAST OF BUSINESS PERFORMANCE FOR THE SECOND QUARTER 2018

The business performance in the second quarter of 2018 is expected to continue increasing with confidence indicator +7.8 per cent, mainly in industry (+9.9%), wholesale & retail trade (+7.4%) and services (+8.6%) sectors.

**Chart I: Quarterly Confidence Indicator by Sectors, Malaysia, 2016-2018**



## Expectations of Gross Revenue and Number of Employees

Gross revenue in the second quarter of 2018 is expected to continue rising with 34.0 per cent of establishments expected an increase while 11.4 per cent of establishments foresee a decrease. Net balance recorded is +22.6 per cent.

In terms of number of employees, 8.7 per cent of establishments predicted an increase while 7.9 per cent of establishments expected a decrease in the second quarter of 2018 which led to a net balance of +0.8 per cent.

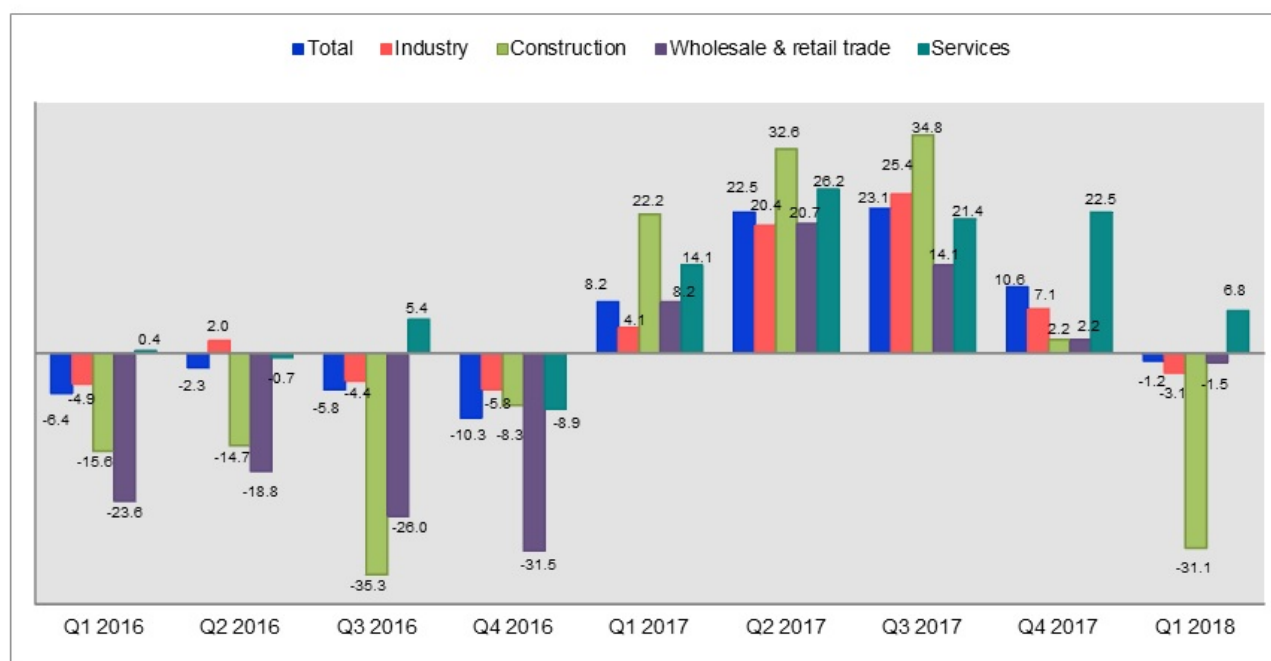
**Table 1: Expected of Net Balance Gross Revenue and Number of Employees, 2016-2018**

Period		Gross Revenue (%)				Number of Employees (%)			
		Up	Same	Down	Net Balance	Up	Same	Down	Net Balance
2016	Q1	29.9	39.6	30.5	-0.7	17.5	72.1	10.4	7.1
	Q2	33.3	44.9	21.9	11.4	16.0	72.2	11.8	4.2
	Q3	31.7	48.2	20.1	11.6	24.0	66.8	9.1	14.9
	Q4	29.0	49.3	21.7	7.3	21.9	68.0	10.1	11.8
2017	Q1	24.0	44.8	31.2	-7.2	16.3	70.0	13.7	2.7
	Q2	35.1	45.9	19.0	16.1	20.3	72.0	7.7	12.6
	Q3	33.9	53.7	12.4	21.5	25.6	70.4	4.0	21.6
	Q4	42.4	49.5	8.1	34.2	28.2	64.7	7.1	21.2
2018	Q1	30.4	57.3	12.3	18.1	25.2	61.6	13.2	12.0
	Q2	34.0	54.6	11.4	22.6	8.7	83.4	7.9	0.8

### CURRENT SITUATION OF BUSINESS PERFORMANCE IN THE FIRST QUARTER 2018

The current situation of business performance registered a decrease with an overall net balance of all sectors -1.2 per cent in the first quarter 2018. The decrease was contributed by industry (-3.1%), construction (-31.1%) and wholesale & retail trade (-1.5%).

**Chart II: Net Balance of Current Situation for Business Performance by Sectors, Malaysia, 2016-2018**



### Gross Revenue and Number of Employees

The gross revenue for the first quarter of 2018 increased with a net balance of +2.6 per cent whereby 26.0

per cent of establishments reported an increase while 23.4 per cent of establishments reported a decline.

In terms of number of employees, 11.8 per cent of establishments indicated an increase, while 12.9 per cent of establishments reported a decrease. Meanwhile, 75.3 per cent of establishments reported that the number of employees remained the same. Overall, a net balance of -1.1 per cent was recorded for the number of employees in the first quarter 2018.

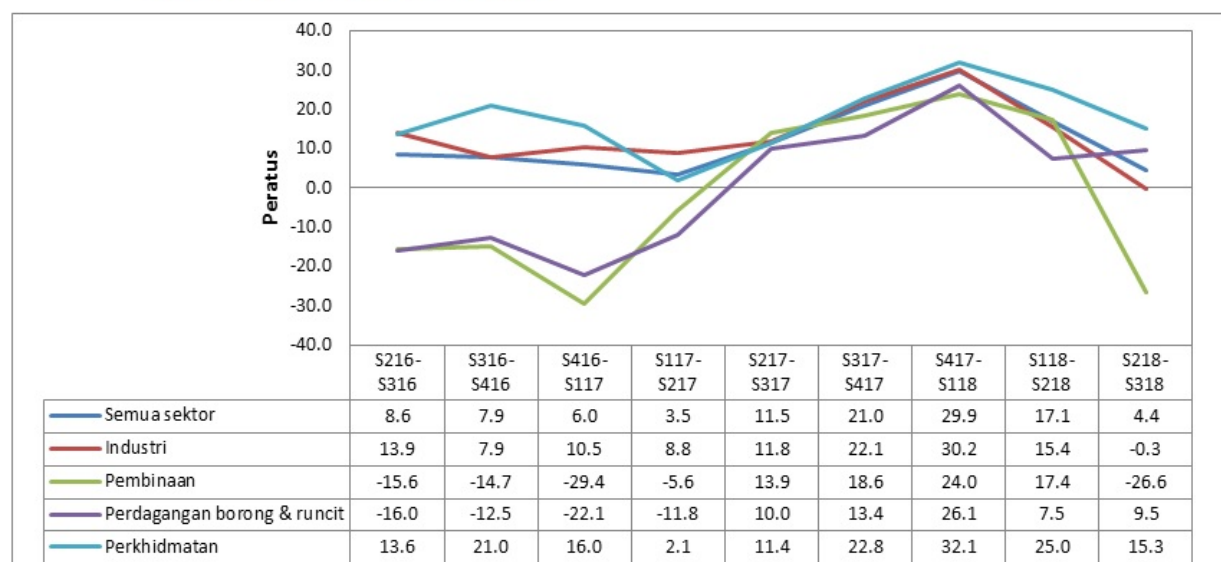
**Table 2: Net Balance of Current Situation for Gross Revenue and Number of Employees, 2015-2018**

Period		Gross Revenue (%)				Number of Employees (%)			
		Up	Same	Down	Net Balance	Up	Same	Down	Net Balance
<b>2015</b>	Q4	32.4	36.7	30.9	1.5	19.1	63.9	17.0	2.0
<b>2016</b>	Q1	20.9	36.5	42.6	-21.7	19.4	61.6	19.0	0.3
	Q2	32.3	40.3	27.5	4.8	18.2	65.2	16.6	1.6
	Q3	28.4	39.7	31.9	-3.5	18.9	59.9	21.2	-2.3
	Q4	31.8	33.0	35.2	-3.4	17.6	60.5	21.9	-4.3
<b>2017</b>	Q1	40.8	36.6	22.6	18.2	23.0	64.7	12.3	10.7
	Q2	47.9	36.2	15.9	32.0	27.3	63.4	9.3	17.9
	Q3	43.8	46.4	9.8	33.0	29.2	59.6	11.2	18.0
	Q4	34.3	53.5	12.2	22.1	25.6	59.6	14.8	10.8
<b>2018</b>	Q1	26.0	50.6	23.4	2.6	11.8	75.3	12.9	-1.1

## EXPECTATIONS OF BUSINESS PERFORMANCE APRIL-SEPTEMBER 2018

Expectations of the business performance is continue positive with a net balance of +4.4 per cent in April to September 2018. Wholesale & retail trade and services sectors are expected to increase with a net balance of +9.5 per cent and +15.3 per cent, respectively. In contrary, industry and construction sectors recorded a decrease with a net balance of -0.3 per cent and -26.6 per cent, respectively.

**Chart III: Net Balance of Business Performance Expectation for Upcoming Six Month by Sector, Malaysia, 2016-2018**





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31 May 2018

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