



KEMENTERIAN EKONOMI  
JABATAN PERANGKAAN MALAYSIA

**STATISTIK KECENDERUNGAN PERNIAGAAN  
*BUSINESS TENDENCY STATISTICS***

SUKU PERTAMA  
*FIRST QUARTER* **2023**

**Pemakluman**

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*Please be informed that the Government of Malaysia has declared National Statistics Day (MyStats Day) on October 20 each year. MyStats Day theme is “Connecting the World with Data We Can Trust”.*

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Blok C6, Kompleks C,

Pusat Pentadbiran Kerajaan Persekutuan,

62514 Putrajaya,

**MALAYSIA**

Tel. : 03-8885 7000

Faks / Fax : 03-8888 9248

Portal

: <https://www.dosm.gov.my>

Facebook / Twitter / Instagram

: StatsMalaysia

Emel / Email

: info@dosm.gov.my (pertanyaan umum / general enquiries)

data@dosm.gov.my (pertanyaan & permintaan data / data request & enquiries)

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## KATA PENGANTAR

Penerbitan Statistik Kecenderungan Perniagaan ini mengandungi statistik bagi pelbagai sektor ekonomi di Malaysia berdasarkan data yang diperoleh daripada Survei Kecenderungan Perniagaan. Kajian ini dijalankan secara suku tahunan. Statistik Kecenderungan Perniagaan disusun berpandukan garis panduan dan saranan yang disyorkan oleh *Organisation for Economic Co-operation and Development* (OECD) dengan merujuk kepada *Business Tendency Survey: A Handbook*, 2003.

Penerbitan ini memaparkan jangkaan prestasi perniagaan bagi tiga dan enam bulan akan datang. Konsep perakaunan digunakan untuk menganalisis data bagi menghasilkan indikator kecenderungan perniagaan.

Bahagian pertama penerbitan ini membentangkan ringkasan penemuan. Bahagian kedua pula memuatkan jadual terperinci bagi membolehkan pengguna menganalisis kecenderungan keadaan perniagaan di Malaysia bagi tempoh sebelum, semasa dan akan datang. Ini diikuti oleh bahagian ketiga yang mengandungi nota teknikal untuk menerangkan konsep, definisi dan metodologi bagi membantu pengguna memahami statistik yang diterbitkan.

Jabatan merakamkan ucapan terima kasih dan penghargaan tulus ikhlas kepada semua pihak yang telah menyumbang di dalam penerbitan ini, terutamanya kepada responden yang memberikan kerjasama dalam membekalkan data yang diperlukan. Setiap maklum balas dan cadangan untuk penambahbaikan laporan ini pada masa akan datang amat dihargai.

**DATO' SRI DR. MOHD UZIR MAHIDIN**

Ketua Perangkawan Malaysia

Februari 2023

## PREFACE

*The Business Tendency Statistics publication consists of statistics on various economic sectors in Malaysia based on the data collected from the Business Tendency Survey. The survey is conducted on a quarterly basis. The Business Tendency Statistics are compiled based on the guidelines and recommendations by the Organisation for Economic Co-operation and Development (OECD) with reference to the Business Tendency Survey: A Handbook, 2003.*

*This publication presents the expectations of business performance for the next three and six months. An accounting concept is used for the analysis of the data to produce business tendency indicators.*

*The first part of this publication focuses on the summary of findings. The second part presents detailed tables to facilitate users in analysing the tendency of business situation in Malaysia for the past, current and near future. This is followed by the third part which contains the technical notes explaining the concepts, definitions and methodology to assist users to understand the published statistics.*

*The Department would like to express its sincere gratitude and appreciation to all who have contributed in this publication, especially to the respondents for their cooperation in providing the necessary data. Every feedback and suggestion towards improving future publication is highly appreciated.*

**DATO' SRI DR. MOHD UZIR MAHIDIN**

*Chief Statistician Malaysia*

*February 2023*

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## STATISTIK KECENDERUNGAN PERNIAGAAN ST1 2023

**ST2 2022  
+3.5%**

**ST3 2022  
+4.7%**

**ST4 2022  
+3.2%**

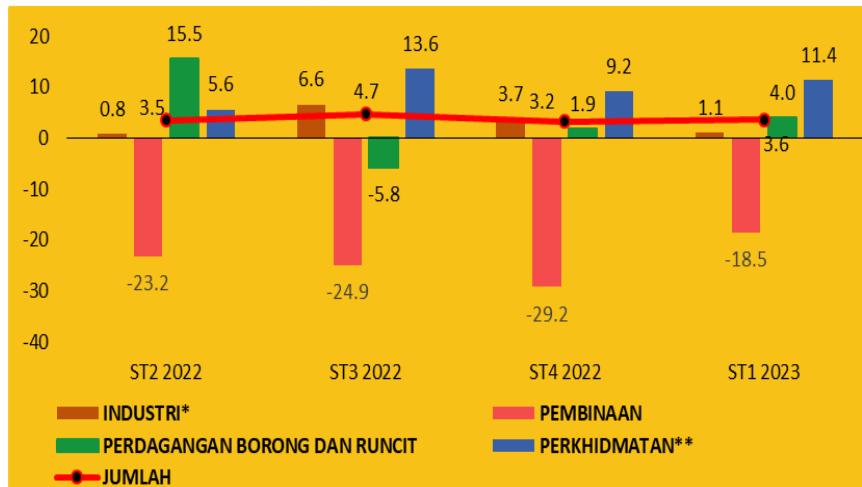
**ST1 2023  
+3.6%**

Peniaga Malaysia optimistik terhadap situasi perniagaan masa hadapan dengan petunjuk keyakinan +3.6 peratus pada suku tahun pertama 2023



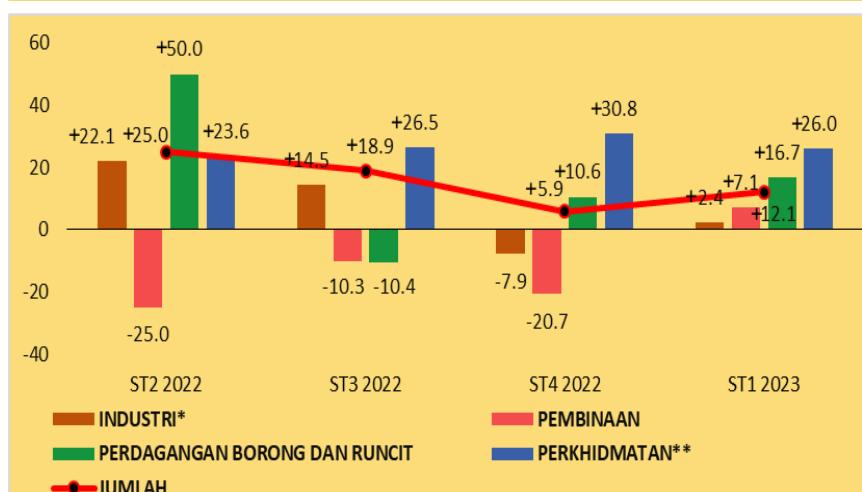
**+3.6%  
(+3.2%)**

**Petunjuk  
Keyakinan**  
Jan. – Mac 2023  
(Okt. – Dis. 2022)



**+12.1%  
(+5.9%)**

**Imbangan Bersih**  
Jan. – Jun 2023  
(Okt. 2022 – Mac 2023)



Note :

\* Pertanian, Perlombongan, Pembuatan dan Elektrik & Air

\*\* Penginapan, Pengangkutan & Penyimpanan, Komunikasi, Kewangan, Insurans, Hartanah, Teknologi Maklumat & Komunikasi, Makanan & Minuman, Pentadbiran dan Sokongan, Profesional, Kesihatan, Pendidikan dan Perkhidmatan Lain

Sumber: Petunjuk Ekonomi, Statistik Kecenderungan Perniagaan, Suku Pertama 2023, Jabatan Perangkaan Malaysia (DOSM)

## MAIN FINDINGS



# BUSINESS TENDENCY STATISTICS Q1 2023

**Q2 2022  
+3.5%**

**Q3 2022  
+4.7%**

**Q4 2022  
+3.2%**

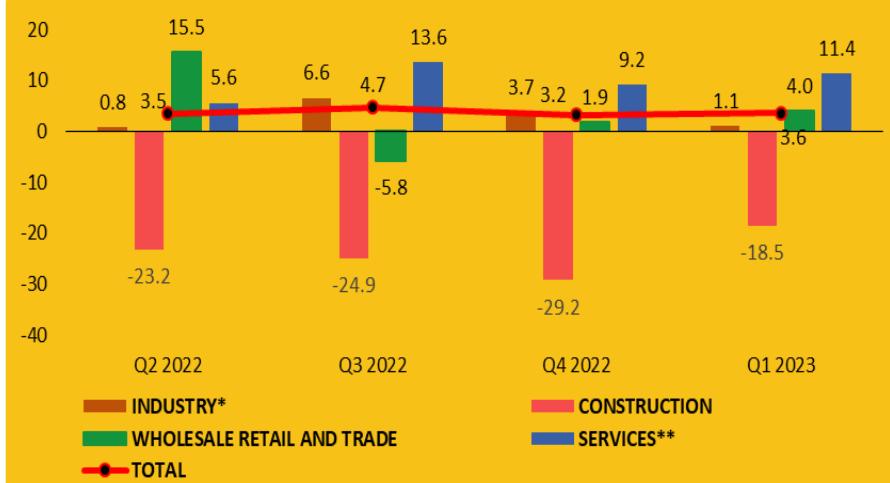
**Q1 2023  
+3.6%**

*Malaysian businesses feel optimistic about the future business situation with confidence indicator +3.6 per cent in the first quarter 2023*



**+3.6%  
(+3.2%)**

**Confidence Indicator**  
Jan. – Mar. 2023  
(Oct. – Dec. 2022)



**+12.1%  
(+5.9%)**

**Net Balance**

Jan. – June 2023  
(Oct. 2022 – Mar. 2023)



Note :

\* Agriculture, Mining, Manufacturing and Electricity & Water

\*\* Accommodations, Transportation & Storage, Communication, Finance, Insurance, Real Estate, Information Technology & Communication, Food & Beverage, Administrative & Support Services, Professional, Health, Education and Other Services

Source: Economic Indicators, Business Tendency Statistics, First Quarter 2023, Department of Statistics Malaysia (DOSM)

**01** RINGKASAN PENEMUAN  
*SUMMARY OF FINDINGS*

**02** CARTA  
*CHARTS*

**03** JADUAL  
*TABLE*

**04** NOTA TEKNIKAL  
*TECHNICAL NOTES*



## RINGKASAN PENEMUAN

### STATISTIK KECENDERUNGAN PERNIAGAAN, SUKU TAHUN PERTAMA 2023

Statistik Kecenderungan Perniagaan memaparkan jangkaan prestasi perniagaan bagi tiga bulan dan enam bulan yang akan datang. Statistik ini berdasarkan Survei Kecenderungan Perniagaan yang dijalankan secara suku tahunan.

Laporan ini menyediakan jangkaan prestasi perniagaan bagi suku tahun pertama 2023 dan tempoh enam bulan akan datang iaitu Januari hingga Jun 2023.

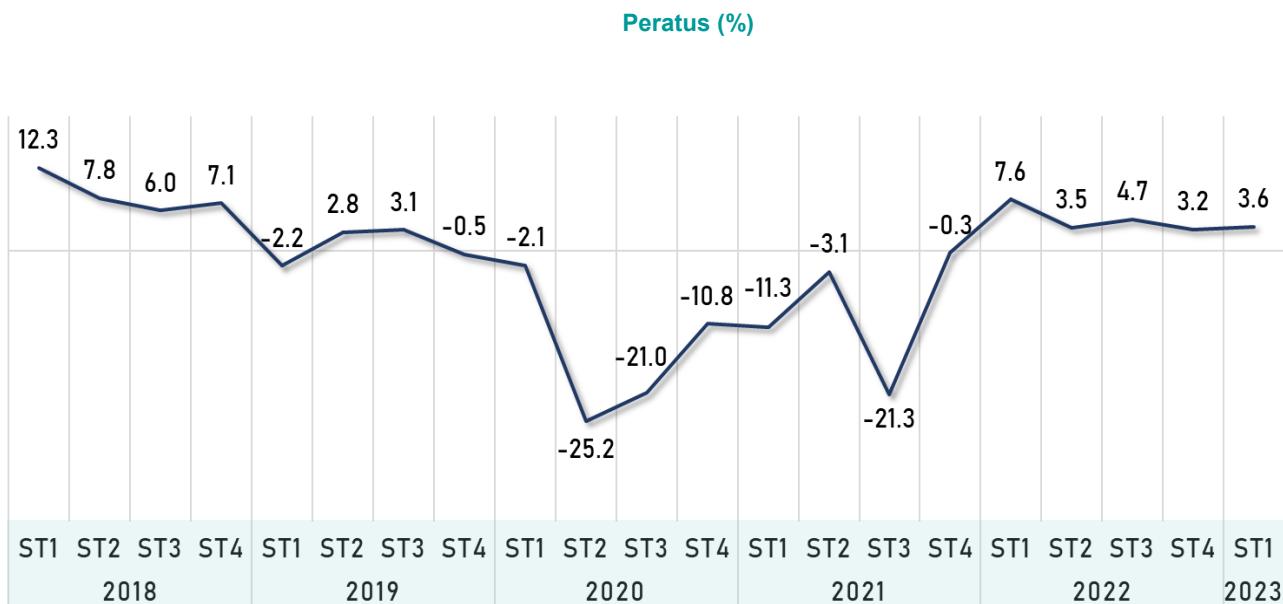
### RAMALAN PRESTASI PERNIAGAAN SUKU TAHUN PERTAMA 2023

Sentimen di kalangan peniaga Malaysia kekal positif pada awal tahun 2023. Petunjuk keyakinan pada suku tahun pertama 2023 menunjukkan sedikit peningkatan kepada +3.6 peratus berbanding +3.2 peratus yang dicatatkan pada suku tahun keempat 2022.

#### PETUNJUK KEYAKINAN

**Petunjuk keyakinan** merupakan satu petunjuk jangka pendek yang merumuskan pandangan keseluruhan mengenai keadaan perniagaan dalam pelbagai sektor di Malaysia. Petunjuk keyakinan dihitung sebagai purata jumlahimbangan bersih bagi pembolehubah terpilih.

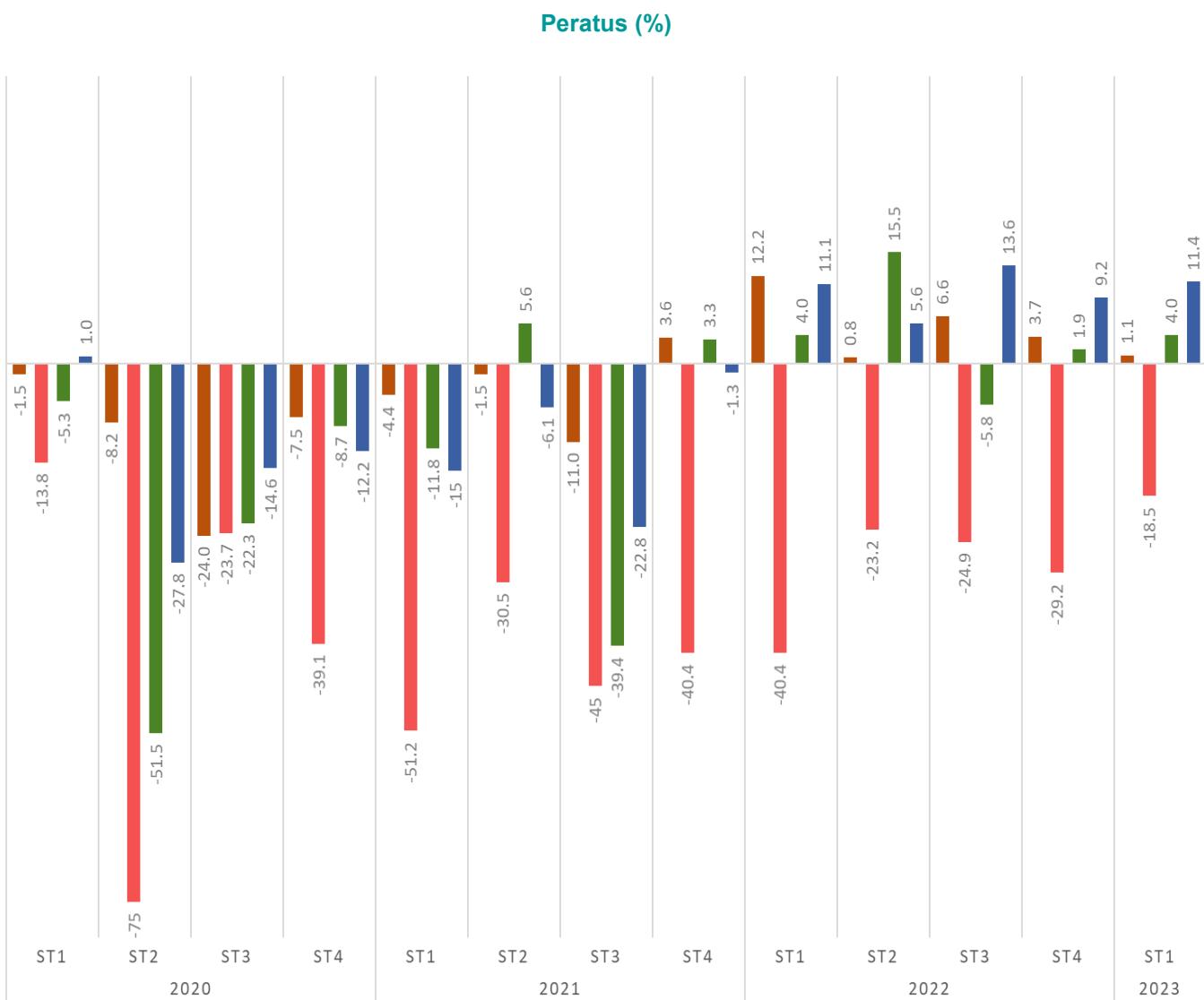
#### Paparan I: Petunjuk Keyakinan Suku Tahunan, Malaysia, 2018-2023



Di kalangan semua sektor yang disurvei, sektor Perkhidmatan, Perdagangan Borong dan Runcit dan Industri kekal optimistik tentang keadaan perniagaan masa hadapan mereka. Petunjuk keyakinan bagi sektor Perkhidmatan mencatatkan bacaan yang lebih baik dengan +11.4 peratus pada suku tahun pertama 2023 daripada +9.2 peratus pada suku tahun sebelumnya. Semua subsektor di bawah sektor Perkhidmatan meramalkan prospek perniagaan yang positif kecuali subsektor Profesional yang meramalkan keadaan perniagaan yang kurang menggalakkan pada suku tahun rujukan. Begitu juga, sentimen dalam sektor Perdagangan Borong dan Runcit terus positif pada suku tahun pertama 2023 dengan +4.0 peratus berbanding +1.9 peratus pada suku tahun sebelumnya. Sektor Industri turut menjangkakan keadaan perniagaan yang menggalakkan pada suku tahun pertama 2023 dengan petunjuk keyakinan dicatatkan +1.1 peratus.

Sementara itu, peniaga sektor Pembinaan terus kekal pesimistik dengan petunjuk keyakinan sebanyak -18.5 peratus pada suku tahun rujukan berbanding -29.2 peratus pada suku tahun keempat 2022. (Paparan II)

## Paparan II: Petunjuk Keyakinan Suku Tahunan, Malaysia, 2020-2023



Industri



Pembinaan



Perkhidmatan



Perdagangan  
Borong & Runcit

## Jangkaan Hasil Kasar dan Bilangan Pekerja

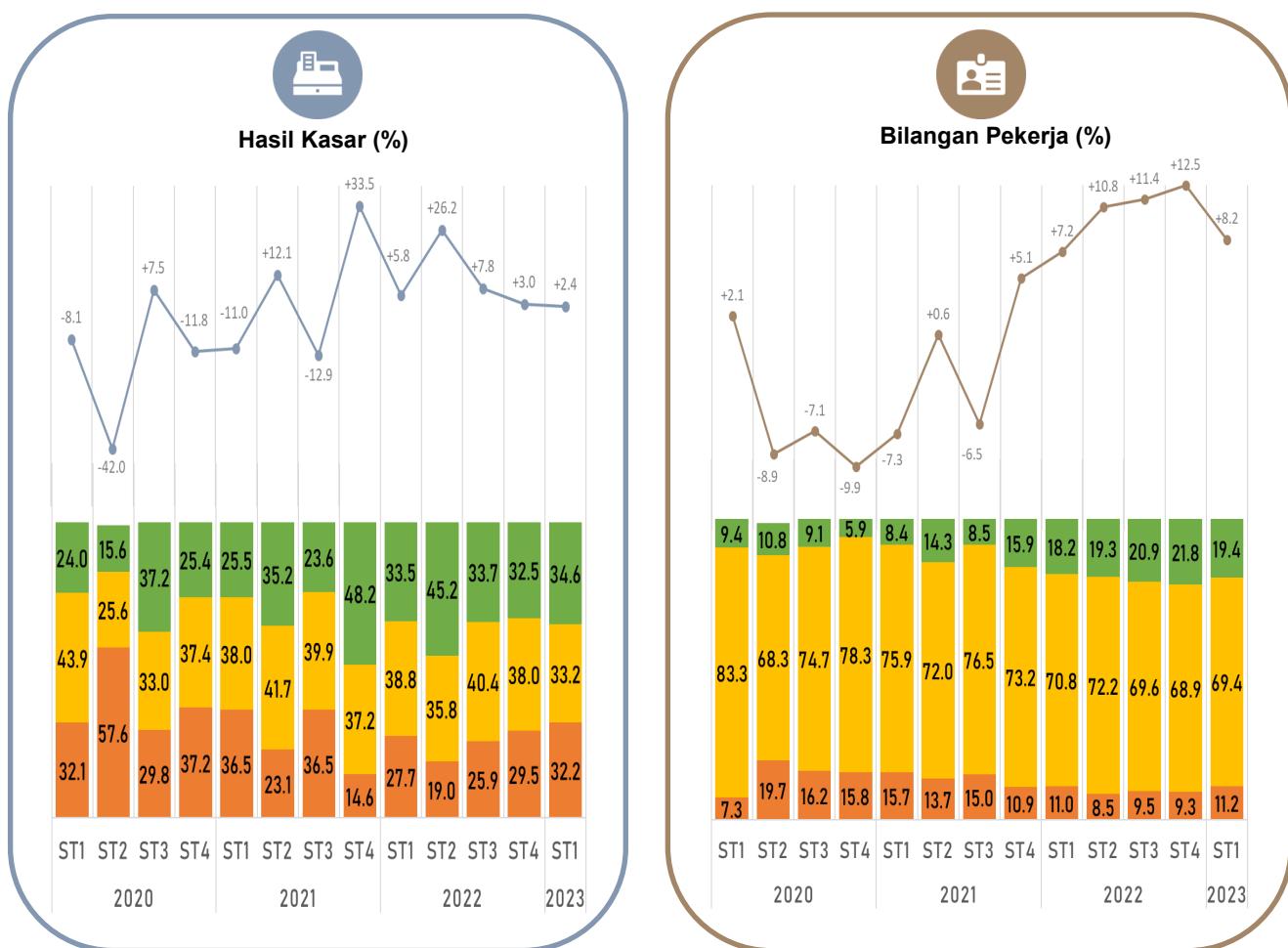
Sebanyak 34.6 peratus responden menjangkakan hasil kasar mereka meningkat pada suku tahun pertama 2023, manakala 32.2 peratus responden meramalkan penurunan yang mendorong kepada imbalan bersih +2.4 peratus. Pada masa yang sama, 33.2 peratus responden menjangkakan hasil kasar mereka tidak berubah.

Dari segi pekerjaan, majoriti pertubuhan (69.4 peratus) meramal untuk mengekalkan pekerja mereka pada suku tahun pertama 2023. 19.4 peratus pertubuhan menjangkakan untuk menambah bilangan tenaga kerja mereka, manakala 11.2 peratus meramal untuk mengecilkan tenaga kerja mereka yang seterusnya membawa kepada imbalan bersih +8.2 peratus bagi suku tahun rujukan. (Paparan III)

### IMBALAN BERSIH

Perbezaan di antara peratus pertubuhan yang memberi respons menggalakkan dan kurang menggalakkan dikenali sebagai **imbangan bersih**.

#### Paparan III: Jangkaan Imbalan Bersih Hasil Kasar dan Bilangan Pekerja, 2020-2023



Imbalan Bersih

Meningkat

Sama

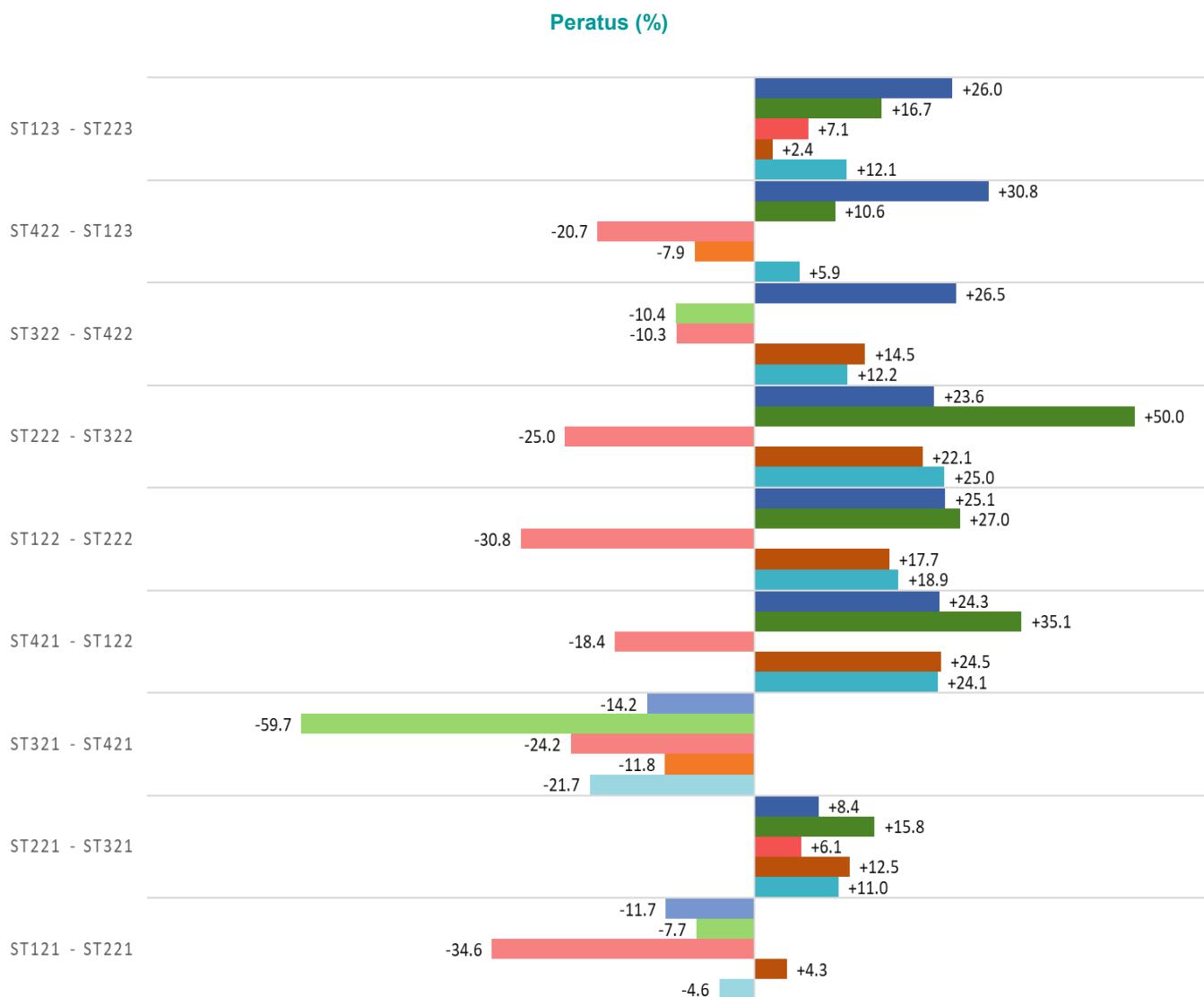
Merosot

## JANGKAAN PRESTASI PERNIAGAAN BAGI JANUARI HINGGA JUN 2023

Memandang ke hadapan, persepsi perniagaan bagi separuh pertama tahun 2023 bertambah baik dengan imbangan bersih +12.1 peratus berbanding +5.9 peratus yang dicatatkan sebelum ini di mana semua sektor mencatatkan bacaan di wilayah positif. Sentimen di kalangan sektor Perkhidmatan kekal positif dengan imbangan bersih +26.0 peratus bagi Januari hingga Jun 2023 berbanding +30.8 peratus yang dicatatkan pada suku tahun lalu. Kesemua subsektor di bawah sektor Perkhidmatan menjangkakan situasi perniagaan yang lebih baik pada enam bulan akan datang. Sektor Perdagangan Borong dan Runcit juga meramalkan prospek perniagaan yang lebih cerah dengan imbangan bersih +16.7 peratus daripada +10.6 peratus bagi tempoh Oktober 2022 hingga Mac 2023.

Manakala, tinjauan perniagaan dalam sektor Pembinaan dan Industri melonjak ke wilayah positif bagi tempoh enam bulan akan datang, berakhir Jun 2023. Sektor Pembinaan berubah optimis buat kali pertama sejak suku tahun kedua 2021 dengan peningkatan ketara imbangan bersih iaitu +7.1 peratus daripada -20.7 peratus. Begitu juga, sektor Industri menggambarkan arah aliran yang sama dengan imbangan bersih +2.4 peratus berbanding -7.9 peratus yang dicatatkan sebelum ini. Peningkatan ini didorong terutamanya oleh tinjauan yang memberangsangkan dalam subsektor Pertanian dan Elektrik dan Air. (Paparan IV)

 **Paparan IV:** Imbangan Bersih Jangkaan Prestasi Perniagaan bagi Enam Bulan Akan Datang mengikut Sektor, Malaysia, 2021-2023



Keseluruhan



Industri



Pembinaan



Perdagangan Borong & Runcit



Perkhidmatan

## SUMMARY OF FINDINGS

### BUSINESS TENDENCY STATISTICS, FIRST QUARTER 2023

*Business Tendency Statistics presents the expectations of business performance for the upcoming three and six months. The statistics is based on the Business Tendency Survey which is conducted on a quarterly basis.*

*This report provides the business performance expectations for the first quarter of 2023 and the upcoming six months period from January to June 2023.*

### FORECAST OF BUSINESS PERFORMANCE FOR THE FIRST QUARTER 2023

*Sentiment among Malaysian businesses remained positive in the beginning of 2023. The confidence indicator in the first quarter of 2023 shows slight uptick to +3.6 per cent as against +3.2 per cent registered in the fourth quarter 2022.*

#### CONFIDENCE INDICATOR

**Confidence indicator** is a short-term indicator which summarises the overall views of business situation in various sectors in Malaysia. The confidence indicator is computed as the average of the net balance for selected variables.

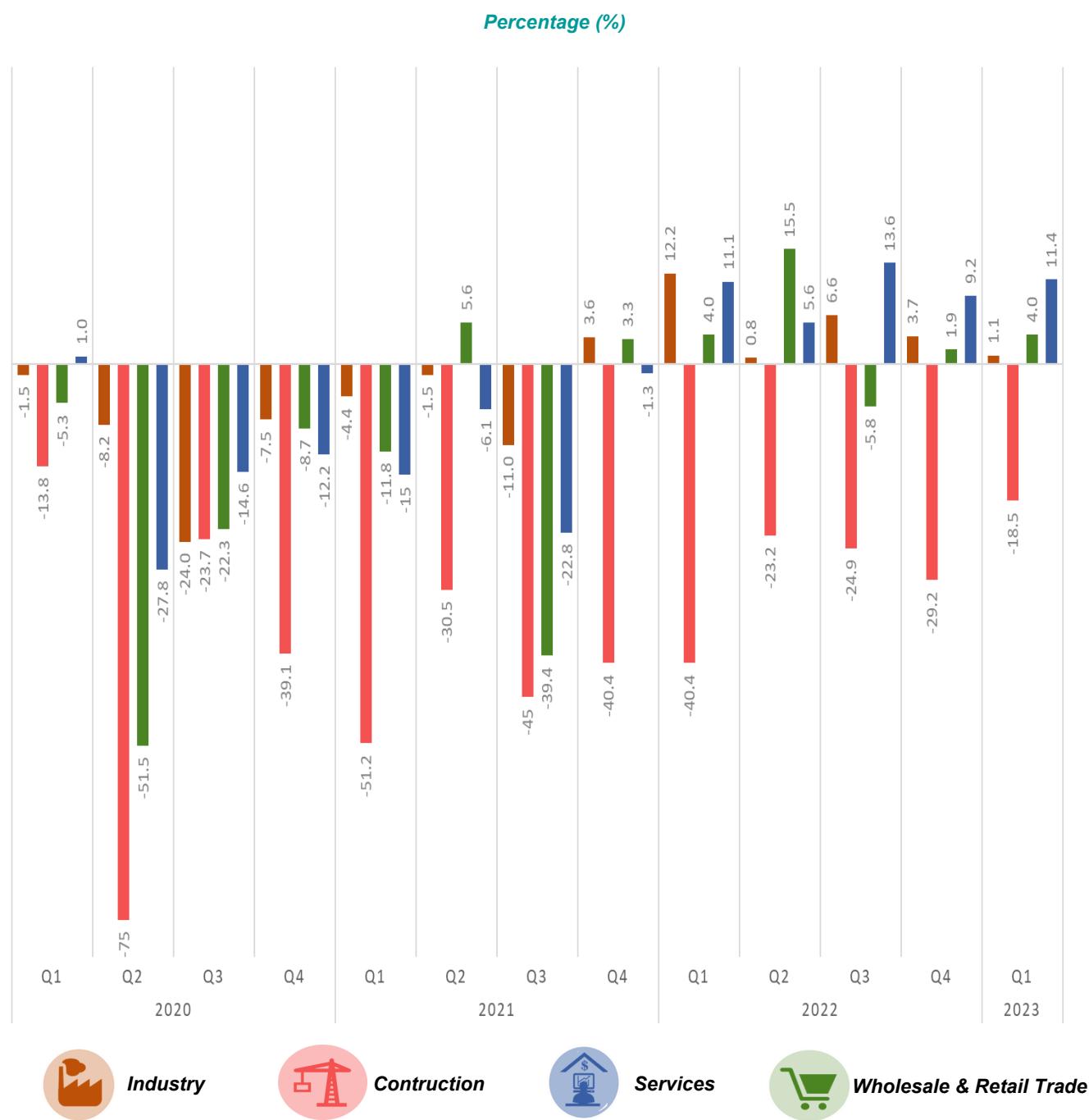
 **Exhibit I:** Quarterly Confidence Indicator, Malaysia, 2018-2023



Among all of the sectors surveyed, Services, Wholesale and Retail Trade and Industry sectors stayed optimistic about their future business condition. The confidence indicator for Services sector posted a better reading with +11.4 per cent in the first quarter 2023 from +9.2 per cent in the previous quarter. All sub-sectors under Services sectors foresee positive business outlook except for Professional sub-sector which predicts less favourable business condition in the reference quarter. Similarly, sentiment within Wholesale and Retail trade sector continued positive in the first quarter 2023 with +4.0 per cent compared to +1.9 per cent in the last quarter. Industry sector also expects favourable business condition in the first quarter 2023 as the confidence indicator posted +1.1 per cent.

Meanwhile, businesses in the Construction sector continued to remain pessimistic with confidence indicator of -18.5 per cent in the reference quarter as against to -29.2 per cent in the fourth quarter 2022. (Exhibit II)

 **Exhibit II: Quarterly Confidence Indicator by Sector, Malaysia, 2020-2023**



## Expectations of Gross Revenue and Number of Employees

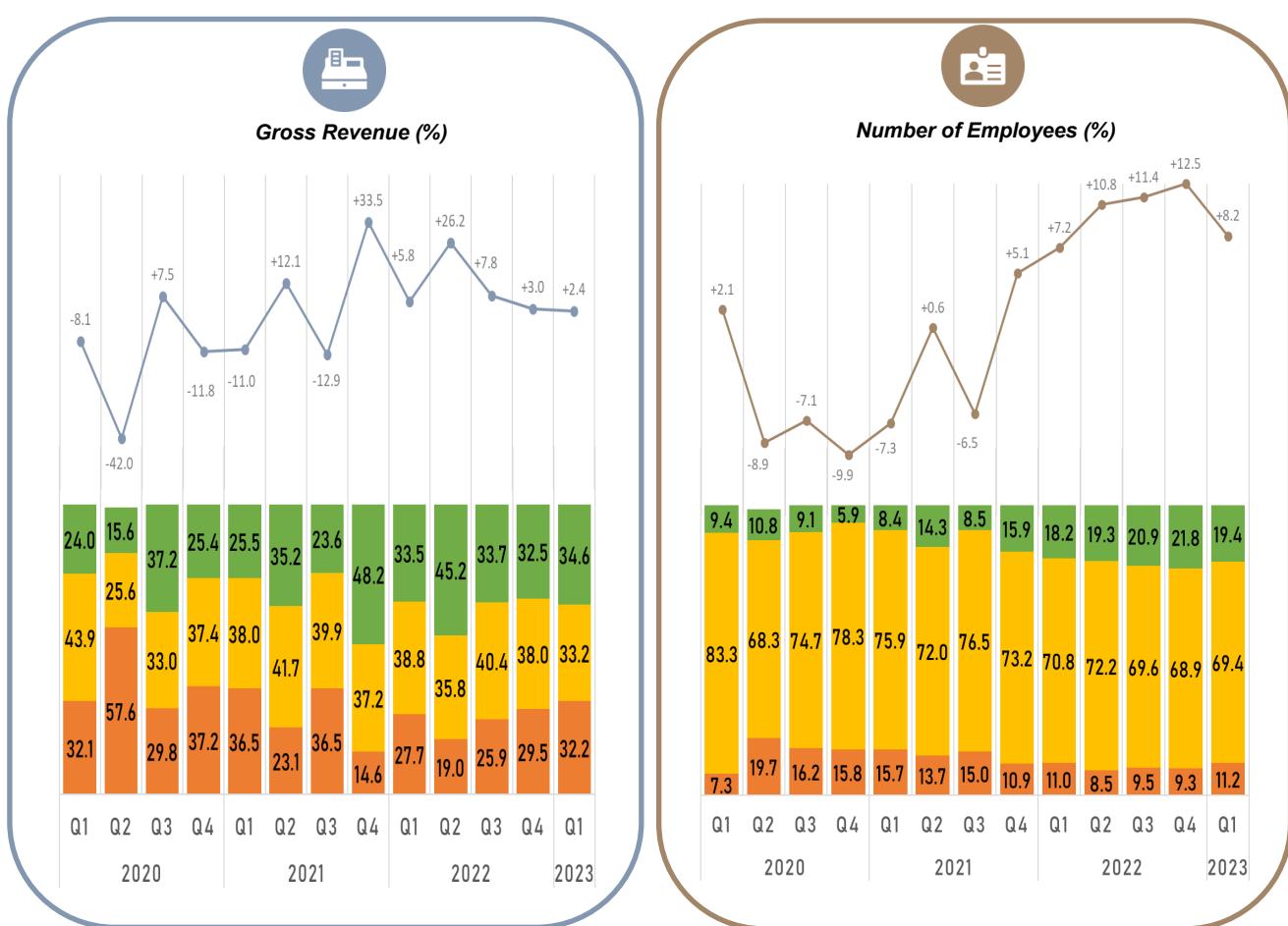
A total of 34.6 per cent of respondents anticipate their gross revenue to grow in the first quarter 2023, while 32.2 per cent of the respondents predict a decrease which result to a net balance of +2.4 per cent. Concomitantly, 33.2 per cent of respondents foresee their gross revenue to stagnate.

In terms of employment, majority of the establishments (69.4 per cent) predict to maintain their employees at the current state for the first quarter 2023. 19.4 per cent of establishments expect to expand their number of workforce, whilst 11.2 per cent foresee to scale down their manpower which further leads to a net balance of +8.2 per cent for the reference quarter. (Exhibit III)

### NET BALANCE

The difference between the percentages of establishments responded favourable and unfavourable response known as **net balance**.

 **Exhibit III: Expected of Net Balance Gross Revenue and Number of Employees, 2020-2023**



Net Balance



Higher



Same



Lower

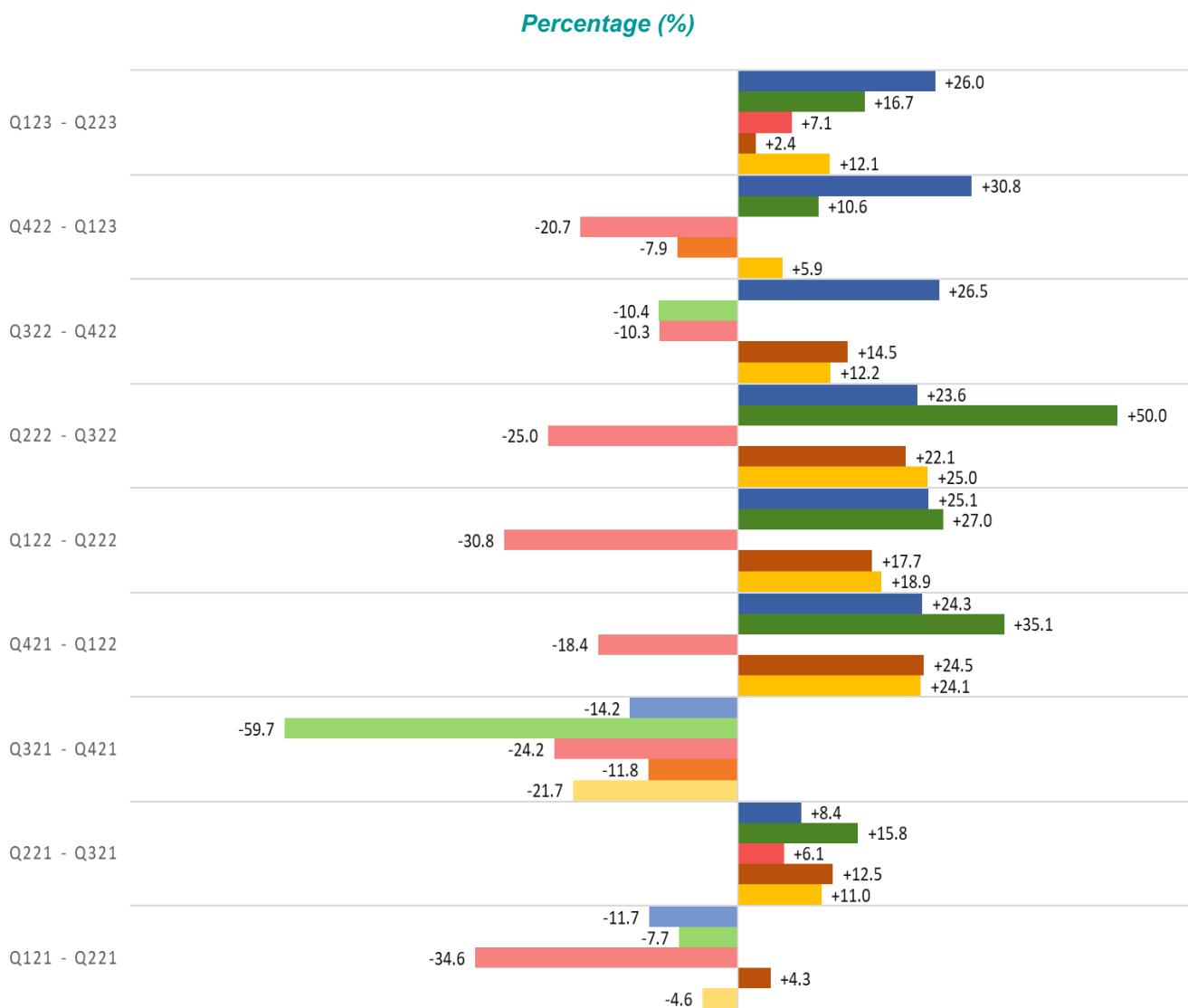
## EXPECTATIONS OF BUSINESS PERFORMANCE IN JANUARY TO JUNE 2023

Looking ahead, business perception for the first half of 2023 improved with a net balance of +12.1 per cent as against +5.9 per cent recorded previously which all sectors registered at positive territory. Sentiments among Services sector remained positive with net balance of +26.0 per cent for January to June 2023 compared to +30.8 per cent recorded in last quarter. All sub-sectors under Services sectors expect a promising business situation in the forthcoming six months. Wholesale and Retail Trade sector also foresees brighter business outlook with a net balance of +16.7 per cent from +10.6 per cent for the period of October 2022 until March 2023.

Whereas, business outlook within Construction and Industry sectors soared to positive territory in the next six months, ending June 2023. Construction sector turns optimism for the first time since second quarter of 2021 which improved significantly with a net balance of +7.1 per cent from -20.7 per cent. Similarly, Industry sector depicts the same direction with a net balance of +2.4 per cent as against -7.9 per cent recorded previously. This is mainly driven by the uplifted outlook in Agriculture and Electricity and Water sub-sectors. (Exhibit IV)

**Net Balance of Business Performance Expectation for Upcoming Six Month by Sector,**

**Exhibit IV: Malaysia, 2021-2023**



Total



Industry



Construction



Wholesale & Retail Trade



Services

**01**

RINGKASAN PENEMUAN  
*SUMMARY OF FINDINGS*

**02**

CARTA  
*CHARTS*

**03**

JADUAL  
*TABLE*

**04**

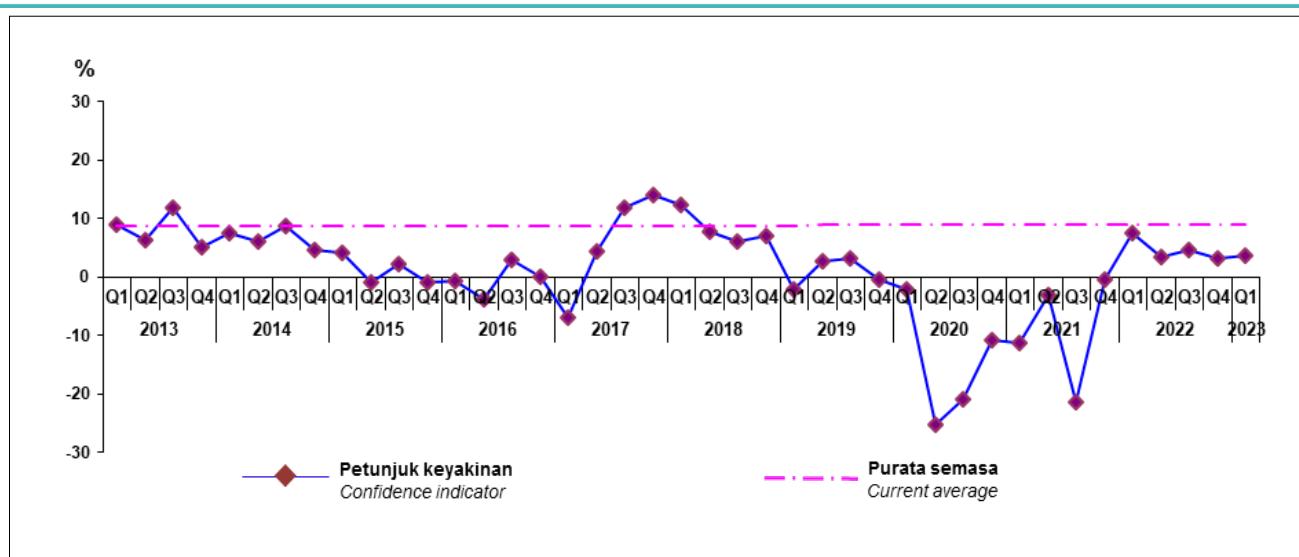
NOTA TEKNIKAL  
*TECHNICAL NOTES*



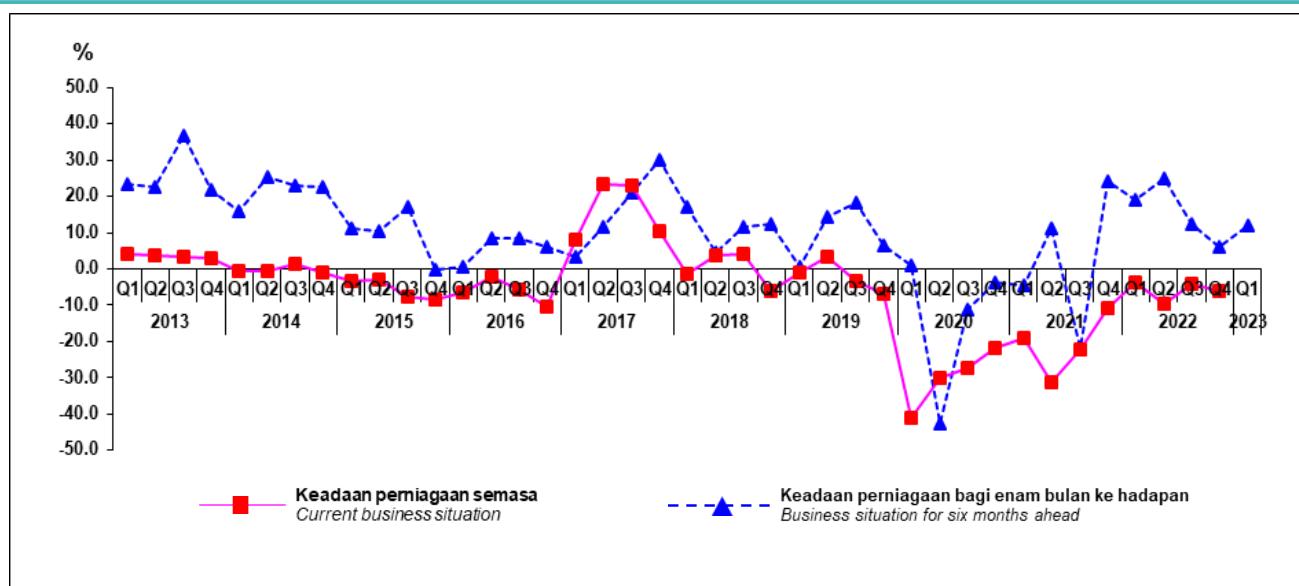
## CARTA/ CHARTS



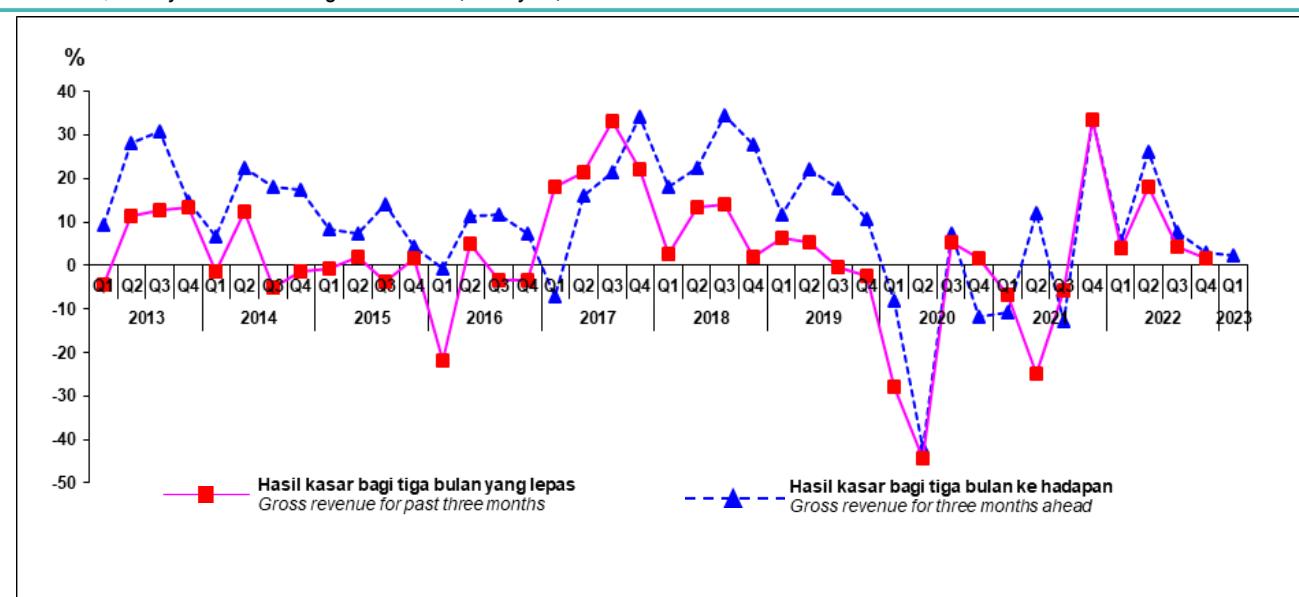
**Carta 1: Petunjuk keyakinan suku tahunan, Malaysia, 2013–2023**  
 Chart 1: Quarterly confidence indicator, Malaysia, 2013–2023



**Carta 2: Imbangan bersih bagi keadaan perniagaan suku tahunan, Malaysia, 2013–2023**  
 Chart 2: Quarterly net balance of business situation, Malaysia, 2013–2023



**Carta 3: Imbangan bersih bagi hasil kasar suku tahunan, Malaysia, 2013–2023**  
 Chart 3: Quarterly net balance of gross revenue, Malaysia, 2013–2023





**01** RINGKASAN PENEMUAN  
*SUMMARY OF FINDINGS*

**02** CARTA  
*CHARTS*

**03** JADUAL  
*TABLE*

**04** NOTA TEKNIKAL  
*TECHNICAL NOTES*



**Jadual 1.1: Hasil kasar dan bilangan pekerja bagi suku tahun keempat 2022**  
 Table 1.1: Gross revenue and number of employees for fourth quarter 2022

| SEKTOR                            | HASIL KASAR<br>GROSS REVENUE   |              |             |              | BILANGAN PEKERJA<br>NUMBER OF EMPLOYEES |                                |             |              | SECTOR       |   |
|-----------------------------------|--------------------------------|--------------|-------------|--------------|---|--------------------------------|-------------|--------------|--------------|---|
|                                   | IMBANGAN BERSIH<br>NET BALANCE |              | NAIK<br>UP  | SAMA<br>SAME | TURUN<br>DOWN                           | IMBANGAN BERSIH<br>NET BALANCE |             | NAIK<br>UP   | SAMA<br>SAME |   |
|                                   | NAIK<br>UP                     | SAMA<br>SAME | NAIK<br>UP  | SAMA<br>SAME | NAIK<br>UP                              | SAMA<br>SAME                   | NAIK<br>UP  | SAMA<br>SAME | NAIK<br>UP   |   |
| Industri                          | -11.6                          | 32.3         | 23.8        | 43.9         |   | +6.6                           | 24.2        | 58.2         | 17.6         | Industry                                  |
| Pertanian                         | -7.9                           | 28.9         | 34.3        | 36.8         |   | +7.9                           | 23.7        | 60.5         | 15.8         | Agriculture                               |
| Perlombongan                      | 0.0                            | 36.0         | 28.0        | 36.0         |   | +8.0                           | 16.0        | 76.0         | 8.0          | Mining                                    |
| Pembuatan                         | -17.5                          | 33.1         | 16.3        | 50.6         |   | +6.4                           | 29.1        | 48.2         | 22.7         | Manufacturing                             |
| Elektrik dan air                  | -11.8                          | 23.5         | 41.2        | 35.3         |   | 0.0                            | 11.8        | 76.4         | 11.8         | Electricity and water                     |
| Pembinaan                         | -21.5                          | 21.4         | 35.7        | 42.9         |   | -3.6                           | 21.4        | 53.6         | 25.0         | Construction                              |
| Perdagangan borong dan runcit     | +7.6                           | 36.4         | 34.8        | 28.8         |   | +6.0                           | 13.6        | 78.8         | 7.6          | Wholesale and retail trade                |
| Perdagangan borong                | +4.8                           | 38.1         | 28.6        | 33.3         |   | +7.2                           | 14.3        | 78.6         | 7.1          | Wholesale trade                           |
| Perdagangan runcit                | +12.5                          | 33.3         | 45.9        | 20.8         |   | +4.2                           | 12.5        | 79.2         | 8.3          | Retail trade                              |
| Perkhidmatan                      | +24.7                          | 48.9         | 27.0        | 24.1         |   | +9.0                           | 25.8        | 57.4         | 16.8         | Services                                  |
| Penginapan                        | +56.0                          | 68.0         | 20.0        | 12.0         |   | +20.0                          | 28.0        | 64.0         | 8.0          | Accommodation                             |
| Pengangkutan dan penyimpanan      | 0.0                            | 45.8         | 8.4         | 45.8         |   | +8.3                           | 33.3        | 41.7         | 25.0         | Transportation and storage                |
| Komunikasi                        | +33.4                          | 46.7         | 40.0        | 13.3         |   | -6.7                           | 20.0        | 53.3         | 26.7         | Communications                            |
| Kewangan                          | +29.5                          | 53.0         | 23.5        | 23.5         |   | +5.9                           | 23.5        | 58.9         | 17.6         | Finance                                   |
| Insurans                          | +55.6                          | 77.8         | 0.0         | 22.2         |   | +44.5                          | 66.7        | 11.1         | 22.2         | Insurance                                 |
| Hartanah                          | +41.2                          | 41.2         | 58.8        | 0.0          |   | 0.0                            | 11.8        | 76.4         | 11.8         | Real estate                               |
| Teknologi maklumat dan komunikasi | +40.0                          | 60.0         | 20.0        | 20.0         |   | -20.0                          | 10.0        | 60.0         | 30.0         | Information and communications technology |
| Makanan dan minuman               | +11.7                          | 41.2         | 35.3        | 23.5         |   | +35.3                          | 41.2        | 52.9         | 5.9          | Food and beverage                         |
| Pentadbiran dan khidmat sokongan  | +41.2                          | 58.8         | 23.6        | 17.6         |   | +17.6                          | 17.6        | 82.4         | 0.0          | Administrative and support services       |
| Profesional                       | 0.0                            | 42.9         | 14.2        | 42.9         |   | 0.0                            | 7.1         | 85.8         | 7.1          | Professional                              |
| Kesihatan                         | +42.1                          | 52.6         | 36.9        | 10.5         |   | +10.5                          | 26.3        | 57.9         | 15.8         | Health                                    |
| Pendidikan                        | -26.3                          | 21.1         | 31.5        | 47.4         |   | +31.6                          | 42.1        | 47.4         | 10.5         | Education                                 |
| Perkhidmatan lain                 | +19.1                          | 28.6         | 61.9        | 9.5          |   | +4.8                           | 4.8         | 95.2         | 0.0          | Other services                            |
| <b>19</b>                         | <b>+1.8</b>                    | <b>37.2</b>  | <b>27.4</b> | <b>35.4</b>  |   | <b>+6.7</b>                    | <b>22.7</b> | <b>61.3</b>  | <b>16.0</b>  | All sectors                               |

**Jadual 1.2: Jangkaan hasil kasar dan bilangan pekerja bagi suku tahun pertama 2023**  
 Table 1.2: Expectation of the gross revenue and number of employees for first quarter 2023

| SEKTOR                            | HASIL KASAR<br>GROSS REVENUE   |             |              |               | BILANGAN PEKERJA<br>NUMBER OF EMPLOYEES |             |              |               | (Peratus/Per cent)                        |
|-----------------------------------|--------------------------------|-------------|--------------|---------------|---|-------------|--------------|---------------|---|
|                                   | IMBANGAN BERSIH<br>NET BALANCE | NAIK<br>UP  | SAMA<br>SAME | TURUN<br>DOWN | IMBANGAN BERSIH<br>NET BALANCE          | NAIK<br>UP  | SAMA<br>SAME | TURUN<br>DOWN |   |
| Industri                          | -8.3                           | 32.5        | 26.7         | 40.8          | +8.4                                    | 22.7        | 63.0         | 14.3          | Industry                                  |
| Pertanian                         | -18.4                          | 23.7        | 34.2         | 42.1          | +13.2                                   | 23.7        | 65.8         | 10.5          | Agriculture                               |
| Perlombongan                      | -8.0                           | 32.0        | 28.0         | 40.0          | +20.0                                   | 24.0        | 72.0         | 4.0           | Mining                                    |
| Pembuatan                         | -6.4                           | 34.9        | 23.8         | 41.3          | +2.3                                    | 20.9        | 60.5         | 18.6          | Manufacturing                             |
| Elektrik dan air                  | +5.9                           | 41.2        | 23.5         | 35.3          | +5.9                                    | 29.4        | 47.1         | 23.5          | Electricity and water                     |
| Pembinaan                         | 0.0                            | 28.6        | 42.8         | 28.6          | 0.0                                     | 21.4        | 57.2         | 21.4          | Construction                              |
| Perdagangan borong dan runcit     | +22.7                          | 42.4        | 37.9         | 19.7          | 0.0                                     | 6.1         | 87.8         | 6.1           | Wholesale and retail trade                |
| Perdagangan borong                | +14.2                          | 33.3        | 47.6         | 19.1          | 0.0                                     | 4.8         | 90.4         | 4.8           | Wholesale trade                           |
| Perkhidmatan                      | +8.1                           | 34.4        | 39.2         | 26.4          | +14.4                                   | 21.8        | 70.8         | 7.4           | Retail trade                              |
| Penginapan                        | -32.0                          | 20.0        | 28.0         | 52.0          | -16.0                                   | 12.0        | 60.0         | 28.0          | Accommodation                             |
| Pengangkutan dan penyimpanan      | +25.0                          | 45.8        | 33.4         | 20.8          | +29.1                                   | 33.3        | 62.5         | 4.2           | Transportation and storage                |
| Komunikasi                        | -6.7                           | 20.0        | 53.3         | 26.7          | +13.3                                   | 20.0        | 73.3         | 6.7           | Communications                            |
| Kewangan                          | +5.9                           | 35.3        | 35.3         | 29.4          | +11.7                                   | 17.6        | 76.5         | 5.9           | Finance                                   |
| Insurans                          | -11.2                          | 44.4        | 0.0          | 55.6          | +11.1                                   | 22.2        | 66.7         | 11.1          | Insurance                                 |
| Hartanah                          | -11.8                          | 17.6        | 53.0         | 29.4          | +5.9                                    | 11.8        | 82.3         | 5.9           | Real estate                               |
| Teknologi maklumat dan komunikasi | +20.0                          | 30.0        | 60.0         | 10.0          | +10.0                                   | 10.0        | 90.0         | 0.0           | Information and communications technology |
| Makanan dan minuman               | +37.5                          | 50.0        | 37.5         | 12.5          | +17.6                                   | 29.4        | 58.8         | 11.8          | Food and beverage                         |
| Pentadbiran dan khidmat sokongan  | +11.7                          | 23.5        | 64.7         | 11.8          | 0.0                                     | 11.8        | 76.4         | 11.8          | Administrative and support services       |
| Profesional                       | 0.0                            | 35.7        | 28.6         | 35.7          | +21.4                                   | 35.7        | 50.0         | 14.3          | Professional                              |
| Kesihatan                         | +31.5                          | 36.8        | 57.9         | 5.3           | +26.3                                   | 26.3        | 73.7         | 0.0           | Health                                    |
| Pendidikan                        | +36.7                          | 57.8        | 21.1         | 21.1          | +26.3                                   | 31.6        | 63.1         | 5.3           | Education                                 |
| Perkhidmatan lain                 | -4.8                           | 23.8        | 47.6         | 28.6          | 0.0                                     | 0.0         | 100.0        | 0.0           | Other services                            |
| <b>Semua sektor</b>               | <b>+2.4</b>                    | <b>34.6</b> | <b>33.2</b>  | <b>32.2</b>   | <b>+8.2</b>                             | <b>19.4</b> | <b>69.4</b>  | <b>11.2</b>   | <b>All sectors</b>                        |

**Jadual 1.3: Imbangan bersih semasa, jangkaan bagi hasil kasar dan bilangan pekerja**  
 Table 1.3: Net balance of current, expectation for gross revenue and number of employees

| SEKTOR                          | 2021  |       |       |       | 2022  |       |       |       | 2023  |       |       |       | SECTOR |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |        |
| <b>Kecenderungan masa kini</b>  |       |       |       |       |       |       |       |       |       |       |       |       |        |
| Hasil kasar                     | -3.9  | -3.8  | -1.0  | 42.3  | 0.0   | +21.9 | -5.1  | -11.6 | -     | -     | -     | -     |        |
| Industri                        | -45.4 | -72.8 | -65.8 | -50.0 | -32.1 | -39.2 | -20.7 | -21.5 | -     | -     | -     | -     |        |
| Pembinaan                       | +5.6  | -67.1 | -16.2 | +27.0 | +28.6 | +13.4 | +10.6 | +7.6  | -     | -     | -     | -     |        |
| Perdagangan borong dan runcit   | -11.6 | -24.9 | +4.4  | +38.4 | +2.6  | +25.2 | +20.4 | +24.7 | -     | -     | -     | -     |        |
| Perkhidmatan                    | -6.7  | -24.9 | -5.6  | +33.5 | +4.1  | +18.0 | +4.3  | +1.8  | -     | -     | -     | -     |        |
| Semua sektor                    |       |       |       |       |       |       |       |       |       |       |       |       |        |
| <b>Bilangan pekerja</b>         |       |       |       |       |       |       |       |       |       |       |       |       |        |
| Industri                        | -8.7  | -11.9 | -12.1 | -3.3  | -11.5 | -5.8  | +8.0  | +6.6  | -     | -     | -     | -     |        |
| Pembinaan                       | -18.1 | -36.4 | -50.0 | -50.0 | -28.5 | -27.6 | -20.7 | -3.6  | -     | -     | -     | -     |        |
| Perdagangan borong dan runcit   | -5.6  | -24.4 | -18.9 | -8.1  | 0.0   | -4.5  | +4.6  | +6.0  | -     | -     | -     | -     |        |
| Perkhidmatan                    | -6.6  | -16.6 | -2.6  | +1.4  | -0.3  | +2.3  | +14.3 | +9.0  | -     | -     | -     | -     |        |
| Semua sektor                    | -8.1  | -16.8 | -12.6 | -5.3  | -7.1  | -4.4  | +7.7  | +6.7  | -     | -     | -     | -     |        |
| <b>Kecenderungan masa depan</b> |       |       |       |       |       |       |       |       |       |       |       |       |        |
| Hasil kasar                     | -4.6  | +20.3 | -7.5  | +34.6 | +2.9  | +26.3 | +7.4  | -9.4  | -     | -     | -8.3  | -     |        |
| Industri                        | -34.6 | -12.2 | -39.4 | -21.1 | -42.4 | -39.3 | -3.4  | -6.9  | -     | -     | 0.0   | 0.0   |        |
| Pembinaan                       | -16.9 | 0.0   | -24.7 | +45.9 | +16.2 | +50.0 | -16.4 | +6.0  | +22.7 | +22.7 | +22.7 | +22.7 |        |
| Perdagangan borong dan runcit   | -13.8 | +10.6 | -9.4  | +34.1 | +12.8 | +23.6 | +25.5 | +23.3 | +8.1  | +8.1  | +8.1  | +8.1  |        |
| Perkhidmatan                    | -10.9 | +12.1 | -12.9 | +33.5 | +5.8  | +26.2 | +7.8  | +3.0  | +2.4  | +2.4  | +2.4  | +2.4  |        |
| Semua sektor                    |       |       |       |       |       |       |       |       |       |       |       |       |        |
| <b>Bilangan pekerja</b>         |       |       |       |       |       |       |       |       |       |       |       |       |        |
| Industri                        | -5.3  | -0.6  | -6.2  | +4.1  | +5.2  | +12.5 | +11.3 | +12.5 | +8.4  | +8.4  | +8.4  | +8.4  |        |
| Pembinaan                       | -38.5 | -3.0  | -18.2 | -13.2 | -27.0 | -21.4 | -3.5  | -10.3 | 0.0   | 0.0   | 0.0   | 0.0   |        |
| Perdagangan borong dan runcit   | -7.6  | -4.2  | -5.0  | +5.4  | +9.4  | +10.0 | -1.5  | +4.5  | 0.0   | 0.0   | 0.0   | 0.0   |        |
| Perkhidmatan                    | -7.6  | +6.1  | -5.8  | +9.9  | +15.7 | +14.5 | +22.2 | +21.8 | +14.4 | +14.4 | +14.4 | +14.4 |        |
| Semua sektor                    | -7.3  | +0.6  | -6.5  | +5.1  | +7.2  | +10.8 | +11.4 | +12.5 | +8.2  | +8.2  | +8.2  | +8.2  |        |

**Jadual 1.4: Petunjuk keyakinan mengikut industri dan sektor**  
 Table 1.4: Confidence indicator by industry and sector

| SEKTOR                            | 2021  |       |       |       | 2022  |       |       |       | 2023  |    |    |    | SECTOR                                    |
|-----------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|----|----|----|---|
|                                   | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2 | Q3 | Q4 |   |
| Industri                          | -4.4  | -1.5  | -11.0 | +3.6  | +12.2 | +0.8  | +6.6  | +3.7  | +1.1  |    |    |    | Industry                                  |
| Pertanian                         | -6.4  | -13.8 | -14.6 | +9.2  | +7.2  | -7.2  | +4.5  | +12.4 | -1.2  |    |    |    | Agriculture                               |
| Perlombongan                      | -24.7 | -11.9 | -2.2  | -0.6  | +7.1  | -5.8  | +12.3 | +8.4  | +21.9 |    |    |    | Mining                                    |
| Pembuatan                         | +1.6  | +4.3  | -14.1 | +2.2  | +18.7 | +3.8  | +1.9  | -1.7  | -6.8  |    |    |    | Manufacturing                             |
| Elektrik dan air                  | +17.3 | +21.7 | -2.9  | +11.0 | -9.2  | +23.0 | +33.0 | +5.9  | +6.1  |    |    |    | Electricity and water                     |
| Pembinaan                         | -51.2 | -30.5 | -45.0 | -40.4 | -40.4 | -23.2 | -24.9 | -29.2 | -18.5 |    |    |    | Construction                              |
| Perdagangan borong dan runcit     | -11.8 | +5.6  | -39.4 | +3.3  | +4.0  | +15.5 | -5.8  | +1.9  | +4.0  |    |    |    | Wholesale and retail trade                |
| Perdagangan borong                | -10.7 | +0.5  | -37.7 | +1.6  | +1.3  | +10.6 | -8.0  | -6.9  | +8.0  |    |    |    | Wholesale trade                           |
| Perdagangan runcit                | -13.4 | +11.1 | -41.9 | +5.9  | +9.3  | +24.9 | -2.4  | +19.7 | -3.2  |    |    |    | Retail trade                              |
| Perkhidmatan                      | -15.0 | -6.1  | -22.8 | -1.3  | +11.1 | +5.6  | +13.6 | +9.2  | +11.4 |    |    |    | Services                                  |
| Penginapan                        | -76.8 | -47.1 | -54.7 | -30.6 | +6.2  | +13.6 | +33.3 | +36.2 | +5.3  |    |    |    | Accommodation                             |
| Pengangkutan dan penyimpanan      | -15.9 | +9.2  | -33.0 | +6.6  | -6.7  | -4.4  | +13.7 | +4.7  | +10.0 |    |    |    | Transportation and storage                |
| Komunikasi                        | +6.3  | +17.6 | +14.6 | +2.2  | +13.3 | +9.8  | -8.3  | -9.5  | +6.7  |    |    |    | Communications                            |
| Kewangan                          | -0.9  | -10.4 | -6.6  | +2.8  | +7.4  | +2.1  | +16.5 | +3.3  | +16.1 |    |    |    | Finance                                   |
| Insurans                          | -4.6  | +15.3 | +6.9  | +23.6 | +6.7  | +47.2 | +34.7 | +54.3 | +39.7 |    |    |    | Insurance                                 |
| Hartanah                          | -47.6 | -38.6 | -77.1 | -32.2 | +0.4  | -1.5  | +4.8  | -6.5  | 0.0   |    |    |    | Real estate                               |
| Teknologi maklumat dan komunikasi | -2.8  | +0.2  | -12.8 | -2.4  | +14.1 | -2.7  | +20.0 | -6.4  | +4.1  |    |    |    | Information and communications technology |
| Makanan dan minuman               | -60.0 | -12.7 | -74.5 | +14.0 | +53.7 | +9.8  | +33.3 | +23.5 | +17.6 |    |    |    | Food and beverage                         |
| Pentadbiran dan khidmat sokongan  | -37.5 | -42.1 | -46.7 | -24.1 | -5.6  | -11.1 | +13.3 | +11.1 | +2.0  |    |    |    | Administrative and support services       |
| Profesional                       | -9.3  | -17.8 | -19.6 | -11.9 | -8.3  | 0.0   | +4.8  | +13.3 | -2.4  |    |    |    | Professional                              |
| Kesihatan                         | +37.9 | 0.0   | -14.3 | +1.8  | +8.3  | +1.9  | +43.3 | +52.1 | +33.3 |    |    |    | Health                                    |
| Pendidikan                        | -44.4 | -38.9 | -24.6 | -25.9 | -5.3  | +2.1  | +11.7 | 0.0   | +7.0  |    |    |    | Education                                 |
| Perkhidmatan lain                 | -6.3  | -6.1  | -39.7 | -13.6 | -20.6 | +13.0 | -1.8  | +18.3 | +6.3  |    |    |    | Other services                            |
| Semua sektor                      | -11.3 | -3.1  | -21.3 | -0.3  | +7.6  | +3.5  | +4.7  | +3.2  | +3.6  |    |    |    | All sectors                               |

**Jadual 2.1: Imbangan bersih bagi statistik industri pertanian**  
 Table 2.1: Net balance of statistics for agriculture industry

| PETUNJUK STATISTIK                        | IMBANGAN BERSIH |       |       |       |       |       |       |       | STATISTICAL INDICATORS                        |  |
|---|-----------------|-------|-------|-------|-------|-------|-------|-------|---|--|
|   | NET BALANCE     |       |       |       | 2022  |       |       |       |   |  |
|   | Q1              | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |   |  |
| Hasil kasar                               |                 |       |       |       |       |       |       |       | Gross Revenue                                 |  |
| Kecenderungan masa kini                   | -7.0            | +25.0 | +40.9 | +42.6 | 0.0   | +34.1 | -17.1 | -7.9  | Present tendency                              |  |
| Kecenderungan masa depan                  | -4.0            | +30.2 | +15.9 | +13.6 | -14.9 | +28.6 | +2.4  | -19.5 | Future tendency                               |  |
| Bilangan pekerja                          |                 |       |       |       |       |       |       |       | Number of employees                           |  |
| Kecenderungan masa kini                   | -18.6           | -25.0 | -25.0 | -14.9 | -33.3 | -31.7 | +9.8  | +7.9  | Present tendency                              |  |
| Kecenderungan masa depan                  | -18.0           | -18.6 | -27.3 | -6.8  | +6.4  | -14.3 | +7.3  | +24.4 | Future tendency                               |  |
| Jumlah pengeluaran                        |                 |       |       |       |       |       |       |       | Volume of production                          |  |
| Kecenderungan masa kini                   | -16.3           | +20.5 | +15.9 | +2.1  | -31.0 | +14.6 | -17.1 | -13.2 | Present tendency                              |  |
| Kecenderungan masa depan                  | -20.0           | +16.3 | +9.1  | -2.3  | -10.6 | 0.0   | +4.9  | +7.3  | Future tendency                               |  |
| Jumlah tempahan bagi pasaran tempatan     |                 |       |       |       |       |       |       |       | Volume of orders for domestic market          |  |
| Kecenderungan masa kini                   | -9.8            | 0.0   | +23.8 | +26.7 | -12.2 | +15.8 | +12.8 | 0.0   | Present tendency                              |  |
| Kecenderungan masa depan                  | -10.2           | +17.1 | +4.7  | +24.4 | 0.0   | +24.4 | +7.9  | +28.2 | Future tendency                               |  |
| Purata harga jualan bagi pasaran tempatan |                 |       |       |       |       |       |       |       | Average selling price for domestic market     |  |
| Kecenderungan masa kini                   | +39.5           | +32.6 | +50.0 | +56.5 | +33.3 | +15.0 | -17.5 | -21.1 | Present tendency                              |  |
| Kecenderungan masa depan                  | -4.0            | +4.7  | -7.0  | +25.0 | -15.2 | +11.9 | -25.0 | 0.0   | Future tendency                               |  |
| Jumlah tempahan bagi pasaran eksport      |                 |       |       |       |       |       |       |       | Volume of orders for export market            |  |
| Kecenderungan masa kini                   | -13.0           | -16.7 | +10.5 | -11.5 | +4.8  | -9.5  | 0.0   | -16.7 | Present tendency                              |  |
| Kecenderungan masa depan                  | -10.0           | +8.7  | -10.5 | -10.0 | -11.5 | +4.8  | -30.0 | -27.8 | Future tendency                               |  |
| Purata harga jualan bagi pasaran eksport  |                 |       |       |       |       |       |       |       | Average selling price for export market       |  |
| Kecenderungan masa kini                   | +8.7            | +10.5 | +30.0 | +29.2 | +35.0 | +15.0 | -33.3 | -16.7 | Present tendency                              |  |
| Kecenderungan masa depan                  | -3.4            | -4.3  | -15.8 | +5.0  | -4.2  | +20.0 | +5.0  | -38.9 | Future tendency                               |  |
| Keadaan kewangan semasa                   | -9.3            | -2.3  | +2.3  | +8.5  | +7.1  | -7.3  | 0.0   | +5.3  | Current financial situation                   |  |
| Keadaan perolehan kredit semasa           | -11.6           | -11.4 | -4.5  | -4.3  | -9.5  | -12.2 | -9.8  | +2.6  | Current situation concerning access to credit |  |
| Petunjuk keyakinan (PK)                   | -6.4            | -13.8 | -14.6 | +9.2  | +7.2  | -7.2  | +4.5  | +12.4 | Confidence indicator (CI)                     |  |

**Jadual 2.2: Imbangan bersih bagi statistik industri perlombongan**  
 Table 2.2: Net balance of statistics for mining industry

| PETUNJUK STATISTIK              | IMBANGAN BERSIH<br>NET BALANCE |       |       |       |       |       |       |       | STATISTICAL INDICATORS |       |       |    |
|---------------------------------|--------------------------------|-------|-------|-------|-------|-------|-------|-------|------------------------|-------|-------|----|
|                                 | 2021                           |       |       |       | 2022  |       |       |       | 2023                   |       |       |    |
|                                 | Q1                             | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1                     | Q2    | Q3    | Q4 |
| (Peratus/Per cent.)             |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Hasil kasar                     |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Kecenderungan masa kini         | -11.1                          | +21.7 | -8.7  | +32.0 | +5.0  | +26.9 | -12.0 | 0.0   | -                      | -     | -     |    |
| Kecenderungan masa depan        | -41.4                          | 0.0   | -30.4 | +30.4 | -4.0  | +15.0 | +11.5 | 0.0   | -8.0                   | -     | -     |    |
| Bilangan pekerja                |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Kecenderungan masa kini         | -11.1                          | -8.7  | -17.4 | 0.0   | -10.0 | +15.4 | +8.0  | +8.0  | -                      | -     | -     |    |
| Kecenderungan masa depan        | -17.2                          | -3.7  | -4.3  | +13.0 | 0.0   | +20.0 | +11.5 | +12.0 | +20.0                  | +20.0 | +20.0 |    |
| Jumlah pengeluaran              |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Kecenderungan masa kini         | 0.0                            | +4.3  | -34.8 | +21.7 | -20.0 | +12.0 | 0.0   | +13.0 | -                      | -     | -     |    |
| Kecenderungan masa depan        | -31.0                          | -7.4  | -8.7  | +39.1 | +39.1 | +10.0 | +16.0 | +22.7 | +17.4                  | +17.4 | +17.4 |    |
| Jumlah tempahan                 |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Kecenderungan masa kini         | -20.0                          | 0.0   | -14.3 | +14.3 | -31.6 | +13.0 | +4.8  | +23.8 | -                      | -     | -     |    |
| Kecenderungan masa depan        | -39.3                          | +4.0  | -18.2 | +28.6 | +23.8 | 0.0   | +34.8 | +23.8 | +19.0                  | +19.0 | +19.0 |    |
| Purata harga jualan             |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Kecenderungan masa kini         | +18.5                          | +13.0 | +4.3  | +26.1 | +15.0 | +12.0 | -36.4 | -30.4 | -                      | -     | -     |    |
| Kecenderungan masa depan        | +3.4                           | +3.7  | -4.3  | +13.0 | -13.0 | -20.0 | 0.0   | -22.7 | -17.4                  | -17.4 | -17.4 |    |
| Keadaan kewangan semasa         |                                |       |       |       |       |       |       |       |                        |       |       |    |
| Keadaan perolehan kredit semasa | -22.2                          | -13.0 | -13.0 | 0.0   | -10.0 | 0.0   | 0.0   | -4.0  | -                      | -     | -     |    |
| Petunjuk keyakinan (PK)         | -14.8                          | -21.7 | -4.3  | -12.0 | -20.0 | +7.7  | 0.0   | -4.0  | -                      | -     | -     |    |
|                                 | -24.7                          | -11.9 | -2.2  | -0.6  | +7.1  | -5.8  | +12.3 | +8.4  | +21.9                  | +21.9 | +21.9 |    |

**Jadual 2.3: Imbangan bersih bagi statistik industri pembuatan**  
 Table 2.3: Net balance of statistics for manufacturing industry

| PETUNJUK STATISTIK                        | IMBANGAN BERSIH<br>NET BALANCE |       |       |       |       |       |       |       | STATISTICAL INDICATORS                          |  |
|---|--------------------------------|-------|-------|-------|-------|-------|-------|-------|---|--|
|   | 2021                           |       |       |       | 2022  |       |       |       |   |  |
|   | Q1                             | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |   |  |
| Hasil kasar                               |                                |       |       |       |       |       |       |       | Gross Revenue                                   |  |
| Kecenderungan masa kini                   | -1.7                           | -20.8 | -14.3 | +52.8 | 0.0   | +15.3 | +0.7  | -17.4 | - Present tendency                              |  |
| Kecenderungan masa depan                  | +7.8                           | +20.7 | -7.5  | +43.8 | +10.4 | +30.4 | +7.9  | -10.4 | - Future tendency                               |  |
| Bilangan pekerja                          | -5.1                           | -8.3  | -8.0  | +0.8  | -5.4  | -4.5  | +9.7  | +6.4  | Number of employees                             |  |
| Kecenderungan masa kini                   | +2.9                           | +3.4  | +0.8  | +4.5  | +8.8  | +19.2 | +11.3 | +9.7  | - Present tendency                              |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Jumlah pengeluaran                        | -5.1                           | -24.2 | -19.1 | +35.8 | -16.2 | +3.4  | +6.8  | -20.3 | Volume of production                            |  |
| Kecenderungan masa kini                   | +2.0                           | +15.4 | -16.7 | +39.6 | +16.1 | +32.3 | +17.0 | -3.8  | - Present tendency                              |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Jumlah tempahan bagi pasaran tempatan     | -9.8                           | -30.4 | -26.6 | +34.6 | -2.1  | +2.0  | 0.0   | -22.2 | - Volume of orders for domestic market          |  |
| Kecenderungan masa kini                   | -4.7                           | +19.6 | -14.9 | +17.0 | +9.6  | +22.2 | +7.9  | -9.9  | - Present tendency                              |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Purata harga jualan bagi pasaran tempatan | +28.7                          | +13.9 | +9.8  | +26.0 | +27.1 | +18.7 | -23.9 | -21.5 | Average selling price for domestic market       |  |
| Kecenderungan masa kini                   | -3.5                           | +17.8 | -10.0 | +2.2  | +10.6 | +11.9 | -14.6 | -14.2 | - Present tendency                              |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Jumlah tempahan bagi pasaran eksport      | +6.1                           | -15.3 | -1.1  | +31.9 | -4.9  | -3.4  | -3.7  | -18.4 | Volume of orders for export market              |  |
| Kecenderungan masa kini                   | +14.1                          | 0.0   | -4.1  | +36.8 | +14.2 | +17.5 | +13.5 | -15.0 | - Present tendency                              |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Purata harga jualan bagi pasaran eksport  | +29.0                          | +13.3 | +14.4 | +18.6 | +23.1 | +14.9 | -13.9 | -19.3 | Average selling price for export market         |  |
| Kecenderungan masa kini                   | +4.7                           | +9.1  | -2.0  | +11.3 | -1.8  | +17.5 | -1.4  | -18.5 | -14.2   |  |
| Kecenderungan masa depan                  |                                |       |       |       |       |       |       |       | - Future tendency                               |  |
| Stok barang siap pada akhir tempoh        | -5.7                           | -5.9  | +3.1  | +7.9  | +10.3 | +8.1  | -0.9  | -16.4 | Stock of finished goods at end of period        |  |
| Kecenderungan masa kini                   | -14.1                          | +2.9  | -5.0  | 0.0   | +0.9  | +9.0  | +1.3  | -9.4  | - Present tendency                              |  |
| Kecenderungan masa depan                  | +2.6                           | -18.3 | -14.2 | -1.6  | +5.4  | +5.1  | +4.5  | -0.6  | - Future tendency                               |  |
| Keadaan kewangan semasa                   | +10.3                          | -9.2  | -0.9  | +1.6  | +0.6  | +1.7  | +4.5  | +4.1  | Current financial situation                     |  |
| Keadaan perolehan kredit semasa           | +1.6                           | +4.3  | -14.1 | +2.2  | +18.7 | +3.8  | +1.9  | -1.7  | - Current situation concerning access to credit |  |
| Potunjuk keyakinan (PK)                   |                                |       |       |       |       |       |       |       | -6.8 Confidence indicator (CI)                  |  |

**Jadual 2.4: Imbangan bersih bagi statistik industri elektrik dan air**  
 Table 2.4: Net balance of statistics for electricity and water industry

| IMBANGAN BERSIH<br>NET BALANCE         |       |       |       |       |       |       |       |       |       | (Peratus/Percent) |       |       |   |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------|-------|-------|---|
| PETUNJUK STATISTIK                     | 2021  |       |       |       | 2022  |       |       |       | 2023  |                   |       |       | STATISTICAL INDICATORS                        |
|  | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2                | Q3    | Q4    |   |
|  |       |       |       |       |       |       |       |       |       |                   |       |       |   |
| <b>Hasil kasar</b>                     |       |       |       |       |       |       |       |       |       |                   |       |       | Gross Revenue                                 |
| <b>Kecenderungan masa kini</b>         | +10.5 | -35.3 | +5.3  | -11.8 | -16.7 | +22.2 | +5.6  | -11.8 | -     | -                 | -     | -     | Present tendency                              |
| <b>Kecenderungan masa depan</b>        | +10.5 | +52.6 | -5.9  | +36.8 | +17.6 | +22.2 | +5.6  | 0.0   | +5.9  | +5.9              | +5.9  | +5.9  | Future tendency                               |
| <b>Bilangan pekerja</b>                |       |       |       |       |       |       |       |       |       |                   |       |       | Number of employees                           |
| <b>Kecenderungan masa kini</b>         | 0.0   | -11.8 | +10.5 | -11.8 | 0.0   | -5.6  | -11.1 | 0.0   | -     | -                 | -     | -     | Present tendency                              |
| <b>Kecenderungan masa depan</b>        | +5.3  | +31.6 | -5.9  | +5.3  | -11.8 | +16.7 | +22.2 | 0.0   | +5.9  | +5.9              | +5.9  | +5.9  | Future tendency                               |
| <b>Jumlah pengeluaran</b>              |       |       |       |       |       |       |       |       |       |                   |       |       | Volume of production                          |
| <b>Kecenderungan masa kini</b>         | +5.3  | +5.9  | +15.8 | +11.8 | +22.2 | +33.3 | +11.1 | +5.9  | -     | -                 | -     | -     | Present tendency                              |
| <b>Kecenderungan masa depan</b>        | +26.3 | +31.6 | 0.0   | +31.6 | +11.8 | +44.4 | +16.7 | 0.0   | -5.9  | -5.9              | -5.9  | -5.9  | Future tendency                               |
| <b>Jumlah tempahan</b>                 |       |       |       |       |       |       |       |       |       |                   |       |       | Volume of orders                              |
| <b>Kecenderungan masa kini</b>         | +11.8 | 0.0   | +16.7 | -6.7  | +29.4 | +43.8 | +11.8 | +6.3  | -     | -                 | -     | -     | Present tendency                              |
| <b>Kecenderungan masa depan</b>        | +17.6 | +23.5 | -11.8 | +27.8 | +6.7  | +47.1 | +25.0 | +5.9  | +12.5 | +12.5             | +12.5 | +12.5 | Future tendency                               |
| <b>Purata harga jualan</b>             |       |       |       |       |       |       |       |       |       |                   |       |       | Average selling price                         |
| <b>Kecenderungan masa kini</b>         | -5.3  | -11.8 | 0.0   | -17.6 | 0.0   | +5.6  | +5.6  | +17.6 | -     | -                 | -     | -     | Present tendency                              |
| <b>Kecenderungan masa depan</b>        | 0.0   | +21.1 | -11.8 | +5.3  | +11.8 | 0.0   | -11.1 | +11.1 | 0.0   | 0.0               | 0.0   | 0.0   | Future tendency                               |
| <b>Keadaan kewangan semasa</b>         | 0.0   | -29.4 | -10.5 | 0.0   | +11.1 | 0.0   | +11.1 | +5.9  | -     | -                 | -     | -     | Current financial situation                   |
| <b>Keadaan perolehan kredit semasa</b> | -15.8 | -11.8 | -5.3  | +5.9  | +5.6  | -11.1 | +11.1 | 0.0   | -     | -                 | -     | -     | Current situation concerning access to credit |
| <b>Petunjuk keyakinan (PK)</b>         | +17.3 | +21.7 | -2.9  | +11.0 | -9.2  | +23.0 | +33.0 | +5.9  | +6.1  | +6.1              | +6.1  | +6.1  | Confidence indicator (CI)                     |

**Jadual 3.1: Imbangan bersih bagi statistik sektor pembinaan**  
 Table 3.1: Net balance of statistics for construction sector

| PETUNJUK STATISTIK              | IMBANGAN BERSIH<br>NET BALANCE |       |       |       |       |       |       |       |       |       |       |       | (Peratus/Per cent)                            |  |
|---------------------------------|--------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|--|
|                                 | 2021                           |       |       |       | 2022  |       |       |       | 2023  |       |       |       |   |  |
|                                 | Q1                             | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |   |  |
| Hasil kasar                     |                                |       |       |       |       |       |       |       |       |       |       |       | Gross Revenue                                 |  |
| Kecenderungan masa kini         | -45.5                          | -72.7 | -65.8 | -50.0 | -32.1 | -39.3 | -20.7 | -21.4 | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -34.6                          | -12.1 | -39.4 | -21.1 | -42.3 | -39.3 | -3.4  | -6.9  | 0.0   | 0.0   | 0.0   | 0.0   | Future tendency                               |  |
| Bilangan pekerja                |                                |       |       |       |       |       |       |       |       |       |       |       | Number of employees                           |  |
| Kecenderungan masa kini         | -18.2                          | -36.4 | -50.0 | -50.0 | -28.6 | -27.6 | -20.7 | -3.6  | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -38.5                          | -3.0  | -18.2 | -13.2 | -26.9 | -21.4 | -3.4  | -10.3 | 0.0   | 0.0   | 0.0   | 0.0   | Future tendency                               |  |
| Purata harga jualan             |                                |       |       |       |       |       |       |       |       |       |       |       | Average selling price                         |  |
| Kecenderungan masa kini         | -39.3                          | -55.2 | -41.2 | -50.0 | -19.2 | -23.1 | -29.6 | -20.8 | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -50.0                          | -10.7 | -20.7 | 0.0   | -36.4 | +10.7 | -3.7  | -7.4  | 0.0   | 0.0   | 0.0   | 0.0   | Future tendency                               |  |
| Aktiviti pembinaan              |                                |       |       |       |       |       |       |       |       |       |       |       | Construction activity                         |  |
| Kecenderungan masa kini         | -54.8                          | -75.0 | -62.2 | -50.0 | -28.6 | -42.9 | -41.4 | -25.0 | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -37.5                          | -22.6 | -34.4 | -27.0 | -34.6 | -35.7 | -17.2 | -3.4  | -3.6  | -3.6  | -3.6  | -3.6  | Future tendency                               |  |
| Jumlah tempahan (kontrak)       |                                |       |       |       |       |       |       |       |       |       |       |       | Volume of orders (contracts)                  |  |
| Kecenderungan masa kini         | -58.1                          | -71.9 | -67.6 | -53.8 | -25.0 | -46.4 | -48.1 | -37.0 | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -37.5                          | -22.6 | -34.4 | -24.3 | -38.5 | -39.3 | -13.8 | -29.6 | -11.1 | -11.1 | -11.1 | -11.1 | Future tendency                               |  |
| Kapasit teknikal                |                                |       |       |       |       |       |       |       |       |       |       |       | Technical capacity                            |  |
| Kecenderungan masa kini         | -12.9                          | -35.5 | -36.1 | -32.0 | -14.8 | -28.6 | -18.5 | -3.7  | -     | -     | -     | -     | Present tendency                              |  |
| Kecenderungan masa depan        | -33.3                          | 0.0   | -16.1 | -22.2 | -36.0 | -29.6 | -10.3 | -11.1 | +3.7  | +3.7  | +3.7  | +3.7  | Future tendency                               |  |
| Keadaan kewangan semasa         | -42.4                          | -36.4 | -39.5 | -53.8 | -42.9 | -34.5 | -24.1 | -35.7 | -     | -     | -     | -     | Current financial situation                   |  |
| Keadaan perolehan kredit semasa | -36.4                          | -42.4 | -36.8 | -38.5 | -39.3 | -31.0 | -34.5 | -21.4 | -     | -     | -     | -     | Current situation concerning access to credit |  |
| Petunjuk keyakinan (PK)         | -51.2                          | -30.5 | -45.0 | -40.4 | -40.4 | -23.2 | -24.9 | -29.2 | -18.5 | -18.5 | -18.5 | -18.5 | Confidence indicator (C)                      |  |

**Jadual 4.1: Imbangan bersih bagi statistik industri perdagangan borong**  
 Table 4.1: Net balance of statistics for wholesale trade industry

| PETUNJUK STATISTIK                    | IMBANGAN BERSIH |       |       |       |       |       |       |       | STATISTICAL INDICATORS                        |  |
|---------------------------------------|-----------------|-------|-------|-------|-------|-------|-------|-------|---|--|
|                                       | NET BALANCE     |       |       |       | 2022  |       |       |       |   |  |
|                                       | Q1              | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |   |  |
| Hasil kasar                           |                 |       |       |       |       |       |       |       | Gross Revenue                                 |  |
| Kecenderungan masa kini               | -7.9            | -55.3 | -21.7 | +18.4 | +19.6 | +2.4  | -4.5  | +4.8  | Present tendency                              |  |
| Kecenderungan masa depan              | -15.0           | -5.3  | -13.0 | +47.8 | +8.2  | +50.0 | -19.5 | -18.2 | Future tendency                               |  |
| Bilangan pekerja                      |                 |       |       |       |       |       |       |       | Number of employees                           |  |
| Kecenderungan masa kini               | -18.9           | -27.7 | -19.6 | -12.2 | +2.2  | +12.2 | -6.8  | +7.1  | Present tendency                              |  |
| Kecenderungan masa depan              | -10.0           | -16.2 | -6.5  | +4.3  | 0.0   | +8.7  | -2.4  | -6.8  | Future tendency                               |  |
| Purata harga jualan                   |                 |       |       |       |       |       |       |       | Average selling price                         |  |
| Kecenderungan masa kini               | +18.9           | +8.5  | +8.7  | +20.4 | +35.6 | +41.5 | +15.9 | +19.0 | Present tendency                              |  |
| Kecenderungan masa depan              | +15.0           | +18.9 | -4.3  | +15.2 | +26.5 | +31.1 | +24.4 | -6.8  | Future tendency                               |  |
| Jumlah jualan                         |                 |       |       |       |       |       |       |       | Volume of sales                               |  |
| Kecenderungan masa kini               | -5.4            | -53.2 | -32.6 | +16.3 | +13.3 | 0.0   | -11.4 | 0.0   | Present tendency                              |  |
| Kecenderungan masa depan              | -12.5           | -10.8 | -21.3 | +45.7 | -6.1  | +48.9 | -17.1 | -9.1  | Future tendency                               |  |
| Jumlah tempahan dengan pembekal       |                 |       |       |       |       |       |       |       | Volume of orders placed with suppliers        |  |
| Kecenderungan masa kini               | +2.8            | -51.1 | -37.8 | +8.5  | +6.7  | 0.0   | 0.0   | +7.3  | Present tendency                              |  |
| Kecenderungan masa depan              | -5.3            | -11.4 | -24.4 | +26.7 | -4.3  | +15.6 | -15.0 | -25.0 | Future tendency                               |  |
| Stok barang pada akhir tempoh         |                 |       |       |       |       |       |       |       | Stock of goods as at end of period            |  |
| Kecenderungan masa kini               | -14.7           | +6.7  | -11.4 | +4.3  | +18.2 | -7.7  | +2.4  | -9.8  | Present tendency                              |  |
| Kecenderungan masa depan              | -2.7            | -14.7 | -31.1 | +6.8  | +15.2 | -4.5  | -25.6 | -11.9 | Future tendency                               |  |
| Persaingan dalam aktiviti jual borong |                 |       |       |       |       |       |       |       | Competition in wholesale activity             |  |
| Kecenderungan masa kini               | +41.7           | +45.7 | +31.1 | +22.9 | +28.3 | +50.0 | +46.5 | +45.2 | Present tendency                              |  |
| Kecenderungan masa depan              | +25.0           | +33.3 | +34.8 | +35.6 | +18.8 | +26.1 | +45.0 | +39.5 | Future tendency                               |  |
| Keadaan kewangan semasa               | -15.8           | -34.0 | -17.4 | -16.3 | -8.7  | -29.3 | -13.6 | -2.4  | Current financial situation                   |  |
| Keadaan perolehan kredit semasa       | -26.3           | -34.0 | -21.7 | -14.3 | -15.2 | -4.9  | -18.2 | 0.0   | Current situation concerning access to credit |  |
| Petunjuk Keyakinan (PK)               | -10.7           | +0.5  | -37.7 | +1.6  | +1.3  | +10.6 | -8.0  | -6.9  | Confidence indicator (C)                      |  |

**Jadual 4.2: Imbangan bersih bagi statistik industri perdagangan runcit**  
 Table 4.2: Net balance of statistics for retail trade industry

| PETUNJUK STATISTIK                    | IMBANGAN BERSIH |       |       |       |       |       |       |       | STATISTICAL INDICATORS                 |  |
|---------------------------------------|-----------------|-------|-------|-------|-------|-------|-------|-------|--|--|
|                                       | NET BALANCE     |       |       |       | 2022  |       |       |       |  |  |
|                                       | Q1              | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |  |  |
| Hasil kasar                           |                 |       |       |       |       |       |       |       | Gross Revenue                          |  |
| Kecenderungan masa kini               | +20.6           | -82.9 | -7.1  | +44.0 | +45.8 | +30.8 | +40.9 | +12.5 | -                                      |  |
| Kecenderungan masa depan              | -20.0           | +5.9  | -40.0 | +42.9 | +32.0 | +50.0 | -11.5 | +54.5 | +37.5                                  |  |
| Bilangan pekerja                      |                 |       |       |       |       |       |       |       | Number of employees                    |  |
| Kecenderungan masa kini               | +8.8            | -20.0 | -17.9 | 0.0   | -4.2  | -30.8 | +27.3 | +4.2  | -                                      |  |
| Kecenderungan masa depan              | -4.0            | +8.8  | -2.9  | +7.1  | +28.0 | +12.5 | 0.0   | +27.3 | 0.0                                    |  |
| Purata harga jualan                   |                 |       |       |       |       |       |       |       | Average selling price                  |  |
| Kecenderungan masa kini               | 0.0             | -37.1 | -3.7  | +41.7 | +17.4 | +44.0 | +45.5 | +17.4 | -                                      |  |
| Kecenderungan masa depan              | -25.0           | +3.0  | -17.1 | +14.8 | +58.3 | +40.9 | +20.0 | +45.5 | +34.8                                  |  |
| Jumlah jualan                         |                 |       |       |       |       |       |       |       | Volume of sales                        |  |
| Kecenderungan masa kini               | +21.2           | -94.3 | -7.4  | +41.7 | +30.4 | +36.0 | +45.5 | +26.1 | -                                      |  |
| Kecenderungan masa depan              | -16.7           | +6.1  | -40.0 | +44.4 | +41.7 | +52.2 | -4.0  | +31.8 | +34.8                                  |  |
| Jumlah tempahan dengan pembekal       |                 |       |       |       |       |       |       |       | Volume of orders placed with suppliers |  |
| Kecenderungan masa kini               | +3.0            | -70.6 | -22.2 | +37.5 | +17.4 | +24.0 | +63.6 | +34.8 | -                                      |  |
| Kecenderungan masa depan              | -4.2            | +3.0  | -37.1 | +44.4 | +41.7 | +17.4 | -4.0  | +38.1 | +17.4                                  |  |
| Stok barang pada akhir tempoh         |                 |       |       |       |       |       |       |       | Stock of goods as at end of period     |  |
| Kecenderungan masa kini               | -30.3           | -11.4 | +3.8  | 0.0   | +8.7  | -12.0 | +27.3 | +30.4 | -                                      |  |
| Kecenderungan masa depan              | +4.2            | -15.2 | -42.9 | -33.3 | +4.2  | -8.7  | -4.0  | +18.2 | +21.7                                  |  |
| Persaingan dalam aktiviti jual runcit |                 |       |       |       |       |       |       |       | Competition in retail activity         |  |
| Kecenderungan masa kini               | +51.5           | +61.8 | +33.3 | +33.3 | +8.7  | +33.3 | +54.5 | +47.8 | -                                      |  |
| Kecenderungan masa depan              | +8.3            | +57.6 | +57.1 | +70.4 | +54.2 | +17.4 | +25.0 | +50.0 | +52.2                                  |  |
| Keadaan kewangan semasa               | +5.9            | -62.9 | -17.9 | -4.0  | +16.7 | -11.5 | +45.5 | +20.8 | -                                      |  |
| Keadaan perolehan kredit semasa       | -5.6            | -37.1 | -10.7 | +4.0  | -12.5 | 0.0   | +31.8 | +8.3  | -                                      |  |
| Petunjuk keyakinan (PK)               | -13.4           | +11.1 | -41.9 | +5.9  | +9.3  | +24.9 | -2.4  | +19.7 | -3.2                                   |  |

**Jadual 5.1: Imbangan bersih bagi statistik industri penginapan**  
 Table 5.1: Net balance of statistics for accommodation industry

| PETUNJUK STATISTIK              | IMBANGAN BERSIH |       |       |       |       |       |       |       | STATISTICAL INDICATORS |   |
|---------------------------------|-----------------|-------|-------|-------|-------|-------|-------|-------|------------------------|---|
|                                 | NET BALANCE     |       |       |       | 2022  |       |       |       |                        |   |
|                                 | 2021            | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4                     |   |
| Hasil kasar                     |                 |       |       |       |       |       |       |       |                        | Gross Revenue                                 |
| Kecenderungan masa kini         | -62.1           | -51.6 | -53.8 | +63.0 | +11.1 | +51.9 | +56.5 | +56.0 | -                      | Present tendency                              |
| Kecenderungan masa depan        | -52.2           | +6.9  | -29.0 | +32.0 | +3.7  | +29.6 | +37.0 | +43.5 | -32.0                  | Future tendency                               |
| Bilangan pekerja                |                 |       |       |       |       |       |       |       |                        | Number of employees                           |
| Kecenderungan masa kini         | -48.3           | -29.0 | -38.5 | +7.4  | -3.7  | +22.2 | +17.4 | +20.0 | -                      | Present tendency                              |
| Kecenderungan masa depan        | -43.5           | -3.4  | -16.1 | +16.0 | -14.8 | +7.4  | +22.2 | +21.7 | -16.0                  | Future tendency                               |
| Purata bayaran bilik hotel      |                 |       |       |       |       |       |       |       |                        | Average hotel room charges                    |
| Kecenderungan masa kini         | -51.7           | -44.8 | -28.0 | +22.2 | -7.4  | +33.3 | +34.8 | +24.0 | -                      | Present tendency                              |
| Kecenderungan masa depan        | -60.9           | -13.8 | -37.9 | 0.0   | -3.7  | -11.1 | +7.4  | +26.1 | -24.0                  | Future tendency                               |
| Jumlah permintaan               |                 |       |       |       |       |       |       |       |                        | Volume of demand                              |
| Kecenderungan masa kini         | -55.2           | -65.5 | -60.0 | +59.3 | +25.9 | +55.6 | +56.5 | +60.0 | -                      | Present tendency                              |
| Kecenderungan masa depan        | -56.5           | 0.0   | -27.6 | +37.5 | -3.7  | +22.2 | +40.7 | +43.5 | -24.0                  | Future tendency                               |
| Keadaan kewangan semasa         |                 |       |       |       |       |       |       |       |                        | Current financial situation                   |
| Keadaan perolehan kredit semasa | -79.3           | -61.3 | -65.4 | -44.4 | -22.2 | -3.7  | +13.0 | -16.0 | -                      | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)         |                 |       |       |       |       |       |       |       |                        | Confidence indicator (C)                      |
|                                 |                 |       |       |       |       |       |       |       | +5.3                   |   |

**Jadual 5.2: Imbangan bersih bagi statistik industri pengangkutan dan penyimpanan**  
 Table 5.2: Net balance of statistics for transportation and storage industry

| IMBANGAN BERSIH<br>NET BALANCE         |       |       |       |       |       |       |       |       |       | STATISTICAL INDICATORS                        |  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|--|
| PETUNJUK STATISTIK                     | 2021  |       |       |       | 2022  |       |       |       | 2023  |   |  |
|  | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q1  |  |
| <b>Hasil kasar</b>                     |       |       |       |       |       |       |       |       |       | Gross Revenue                                 |  |
| <b>Kecenderungan masa kini</b>         | +13.0 | -55.6 | +3.7  | +36.0 | 0.0   | +4.3  | +39.1 | 0.0   | -     | Present tendency                              |  |
| <b>Kecenderungan masa depan</b>        | -9.5  | +26.1 | -18.5 | +48.1 | +16.0 | +8.7  | +47.8 | -4.3  | +25.0 | Future tendency                               |  |
| <b>Bilangan pekerja</b>                |       |       |       |       |       |       |       |       |       | Number of employees                           |  |
| <b>Kecenderungan masa kini</b>         | -4.3  | +3.7  | 0.0   | -4.0  | 0.0   | -13.0 | +13.0 | +8.3  | -     | Present tendency                              |  |
| <b>Kecenderungan masa depan</b>        | 0.0   | +13.0 | -3.8  | +14.8 | 0.0   | +8.7  | +34.8 | +17.4 | +29.2 | Future tendency                               |  |
| <b>Purata harga jualan</b>             |       |       |       |       |       |       |       |       |       | Average selling price                         |  |
| <b>Kecenderungan masa kini</b>         | -5.0  | -25.0 | +12.5 | +14.3 | 0.0   | 0.0   | +36.4 | +16.7 | -     | Present tendency                              |  |
| <b>Kecenderungan masa depan</b>        | +5.0  | +10.0 | 0.0   | +20.8 | +19.0 | 0.0   | +21.1 | +22.7 | +5.6  | Future tendency                               |  |
| <b>Jumlah permintaan</b>               |       |       |       |       |       |       |       |       |       | Volume of demand                              |  |
| <b>Kecenderungan masa kini</b>         | +4.5  | -53.8 | +3.8  | +13.0 | -4.5  | +4.8  | +27.3 | -10.0 | -     | Present tendency                              |  |
| <b>Kecenderungan masa depan</b>        | -4.8  | +27.3 | -15.4 | +30.8 | -13.0 | 0.0   | +57.1 | -4.5  | +40.0 | Future tendency                               |  |
| <b>Keadaan kewangan semasa</b>         | 0.0   | -25.9 | -7.4  | -12.0 | -13.0 | +13.0 | +13.0 | +8.3  | -     | Current financial situation                   |  |
| <b>Keadaan perolehan kredit semasa</b> | -17.4 | -29.6 | -22.2 | -16.0 | -21.7 | -13.0 | -13.0 | -8.3  | -     | Current situation concerning access to credit |  |
| <b>Petunjuk keyakinan (PK)</b>         | -15.9 | +9.2  | -33.0 | +6.6  | -6.7  | -4.4  | +13.7 | +4.7  | +10.0 | Confidence indicator (CI)                     |  |

**Jadual 5.3 : Imbalangan bersih bagi statistik industri komunikasi**  
 Table 5.3: Net balance of statistics for communications industry

| IMBANGAN BERSIH<br>NET BALANCE |       |       |       |       |       |       |       |       |       | (Peratus/Per cent) |       |       |   |
|--------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|-------|-------|---|
| PETUNJUK STATISTIK             | 2021  |       |       |       | 2022  |       |       |       | 2023  |                    |       |       | STATISTICAL INDICATORS                        |
|                                | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2                 | Q3    | Q4    |   |
|                                |       |       |       |       |       |       |       |       |       |                    |       |       |   |
| Hasil kasar                    |       |       |       |       |       |       |       |       |       |                    |       |       | Gross Revenue                                 |
| Kecenderungan masa kini        | +5.9  | +6.3  | +20.0 | +46.7 | 0.0   | +12.5 | 0.0   | +33.3 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan       | -6.3  | +23.5 | +12.5 | +40.0 | +26.7 | +23.5 | -6.3  | +7.1  | -6.7  | -                  | -     | -     | Future tendency                               |
| Bilangan pekerja               |       |       |       |       |       |       |       |       |       |                    |       |       | Number of employees                           |
| Kecenderungan masa kini        | -5.9  | -18.8 | +13.3 | +6.7  | -11.8 | -31.3 | +14.3 | -6.7  | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan       | +6.3  | +11.8 | 0.0   | +13.3 | +13.3 | +11.8 | +6.3  | +14.3 | +13.3 | +13.3              | +13.3 | +13.3 | Average selling price                         |
| Purata harga jualan            |       |       |       |       |       |       |       |       |       |                    |       |       | Future tendency                               |
| Kecenderungan masa kini        | 0.0   | -6.3  | +6.7  | +20.0 | -5.9  | +6.3  | -21.4 | +13.3 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan       | 0.0   | -5.9  | -6.3  | +13.3 | -6.7  | -5.9  | 0.0   | +21.4 | +13.3 | +13.3              | +13.3 | +13.3 | Future tendency                               |
| Jumlah permintaan              |       |       |       |       |       |       |       |       |       |                    |       |       | Volume of demand                              |
| Kecenderungan masa kini        | +35.3 | +12.5 | +6.7  | +26.7 | +17.6 | +6.3  | -28.6 | +20.0 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan       | -6.3  | +23.5 | +6.3  | +13.3 | +13.3 | +11.8 | -18.8 | 0.0   | 0.0   | 0.0                | 0.0   | 0.0   | Future tendency                               |
| Kedaan kewangan semasa         | +5.9  | +43.8 | -13.3 | +13.3 | +11.8 | +6.3  | +14.3 | +13.3 | -     | -                  | -     | -     | Current financial situation                   |
| Kedaan perolehan kredit semasa | +11.8 | -6.3  | -13.3 | +6.7  | 0.0   | 0.0   | 0.0   | +13.3 | -     | -                  | -     | -     | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)        | +6.3  | +17.6 | +14.6 | +2.2  | +13.3 | +9.8  | -8.3  | -9.5  | +6.7  | +6.7               | +6.7  | +6.7  | Confidence indicator (C)                      |

**Jadual 5.4: Imbangan bersih bagi statistik industri kewangan**  
 Table 5.4: Net balance of statistics for finance industry

| PETUNJUK STATISTIK              | IMBANGAN BERSIH<br>NET BALANCE |       |       |       |       |       |       |       | STATISTICAL INDICATORS                        |  |
|---------------------------------|--------------------------------|-------|-------|-------|-------|-------|-------|-------|---|--|
|                                 | 2021                           |       |       |       | 2022  |       |       |       |   |  |
|                                 | Q1                             | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    |   |  |
| Hasil kasar                     |                                |       |       |       |       |       |       |       | Gross Revenue                                 |  |
| Kecenderungan masa kini         | -26.7                          | -10.0 | +5.6  | +16.7 | -5.0  | +21.1 | +23.5 | +29.4 | Present tendency                              |  |
| Kecenderungan masa depan        | -5.3                           | -6.7  | +5.0  | +11.1 | -5.6  | +10.0 | +36.8 | +11.8 | Future tendency                               |  |
| Bilangan pekerja                |                                |       |       |       |       |       |       |       | Number of employees                           |  |
| Kecenderungan masa kini         | -6.7                           | -15.0 | +5.6  | +5.6  | +5.0  | +15.8 | +17.6 | +5.9  | Present tendency                              |  |
| Kecenderungan masa depan        | 0.0                            | +6.7  | 0.0   | +11.1 | +22.2 | +30.0 | +36.8 | +17.6 | Future tendency                               |  |
| Jumlah permintaan               |                                |       |       |       |       |       |       |       | Volume of demand                              |  |
| Kecenderungan masa kini         | +15.4                          | -10.5 | +12.5 | +25.0 | +17.6 | +29.4 | +13.3 | +33.3 | Present tendency                              |  |
| Kecenderungan masa depan        | +5.9                           | 0.0   | +15.8 | +12.5 | +25.0 | +18.8 | +41.2 | +20.0 | Future tendency                               |  |
| Deposit                         |                                |       |       |       |       |       |       |       | Deposits                                      |  |
| Kecenderungan masa kini         | +7.7                           | -17.6 | +6.7  | +26.7 | +33.3 | +20.0 | -21.4 | +35.7 | Present tendency                              |  |
| Kecenderungan masa depan        | +5.9                           | -15.4 | +5.9  | -20.0 | 0.0   | 0.0   | +13.3 | +35.7 | Future tendency                               |  |
| Pinjaman dan pernahuluan        |                                |       |       |       |       |       |       |       | Loans and advances                            |  |
| Kecenderungan masa kini         | +6.7                           | -5.0  | -5.6  | +11.8 | +38.9 | +11.1 | +11.8 | +35.3 | Present tendency                              |  |
| Kecenderungan masa depan        | +5.3                           | +20.0 | +10.0 | -5.6  | 0.0   | +22.2 | +33.3 | +41.2 | Future tendency                               |  |
| Keadaan kewangan semasa         | -33.3                          | -15.0 | -16.7 | -27.8 | -25.0 | -15.8 | -11.8 | -11.8 | Current financial situation                   |  |
| Keadaan perolehan kredit semasa | -33.3                          | -20.0 | -22.2 | -27.8 | -20.0 | -15.8 | -11.8 | -17.6 | Current situation concerning access to credit |  |
| Petunjuk keyakinan (PK)         | -0.9                           | -10.4 | -6.6  | +2.8  | +7.4  | +2.1  | +16.5 | +3.3  | +16.1 Confidence indicator (CI)               |  |

**Jadual 5.5: Imbangan bersih bagi statistik industri insurans**  
 Table 5.5: Net balance of statistics for insurance industry

| IMBANGAN BERSIH<br>NET BALANCE         |       |       |       |        |        |       |       |       |       | (Peratus/Per cent) |    |    |                             |
|--|-------|-------|-------|--------|--------|-------|-------|-------|-------|--------------------|----|----|-----------------------------|
| PETUNJUK STATISTIK                     | 2021  |       |       |        | 2022   |       |       |       | 2023  |                    |    |    | STATISTICAL INDICATORS      |
|  | Q1    | Q2    | Q3    | Q4     | Q1     | Q2    | Q3    | Q4    | Q1    | Q2                 | Q3 | Q4 |                             |
|  |       |       |       |        |        |       |       |       |       |                    |    |    |                             |
| <b>Hasil kasar</b>                     |       |       |       |        |        |       |       |       |       |                    |    |    | Gross Revenue               |
| <b>Kecenderungan masa kini</b>         | 0.0   | +12.5 | +25.0 | +100.0 | 0.0    | -25.0 | +42.9 | +55.6 | -     | -                  | -  | -  | Present tendency            |
| <b>Kecenderungan masa depan</b>        | -22.2 | +50.0 | +37.5 | +100.0 | +37.5  | +62.5 | +75.0 | +71.4 | -11.1 | -                  | -  | -  | Future tendency             |
| <b>Bilangan pekerja</b>                |       |       |       |        |        |       |       |       |       |                    |    |    | Number of employees         |
| <b>Kecenderungan masa kini</b>         | +25.0 | 0.0   | +12.5 | 0.0    | +14.3  | +25.0 | 0.0   | +44.4 | -     | -                  | -  | -  | Present tendency            |
| <b>Kecenderungan masa depan</b>        | +11.1 | +37.5 | +12.5 | +12.5  | +62.5  | +25.0 | +25.0 | +14.3 | +11.1 | -                  | -  | -  | Future tendency             |
| <b>Purata harga jualan</b>             |       |       |       |        |        |       |       |       |       |                    |    |    | Average selling price       |
| <b>Kecenderungan masa kini</b>         | -20.0 | +40.0 | +20.0 | +20.0  | -20.0  | +20.0 | 0.0   | 0.0   | -     | -                  | -  | -  | Present tendency            |
| <b>Kecenderungan masa depan</b>        | 0.0   | +40.0 | +20.0 | -20.0  | +100.0 | +20.0 | -20.0 | +25.0 | 0.0   | -                  | -  | -  | Future tendency             |
| <b>Jumlah permintaan</b>               |       |       |       |        |        |       |       |       |       |                    |    |    | Volume of demand            |
| <b>Kecenderungan masa kini</b>         | 0.0   | -33.3 | -50.0 | +83.3  | +66.7  | +50.0 | +40.0 | +28.6 | -     | -                  | -  | -  | Present tendency            |
| <b>Kecenderungan masa depan</b>        | -50.0 | +33.3 | +16.7 | +83.3  | +66.7  | +50.0 | +16.7 | +80.0 | +57.1 | -                  | -  | -  | Future tendency             |
| <b>Keadaan kewangan semasa</b>         |       |       |       |        |        |       |       |       |       |                    |    |    | Current financial situation |
| <b>Keadaan perolehan kredit semasa</b> | +50.0 | +75.0 | +50.0 | +37.5  | +50.0  | +50.0 | +57.1 | +44.4 | -     | -                  | -  | -  | Current financial situation |
| <b>Petunjuk keyakinan (PK)</b>         |       |       |       |        |        |       |       |       |       |                    |    |    | Confidence indicator (CI)   |
|  | -4.6  | +15.3 | +6.9  | +23.6  | +66.7  | +47.2 | +34.7 | +54.3 | +39.7 | -                  | -  | -  |                             |

**Jadual 5.6: Imbangan bersih bagi statistik industri hartanah**  
 Table 5.6: Net balance of statistics for real estate industry

| IMBANGAN BERSIH<br>NET BALANCE         |       |       |       |       |       |       |       |       |       | STATISTICAL INDICATORS                               |                    |  |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|--------------------|--|
| PETUNJUK STATISTIK                     | 2021  |       |       |       | 2022  |       |       |       | 2023  |  | (Peratus/Per cent) |  |
|  | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    |  |                    |  |
| <b>Hasil kasar</b>                     |       |       |       |       |       |       |       |       |       | <i>Gross Revenue</i>                                 |                    |  |
| <b>Kecenderungan masa kini</b>         | -42.1 | -68.4 | -44.4 | +31.6 | +5.3  | +21.1 | -15.0 | +41.2 | -     | <i>Present tendency</i>                              |                    |  |
| <b>Kecenderungan masa depan</b>        | -23.8 | -15.8 | -63.2 | +22.2 | +21.1 | +42.1 | +21.1 | +20.0 | -11.8 | <i>Future tendency</i>                               |                    |  |
| <b>Bilangan pekerja</b>                |       |       |       |       |       |       |       |       |       | <i>Number of employees</i>                           |                    |  |
| <b>Kecenderungan masa kini</b>         | -10.5 | -36.8 | -33.3 | 0.0   | -15.8 | -10.5 | -5.0  | 0.0   | -     | <i>Present tendency</i>                              |                    |  |
| <b>Kecenderungan masa depan</b>        | -4.8  | -10.5 | -36.8 | -11.1 | -10.5 | 0.0   | +15.8 | +10.0 | +5.9  | <i>Future tendency</i>                               |                    |  |
| <b>Purata harga jualan</b>             |       |       |       |       |       |       |       |       |       | <i>Average selling price</i>                         |                    |  |
| <b>Kecenderungan masa kini</b>         | -16.7 | -55.6 | -23.5 | 0.0   | 0.0   | -5.9  | -10.5 | +12.5 | -     | <i>Present tendency</i>                              |                    |  |
| <b>Kecenderungan masa depan</b>        | +4.8  | -5.6  | -22.2 | 0.0   | -5.6  | +5.6  | +23.5 | +15.8 | +12.5 | <i>Future tendency</i>                               |                    |  |
| <b>Jumlah permintaan</b>               |       |       |       |       |       |       |       |       |       | <i>Volume of demand</i>                              |                    |  |
| <b>Kecenderungan masa kini</b>         | -47.4 | -76.5 | -41.2 | 0.0   | -5.6  | +17.6 | -15.8 | +6.3  | -     | <i>Present tendency</i>                              |                    |  |
| <b>Kecenderungan masa depan</b>        | -38.1 | -31.6 | -70.6 | 0.0   | +22.2 | +22.2 | +11.8 | +26.3 | -6.3  | <i>Future tendency</i>                               |                    |  |
| <b>Keadaan kewangan semasa</b>         | -42.1 | -84.2 | -38.9 | -21.1 | -26.3 | -10.5 | -25.0 | +11.8 | -     | <i>Current financial situation</i>                   |                    |  |
| <b>Keadaan perolehan kredit semasa</b> | -15.8 | -31.6 | -27.8 | 0.0   | -21.1 | -26.3 | -10.0 | +11.8 | -     | <i>Current situation concerning access to credit</i> |                    |  |
| <b>Petunjuk keyakinan (PK)</b>         | -47.6 | -38.6 | -77.1 | -32.2 | +0.4  | -1.5  | +4.8  | -6.5  | 0.0   | <i>Confidence indicator (CI)</i>                     |                    |  |

**Jadual 5.7: Imbangan bersih bagi statistik industri teknologi maklumat dan komunikasi**  
*Table 5.7: Net balance of statistics for information and communications technology industry*

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent) |       |       |   |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|-------|-------|---|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |                    |       |       | STATISTICAL INDICATORS                        |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2                 | Q3    | Q4    |   |
|                                 |       |       |       |       |       |       |       |       |       |                    |       |       |   |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       |                    |       |       | Gross Revenue                                 |
| Kecenderungan masa kini         | +15.4 | -30.8 | -27.3 | +9.1  | +18.2 | +36.4 | -27.3 | +40.0 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | 0.0   | +23.1 | -15.4 | 0.0   | +9.1  | 0.0   | +27.3 | +18.2 | +20.0 | +20.0              | +20.0 | +20.0 | Future tendency                               |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       |                    |       |       | Number of employees                           |
| Kecenderungan masa kini         | 0.0   | +15.4 | +9.1  | +18.2 | +36.4 | +27.3 | +27.3 | -20.0 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | -16.7 | +15.4 | -7.7  | -9.1  | +9.1  | 0.0   | +27.3 | +36.4 | +10.0 | +10.0              | +10.0 | +10.0 | Future tendency                               |
| Purata harga jualan             |       |       |       |       |       |       |       |       |       |                    |       |       | Average selling price                         |
| Kecenderungan masa kini         | -8.3  | -15.4 | +10.0 | +10.0 | -11.1 | +20.0 | 0.0   | -22.2 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | 0.0   | 0.0   | -15.4 | +10.0 | +10.0 | -11.1 | +30.0 | +10.0 | -11.1 | -11.1              | -11.1 | -11.1 | Future tendency                               |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       |                    |       |       | Volume of demand                              |
| Kecenderungan masa kini         | 0.0   | -15.4 | +20.0 | +22.2 | -10.0 | +30.0 | -11.1 | +22.2 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | +9.1  | +8.3  | 0.0   | 0.0   | +20.0 | +20.0 | +30.0 | +10.0 | 0.0   | 0.0                | 0.0   | 0.0   | Future tendency                               |
| Keadaan kewangan semasa         | -15.4 | -7.7  | -18.2 | 0.0   | -18.2 | -18.2 | -18.2 | +10.0 | -     | -                  | -     | -     | Current financial situation                   |
| Keadaan perolehan kredit semasa | -23.1 | -23.1 | -18.2 | 0.0   | 0.0   | 0.0   | -27.3 | +10.0 | -     | -                  | -     | -     | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)         | -2.8  | +0.2  | -12.8 | -2.4  | +14.1 | -2.7  | +20.0 | -6.4  | +4.1  | +4.1               | +4.1  | +4.1  | Confidence indicator (C)                      |

**Jadual 5.8: Imbangan bersih bagi statistik industri makanan dan minuman**  
 Table 5.8: Net balance of statistics for food and beverage industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |        |       |       |       |       |      | (Peratus/Per cent) |   |
|---------------------------------|-------|-------|-------|--------|-------|-------|-------|-------|------|--------------------|---|
| PETUNJUK STATISTIK              | 2021  |       |       |        | 2022  |       |       |       | 2023 |                    | STATISTICAL INDICATORS                        |
|                                 | Q1    | Q2    | Q3    | Q4     | Q1    | Q2    | Q3    | Q4    | Q1   |                    |   |
| Hasil kasar                     |       |       |       |        |       |       |       |       |      |                    | Gross Revenue                                 |
| Kecenderungan masa kini         | +4.8  | -82.4 | +21.1 | +100.0 | +17.6 | +73.7 | 0.0   | -     |      |                    | Present tendency                              |
| Kecenderungan masa depan        | -80.0 | -9.5  | -47.1 | +68.4  | +55.6 | +35.3 | +31.6 | +64.7 |      |                    | Future tendency                               |
| Bilangan pekerja                |       |       |       |        |       |       |       |       |      |                    | Number of employees                           |
| Kecenderungan masa kini         | -14.3 | -58.8 | -10.5 | -11.1  | 0.0   | +31.6 | +41.2 | -     |      |                    | Present tendency                              |
| Kecenderungan masa depan        | -40.0 | -4.8  | -25.0 | +21.1  | +33.3 | +5.9  | +31.6 | +64.7 |      |                    | Future tendency                               |
| Purata harga jualan             |       |       |       |        |       |       |       |       |      |                    | Average selling price                         |
| Kecenderungan masa kini         | +4.8  | -23.5 | +5.3  | +16.7  | +11.8 | +26.3 | +5.9  | -     |      |                    | Present tendency                              |
| Kecenderungan masa depan        | -12.0 | -14.3 | -11.8 | +26.3  | +22.2 | +35.3 | +26.3 | +23.5 |      |                    | Future tendency                               |
| Jumlah permintaan               |       |       |       |        |       |       |       |       |      |                    | Volume of demand                              |
| Kecenderungan masa kini         | 0.0   | -88.2 | +10.5 | +100.0 | +23.5 | +73.7 | +11.8 | -     |      |                    | Present tendency                              |
| Kecenderungan masa depan        | -80.0 | -9.5  | -47.1 | +68.4  | +55.6 | +35.3 | +26.3 | +52.9 |      |                    | Future tendency                               |
| Keadaan kewangan semasa         | -28.6 | -76.5 | -36.8 | 0.0    | -23.5 | -5.3  | 0.0   | -     |      |                    | Current financial situation                   |
| Keadaan perolehan kredit semasa | +4.8  | -23.5 | -15.8 | 0.0    | -23.5 | -5.3  | -11.8 | -     |      |                    | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)         | -60.0 | -12.7 | -74.5 | +14.0  | +53.7 | +9.8  | +33.3 | +23.5 |      |                    | Confidence indicator (C)                      |

**Jadual 5.9: Imbangan bersih bagi statistik industri pentadbiran dan khidmat sokongan**  
 Table 5.9: Net balance of statistics for administrative and support service industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent)                            |                        |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|------------------------|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |   | STATISTICAL INDICATORS |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    |   |                        |
|                                 |       |       |       |       |       |       |       |       |       |   |                        |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       | Gross Revenue                                 |                        |
| Kecenderungan masa kini         | -66.7 | -55.0 | -27.8 | +16.7 | -16.7 | +60.0 | +38.9 | +41.2 | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | -25.0 | -5.0  | -35.0 | +22.2 | +5.6  | +22.2 | +6.7  | +22.2 | +11.8 | Future tendency                               |                        |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       | Number of employees                           |                        |
| Kecenderungan masa kini         | -57.1 | -10.0 | -11.1 | -16.7 | -22.2 | +6.7  | -5.6  | +17.6 | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | -20.8 | -10.0 | +5.0  | 0.0   | 0.0   | +11.1 | +13.3 | +11.1 | 0.0   | Future tendency                               |                        |
| Purata harga perkhidmatan       |       |       |       |       |       |       |       |       |       | Average selling price                         |                        |
| Kecenderungan masa kini         | -28.6 | -40.0 | -22.2 | -16.7 | -11.1 | +6.7  | +11.1 | -5.9  | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | -29.2 | -10.0 | -30.0 | -11.1 | -11.1 | +5.6  | +6.7  | -5.6  | -11.8 | Future tendency                               |                        |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       | Volume of demand                              |                        |
| Kecenderungan masa kini         | -61.9 | -55.5 | -33.3 | +11.1 | -11.1 | +53.3 | 0.0   | -5.9  | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | -8.3  | -15.0 | -25.0 | +16.7 | +5.6  | +11.1 | 0.0   | +16.7 | +5.9  | Future tendency                               |                        |
| Keadaan kewangan semasa         | -40.0 | -60.0 | -50.0 | -38.9 | -33.3 | -13.3 | +11.1 | -11.8 | -     | Current financial situation                   |                        |
| Keadaan perolehan kredit semasa | -45.0 | -55.0 | -38.9 | -27.8 | -38.9 | -20.0 | +5.6  | 0.0   | -     | Current situation concerning access to credit |                        |
| Petunjuk keyakinan (PK)         | -37.5 | -43.1 | -46.7 | -24.1 | -5.6  | -11.1 | +13.3 | +11.1 | +2.0  | Confidence indicator (C)                      |                        |

**Jadual 5.10: Imbangan bersih bagi statistik industri profesional**  
 Table 5.10: Net balance of statistics for professional industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent)                            |                        |  |  |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|------------------------|--|--|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |   | STATISTICAL INDICATORS |  |  |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    |   |                        |  |  |
|                                 |       |       |       |       |       |       |       |       |       |   |                        |  |  |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       | Gross Revenue                                 |                        |  |  |
| Kecenderungan masa kini         | -20.0 | +11.8 | 0.0   | +12.5 | +28.6 | +28.6 | +33.3 | 0.0   | -     | Present tendency                              |                        |  |  |
| Kecenderungan masa depan        | +27.8 | 0.0   | +11.8 | +35.7 | -12.5 | +21.4 | -7.1  | +33.3 | 0.0   | Future tendency                               |                        |  |  |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       | Number of employees                           |                        |  |  |
| Kecenderungan masa kini         | +13.3 | -11.8 | -28.6 | +6.3  | 0.0   | +7.1  | 0.0   | 0.0   | -     | Present tendency                              |                        |  |  |
| Kecenderungan masa depan        | -5.6  | -6.7  | 0.0   | +7.1  | +12.5 | +21.4 | 0.0   | +6.7  | +21.4 | Future tendency                               |                        |  |  |
| Purata harga perkhidmatan       |       |       |       |       |       |       |       |       |       | Average selling price                         |                        |  |  |
| Kecenderungan masa kini         | +6.7  | -5.9  | -7.1  | 0.0   | +14.3 | 0.0   | 0.0   | -7.1  | -     | Present tendency                              |                        |  |  |
| Kecenderungan masa depan        | 0.0   | -6.7  | -5.9  | -14.3 | -6.3  | 0.0   | +7.1  | -13.3 | -21.4 | Future tendency                               |                        |  |  |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       | Volume of demand                              |                        |  |  |
| Kecenderungan masa kini         | -20.0 | 0.0   | -21.4 | -18.8 | -14.3 | +14.3 | +13.3 | +14.3 | -     | Present tendency                              |                        |  |  |
| Kecenderungan masa depan        | +11.1 | 0.0   | -17.6 | +7.1  | -18.8 | +14.3 | -14.3 | +13.3 | -14.3 | Future tendency                               |                        |  |  |
| Keadaan kewangan semasa         | -20.0 | -17.6 | -7.1  | -6.3  | +7.1  | +14.3 | +20.0 | 0.0   | -     | Current financial situation                   |                        |  |  |
| Keadaan perolehan kredit semasa | -33.3 | -23.5 | -7.1  | -18.8 | -14.3 | -7.1  | +6.7  | -21.4 | -     | Current situation concerning access to credit |                        |  |  |
| Petunjuk keyakinan (PK)         | -9.3  | -17.8 | -19.6 | -11.9 | -8.3  | 0.0   | +4.8  | +13.3 | -2.4  | Confidence indicator (C)                      |                        |  |  |

**Jadual 5.11: Imbangan bersih bagi statistik industri kesihatan**  
 Table 5.11: Net balance of statistics for health industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent) |       |       |   |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|-------|-------|---|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |                    |       |       | STATISTICAL INDICATORS                        |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    | Q2                 | Q3    | Q4    |   |
|                                 |       |       |       |       |       |       |       |       |       |                    |       |       |   |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       |                    |       |       | Gross Revenue                                 |
| Kecenderungan masa kini         | -30.8 | -9.5  | +21.1 | +45.0 | -27.8 | +55.0 | +81.3 | +42.1 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | +50.0 | +38.5 | -14.3 | +26.3 | -20.0 | +33.3 | +35.0 | +62.5 | +31.6 | +31.6              | +31.6 | +31.6 | Future tendency                               |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       |                    |       |       | Number of employees                           |
| Kecenderungan masa kini         | 0.0   | -4.8  | +21.1 | +5.0  | 0.0   | 0.0   | +18.8 | +10.5 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | +22.7 | +7.7  | 0.0   | +10.5 | +25.0 | +27.8 | +15.0 | +37.5 | +26.3 | +26.3              | +26.3 | +26.3 | Future tendency                               |
| Purata harga perkhidmatan       |       |       |       |       |       |       |       |       |       |                    |       |       | Average selling price                         |
| Kecenderungan masa kini         | 0.0   | -4.8  | +5.3  | +30.0 | +5.6  | +5.0  | +37.5 | +26.3 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | 0.0   | +7.7  | -4.8  | +10.5 | +10.0 | +16.7 | +20.0 | +31.3 | +21.1 | +21.1              | +21.1 | +21.1 | Future tendency                               |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       |                    |       |       | Volume of demand                              |
| Kecenderungan masa kini         | -15.4 | -4.8  | +15.8 | +60.0 | -38.9 | +65.0 | +75.0 | +31.6 | -     | -                  | -     | -     | Present tendency                              |
| Kecenderungan masa depan        | +50.0 | +30.8 | -9.5  | +21.1 | -20.0 | +38.9 | +40.0 | +43.8 | +31.6 | +31.6              | +31.6 | +31.6 | Future tendency                               |
| Keadaan kewangan semasa         | +15.4 | -14.3 | -21.1 | 0.0   | +27.8 | +25.0 | +25.0 | +26.3 | -     | -                  | -     | -     | Current financial situation                   |
| Keadaan perolehan kredit semasa | +15.4 | -4.8  | -5.3  | +10.0 | +5.6  | +10.0 | 0.0   | +15.8 | -     | -                  | -     | -     | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)         | +37.9 | 0.0   | -14.3 | +1.8  | +8.3  | +1.9  | +43.3 | +52.1 | +33.3 | +33.3              | +33.3 | +33.3 | Confidence indicator (C)                      |

**Jadual 5.12: Imbangan bersih bagi statistik industri pendidikan**  
 Table 5.12: Net balance of statistics for education industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent) |   |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------------------|---|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |                    | STATISTICAL INDICATORS                        |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    |                    |   |
|                                 |       |       |       |       |       |       |       |       |       |                    |   |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       |                    | Gross Revenue                                 |
| Kecenderungan masa kini         | -50.0 | +15.8 | +11.1 | +5.3  | -18.8 | +40.0 | +50.0 | -26.3 | -     | -                  | Present tendency                              |
| Kecenderungan masa depan        | 0.0   | -5.6  | -26.3 | -55.6 | -5.3  | +56.3 | +35.0 | +12.5 | +36.8 | +36.8              | Future tendency                               |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       |                    | Number of employees                           |
| Kecenderungan masa kini         | -33.3 | -21.1 | -27.8 | 0.0   | 0.0   | -15.0 | +18.8 | +31.6 | -     | -                  | Present tendency                              |
| Kecenderungan masa depan        | +5.6  | -11.1 | -26.3 | +5.6  | +36.8 | +18.8 | +40.0 | +50.0 | +26.3 | +26.3              | Future tendency                               |
| Purata harga perkhidmatan       |       |       |       |       |       |       |       |       |       |                    | Average selling price                         |
| Kecenderungan masa kini         | +11.1 | +31.6 | -11.1 | -10.5 | +12.5 | -10.0 | +6.3  | +5.3  | -     | -                  | Present tendency                              |
| Kecenderungan masa depan        | +5.6  | -11.1 | -10.5 | -11.1 | +21.1 | 0.0   | 0.0   | 0.0   | +26.3 | +26.3              | Future tendency                               |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       |                    | Volume of demand                              |
| Kecenderungan masa kini         | -72.1 | 0.0   | -5.6  | +21.1 | -6.3  | +15.0 | +18.8 | -5.3  | -     | -                  | Present tendency                              |
| Kecenderungan masa depan        | -33.3 | -16.7 | -36.8 | -44.4 | 0.0   | +43.8 | +25.0 | +6.3  | +42.1 | +42.1              | Future tendency                               |
| Keadaan kewangan semasa         | -27.8 | -36.8 | -22.2 | -36.8 | -37.5 | -15.0 | -25.0 | -21.1 | -     | -                  | Current financial situation                   |
| Keadaan perolehan kredit semasa | -33.3 | -36.8 | -22.2 | -31.6 | -25.0 | -25.0 | -18.8 | -21.1 | -     | -                  | Current situation concerning access to credit |
| Petunjuk keyakinan (PK)         | -44.4 | -38.9 | -24.6 | -25.9 | -5.3  | +2.1  | +11.7 | 0.0   | +7.0  | +7.0               | Confidence indicator (C)                      |

**Jadual 5.13: Imbangan bersih bagi statistik industri perkhidmatan lain**  
 Table 5.13: Net balance of statistics for other services industry

| IMBANGAN BERSIH<br>NET BALANCE  |       |       |       |       |       |       |       |       |       | (Peratus/Per cent)                            |                        |
|---------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|---|------------------------|
| PETUNJUK STATISTIK              | 2021  |       |       |       | 2022  |       |       |       | 2023  |   | STATISTICAL INDICATORS |
|                                 | Q1    | Q2    | Q3    | Q4    | Q1    | Q2    | Q3    | Q4    | Q1    |   |                        |
|                                 |       |       |       |       |       |       |       |       |       |   |                        |
| Hasil kasar                     |       |       |       |       |       |       |       |       |       | Gross Revenue                                 |                        |
| Kecenderungan masa kini         | +4.5  | -33.3 | -27.3 | +4.8  | +5.6  | +36.8 | +15.0 | +19.0 | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | -19.0 | +31.8 | -23.8 | +36.4 | -9.5  | +27.8 | -10.5 | +30.0 | -4.8  | Future tendency                               |                        |
| Bilangan pekerja                |       |       |       |       |       |       |       |       |       | Number of employees                           |                        |
| Kecenderungan masa kini         | 0.0   | -33.3 | -4.5  | -4.8  | -5.6  | -5.3  | +10.0 | +4.8  | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | 0.0   | +4.5  | -4.8  | +9.1  | 0.0   | -5.6  | -10.5 | +5.0  | 0.0   | Future tendency                               |                        |
| Purata harga perkhidmatan       |       |       |       |       |       |       |       |       |       | Average selling price                         |                        |
| Kecenderungan masa kini         | +9.1  | -28.6 | +9.1  | +14.3 | +16.7 | +10.5 | +20.0 | +14.3 | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | 0.0   | 0.0   | -14.3 | +18.2 | +4.8  | +16.7 | +10.5 | +5.0  | 0.0   | Future tendency                               |                        |
| Jumlah permintaan               |       |       |       |       |       |       |       |       |       | Volume of demand                              |                        |
| Kecenderungan masa kini         | -4.5  | -33.3 | -31.8 | 0.0   | +5.6  | +26.3 | +20.0 | +14.3 | -     | Present tendency                              |                        |
| Kecenderungan masa depan        | +14.3 | +22.7 | -23.8 | +36.4 | -14.3 | +27.8 | -10.5 | +25.0 | -14.3 | Future tendency                               |                        |
| Keadaan kewangan semasa         | -31.8 | -57.1 | -45.5 | -23.8 | 0.0   | -10.5 | +10.0 | 0.0   | -     | Current financial situation                   |                        |
| Keadaan perolehan kredit semasa | -22.7 | -28.6 | -31.8 | -4.8  | -11.1 | -36.8 | -10.0 | -9.5  | -     | Current situation concerning access to credit |                        |
| Petunjuk keyakinan (PK)         | -6.3  | -6.1  | -39.7 | -13.6 | -20.6 | +13.0 | -1.8  | +18.3 | +6.3  | Confidence indicator (C)                      |                        |

**Jadual 6.1: Keadaan semasa dan jangkaan perniagaan**  
 Table 6.1: Current situation and business expectation

| SEKTOR                            | KEADAAN SEMASA<br>CURRENT SITUATION |             |              |               | JANGKAAN ^<br>EXPECTATION      |             |              |               | (Peratus/Percent)                         |
|-----------------------------------|-------------------------------------|-------------|--------------|---------------|--------------------------------|-------------|--------------|---------------|---|
|                                   | IMBANGAN BERSIH<br>NET BALANCE      | NAIK<br>UP  | SAMA<br>SAME | TURUN<br>DOWN | IMBANGAN BERSIH<br>NET BALANCE | NAIK<br>UP  | SAMA<br>SAME | TURUN<br>DOWN |   |
| Industri                          | -9.6                                | 17.7        | 55.0         | 27.3          | +2.4                           | 32.2        | 38.0         | 29.8          | Industry                                  |
| Pertanian                         | -2.6                                | 15.8        | 65.8         | 18.4          | +10.5                          | 39.5        | 31.6         | 28.9          | Agriculture                               |
| Perlombongan                      | 0.0                                 | 24.0        | 52.0         | 24.0          | 0.0                            | 28.0        | 44.0         | 28.0          | Mining                                    |
| Pembuatan                         | -17.9                               | 14.5        | 53.2         | 32.4          | -2.9                           | 30.1        | 37.0         | 32.9          | Manufacturing                             |
| Elektrik dan air                  | +5.9                                | 29.4        | 47.1         | 23.5          | +29.4                          | 41.2        | 47.1         | 11.8          | Electricity and water                     |
| Pembinaan                         | -28.6                               | 10.7        | 50.0         | 39.3          | +7.1                           | 28.6        | 50.0         | 21.4          | Construction                              |
| Perdagangan borong dan runcit     | 0.0                                 | 19.7        | 60.6         | 19.7          | +16.7                          | 34.8        | 47.0         | 18.2          | Wholesale and retail trade                |
| Perdagangan borong                | -2.4                                | 21.4        | 54.8         | 23.8          | +16.7                          | 33.3        | 50.0         | 16.7          | Wholesale trade                           |
| Perdagangan runcit                | +4.2                                | 16.7        | 70.8         | 12.5          | +16.7                          | 37.5        | 41.7         | 20.8          | Retail trade                              |
| Perkhidmatan                      | +0.2                                | 17.6        | 65.1         | 17.3          | +26.0                          | 39.0        | 48.0         | 13.0          | Services                                  |
| Penginapan                        | -20.0                               | 12.0        | 56.0         | 32.0          | +28.0                          | 44.0        | 40.0         | 16.0          | Accommodation                             |
| Pengangkutan dan penyimpanan      | 0.0                                 | 20.8        | 58.3         | 20.8          | +16.7                          | 33.3        | 50.0         | 16.7          | Transportation and storage                |
| Komunikasi                        | 0.0                                 | 20.0        | 60.0         | 20.0          | +20.0                          | 33.3        | 53.3         | 13.3          | Communications                            |
| Kewangan                          | -11.8                               | 11.8        | 64.7         | 23.5          | +5.9                           | 29.4        | 47.1         | 23.5          | Finance                                   |
| Insurans                          | +33.3                               | 33.3        | 66.7         | 0.0           | +100.0                         | 100.0       | 0.0          | 0.0           | Insurance                                 |
| Hartanah                          | 0.0                                 | 17.6        | 64.7         | 17.6          | +23.5                          | 35.3        | 52.9         | 11.8          | Real estate                               |
| Teknologi maklumat dan komunikasi | -10.0                               | 0.0         | 90.0         | 10.0          | +30.0                          | 30.0        | 70.0         | 0.0           | Information and communications technology |
| Makanan dan minuman               | +5.9                                | 23.5        | 58.8         | 17.6          | +47.1                          | 52.9        | 41.2         | 5.9           | Food and beverage                         |
| Pentadbiran dan khidmat sokongan  | +5.9                                | 17.6        | 70.6         | 11.8          | +47.1                          | 52.9        | 41.2         | 5.9           | Administrative and support services       |
| Profesional                       | -7.1                                | 7.1         | 78.6         | 14.3          | +14.3                          | 21.4        | 71.4         | 7.1           | Professional                              |
| Kesihatan                         | +36.8                               | 36.8        | 63.2         | 0.0           | +42.1                          | 42.1        | 57.9         | 0.0           | Health                                    |
| Pendidikan                        | -15.8                               | 10.5        | 63.2         | 26.3          | +26.3                          | 47.4        | 31.6         | 21.1          | Education                                 |
| Perkhidmatan lain                 | +19.0                               | 23.8        | 71.4         | 4.8           | +9.5                           | 28.6        | 52.4         | 19.0          | Other services                            |
| <b>Semua sektor</b>               | <b>-6.1</b>                         | <b>17.6</b> | <b>58.7</b>  | <b>23.7</b>   | <b>+12.1</b>                   | <b>34.5</b> | <b>43.1</b>  | <b>22.4</b>   | <b>All sectors</b>                        |

Nota/ Notes: ^ Merujuk kepada enam bulan ke hadapan/ Refers to six months ahead

**Jadual 6.2: Imbangan bersih keadaan semasa dan jangkaan perniagaan bagi enam bulan akan datang**  
 Table 6.2: Net balance of current business situation and expectation for the next six months

| SEKTOR                            | 2021         |              |              |              | 2022         |              |              |             | 2023         |              |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|
|                                   | Q1           | Q2           | Q3           | Q4           | Q1           | Q2           | Q3           | Q4          | Q1           | Q1           |
| <i>Current situation</i>          |              |              |              |              |              |              |              |             |              |              |
| Keadaan semasa                    | -13.2        | -19.7        | -15.6        | -5.4         | +0.2         | -4.1         | -4.9         | -9.6        | -            | -            |
| Industri                          | -14.0        | -11.3        | -13.6        | +14.9        | +2.4         | 0.0          | +9.8         | -2.6        | -            | -            |
| Pertanian                         | -29.6        | -13.1        | -8.7         | -8.0         | -5.0         | +3.8         | -4.0         | 0.0         | -            | -            |
| Perlombongan                      | -6.8         | -24.2        | -20.4        | -11.2        | -0.6         | -10.7        | -12.7        | -17.9       | -            | -            |
| Pembuatan                         | -10.5        | -29.4        | -5.3         | -11.8        | +16.7        | +11.1        | +11.1        | +5.9        | -            | -            |
| Elektrik dan air                  | -45.5        | -51.5        | -52.6        | -57.7        | -39.3        | -48.3        | -37.9        | -28.6       | -            | -            |
| Pembinaan                         | -18.1        | -59.8        | -31.1        | -12.2        | +11.4        | -16.4        | +6.1         | 0.0         | -            | -            |
| Perdagangan borong dan runcit     | -28.9        | -44.7        | -32.6        | -14.3        | 0.0          | -24.4        | -9.1         | -2.4        | -            | -            |
| Perdagangan borong                | -5.9         | -80.0        | -28.6        | -8.0         | +33.3        | -3.8         | +36.4        | +4.2        | -            | -            |
| Perdagangan runcit                | -24.8        | -28.9        | -22.3        | -10.7        | -12.5        | -7.3         | -2.8         | +0.2        | -            | -            |
| Perkhidmatan                      | -86.2        | -71.0        | -69.2        | -37.0        | -7.4         | +3.7         | +8.7         | -20.0       | -            | -            |
| Penginapan                        | -4.3         | -29.6        | -14.8        | -20.0        | -8.7         | -20.8        | -8.7         | 0.0         | -            | -            |
| Pengangkutan dan penyimpanan      | -5.9         | -25.0        | -13.3        | 0.0          | 0.0          | -12.5        | 0.0          | 0.0         | -            | -            |
| Komunikasi                        | -46.7        | -25.0        | -16.7        | -27.8        | -30.0        | -21.1        | -23.5        | -11.8       | -            | -            |
| Kewangan                          | +12.5        | -37.5        | +37.5        | +50.0        | +25.0        | +37.5        | +42.9        | +33.3       | -            | -            |
| Insurans                          | -36.8        | -84.2        | -55.6        | -21.1        | -21.1        | -15.0        | -30.0        | 0.0         | -            | -            |
| Hartanah                          | -7.7         | -23.1        | -27.3        | 0.0          | -18.2        | 0.0          | -18.2        | -10.0       | -            | -            |
| Teknologi maklumat dan komunikasi | -28.6        | -88.2        | -36.8        | +5.6         | -29.4        | 0.0          | +5.9         | +5.9        | -            | -            |
| Makanan dan minuman               | -52.4        | -60.0        | -55.6        | -33.3        | -33.3        | -13.3        | +16.7        | +5.9        | -            | -            |
| Pentadbiran dan khidmat sokongan  | -33.3        | -41.2        | -21.4        | +12.5        | 0.0          | +14.3        | +13.3        | -7.1        | -            | -            |
| Profesional                       | -15.4        | -28.6        | -31.6        | -15.0        | +5.6         | +25.0        | +37.5        | +36.8       | -            | -            |
| Kesihatan                         | -27.8        | -36.8        | -27.8        | -36.8        | -31.3        | -5.0         | -25.0        | -15.8       | -            | -            |
| Pendidikan                        | -36.4        | -61.9        | -45.5        | -47.6        | +5.6         | -21.1        | +10.0        | +19.0       | -            | -            |
| Perkhidmatan lain                 | -            | -            | -            | -            | -            | -            | -            | -           | -            | -            |
| <b>Semua sektor</b>               | <b>-19.2</b> | <b>-31.2</b> | <b>-22.3</b> | <b>-11.0</b> | <b>-3.6</b>  | <b>-9.6</b>  | <b>-4.1</b>  | <b>-6.1</b> | <b>-</b>     | <b>-</b>     |
| <i>Future tendency</i>            |              |              |              |              |              |              |              |             |              |              |
| Kecenderungan masa depan          | -            | -            | -            | -            | -            | -            | -            | -           | All sectors  | -            |
| Industri                          | +4.3         | +12.5        | -11.8        | +24.5        | +17.7        | +22.1        | +14.5        | -7.9        | +2.4         |              |
| Pertanian                         | +4.0         | +11.6        | +15.9        | +27.3        | +10.6        | +19.1        | +9.8         | -19.5       | +10.5        |              |
| Perlombongan                      | -20.7        | -3.7         | -17.4        | +13.0        | +16.0        | +10.0        | +26.9        | -12.0       | 0.0          |              |
| Pembuatan                         | +12.7        | +16.2        | -19.2        | +26.5        | +21.8        | +28.0        | +11.7        | -3.0        | -2.9         |              |
| Elektrik dan air                  | +15.8        | -36.8        | -17.7        | +36.8        | +11.8        | +22.2        | +11.1        | 0.0         | +29.4        |              |
| Pembinaan                         | -34.6        | +6.1         | -24.2        | -18.4        | -30.8        | -25.0        | -10.3        | -20.7       | +7.1         |              |
| Perdagangan borong dan runcit     | -7.7         | +12.5        | -59.7        | +35.1        | +27.0        | +50.0        | -10.4        | +10.6       | +16.7        |              |
| Perdagangan borong                | -7.5         | +15.8        | -61.7        | +26.1        | +22.4        | +50.0        | -7.3         | -9.1        | +16.7        |              |
| Perdagangan runcit                | -8.0         | +8.8         | -57.1        | +50.0        | +36.0        | +50.0        | -15.4        | +50.0       | +16.7        |              |
| Perkhidmatan                      | -11.7        | +8.4         | -14.2        | +24.3        | +25.1        | +23.6        | +26.5        | +30.8       | +26.0        |              |
| Penginapan                        | -39.1        | +13.8        | -32.3        | +34.6        | +37.0        | +40.8        | +40.7        | +69.6       | +28.0        |              |
| Pengangkutan dan penyimpanan      | +9.5         | -47.8        | -25.9        | +40.7        | +28.0        | +17.3        | +30.8        | +8.7        | +16.7        |              |
| Komunikasi                        | -6.3         | +11.8        | 0.0          | +33.3        | +33.3        | +17.6        | 0.0          | +21.4       | +20.0        |              |
| Kewangan                          | -21.1        | -6.7         | 0.0          | +16.7        | +11.1        | +10.0        | +26.3        | +11.8       | +5.9         |              |
| Insurans                          | -11.1        | -12.5        | +25.0        | +75.0        | +75.0        | +25.0        | +62.5        | +85.7       | +100.0       |              |
| Hartanah                          | -47.6        | -15.8        | -63.2        | -5.6         | +15.8        | +52.6        | +10.0        | +35.0       | +23.5        |              |
| Teknologi maklumat dan komunikasi | +25.0        | +7.7         | -15.4        | -18.2        | 0.0          | +9.1         | +27.3        | +27.3       | +30.0        |              |
| Makanan dan Minuman               | -52.0        | -23.8        | -35.3        | +36.8        | +61.1        | +41.2        | +47.4        | +47.1       | +47.1        |              |
| Pentadbiran dan khidmat sokongan  | +16.7        | +20.0        | 0.0          | +25.0        | +33.3        | +27.8        | +22.2        | +53.3       | +55.6        |              |
| Profesional                       | +54.5        | +23.1        | -19.1        | +10.5        | +20.0        | +38.8        | +50.0        | +68.8       | +42.1        |              |
| Kesihatan                         | -5.6         | +16.7        | -21.0        | -44.4        | -21.1        | +37.5        | +35.0        | +50.0       | +26.3        |              |
| Pendidikan                        | -19.0        | -40.9        | -33.4        | +36.4        | 0.0          | +27.8        | +5.3         | +35.0       | +9.5         |              |
| Perkhidmatan lain                 | -            | -            | -            | -            | -            | -            | -            | -           | -            | -            |
| <b>Semua sektor</b>               | <b>-4.6</b>  | <b>-11.0</b> | <b>-21.7</b> | <b>+24.1</b> | <b>+18.9</b> | <b>+25.0</b> | <b>+12.2</b> | <b>+5.9</b> | <b>+12.1</b> | <b>+12.1</b> |

**01** RINGKASAN PENEMUAN  
*SUMMARY OF FINDINGS*

**02** CARTA  
*CHARTS*

**03** JADUAL  
*TABLE*

**04** NOTA TEKNIKAL  
*TECHNICAL NOTES*



### Latar Belakang

Survei Kecenderungan Perniagaan dilaksanakan oleh Jabatan Perangkaan Malaysia setiap suku tahunan bermula pada tahun 2004. Survei ini mengumpul pandangan pihak pengurusan kanan terhadap prestasi perniagaan daripada sejumlah 631 pertubuhan yang mewakili pelbagai sektor ekonomi di Malaysia. Ciri utama survei ini adalah untuk mengumpul maklumat tentang arah perubahan bagi variabel ekonomi penting. Jawapan yang diberi adalah berdasarkan tiga jenis skala seperti meningkat / tiada perubahan / merosot; atau baik / memuaskan / kurang baik. Bagaimanapun ia tidak mencerminkan magnitud perubahan. Perlu diberi perhatian bahawa pandangan dalam survei ini adalah dipengaruhi oleh peristiwa yang berlaku pada waktu penghitungan.

### Objektif Survei

Survei Kecenderungan Perniagaan mengumpul maklumat kualitatif daripada pengurus perniagaan tentang penilaian mereka terhadap prestasi perniagaan bagi tiga bulan yang lalu dan jangkaan bagi tiga dan enam bulan akan datang. Maklumat ini berguna bagi memantau keadaan ekonomi semasa.

Survei ini juga memberikan keputusan petunjuk kualitatif yang cepat, situasi semasa dan jangkaan bagi variabel ekonomi yang penting, ketika maklumat kuantitatif masih belum diperoleh. Pelaksanaan yang cepat dan pemprosesan hasil yang mudah dapat memberikan amaran awal terhadap titik perubahan dalam aktiviti ekonomi secara keseluruhan.

### Skop dan Liputan

Survei ini meliputi empat sektor utama di Malaysia iaitu perindustrian, pembinaan, perdagangan borong & runcit dan perkhidmatan. Sektor industri meliputi pertanian, perlombongan, pembuatan dan elektrik & air manakala sektor perkhidmatan pula terdiri daripada penginapan, pengangkutan dan penyimpanan, komunikasi, kewangan, insurans, harta tanah dan teknologi maklumat & komunikasi. Bermula suku tahun pertama 2020, liputan bagi sektor perkhidmatan diperluaskan termasuk makanan & minuman, pendidikan, pentadbiran & khidmat sokongan, profesional dan perkhidmatan lain. Sampel dipilih berdasarkan senarai syarikat yang diperoleh daripada Banci Ekonomi yang dijalankan pada tahun 2016 untuk tahun rujukan 2015.

Komunikasi merujuk kepada aktiviti telekomunikasi dan aktiviti perkhidmatan yang berkaitan, seperti transmisi suara, data, teks, bunyi dan video. Kemudahan transmisi ini mungkin berasaskan satu teknologi atau kombinasi bagi teknologi tersebut.

Teknologi maklumat & komunikasi merujuk kepada aktiviti penyediaan kepakaran di dalam bidang teknologi maklumat seperti penulisan, pengubahsuaian, percubaan dan perisian sokongan bagi memenuhi kehendak pelanggan tertentu; merancang dan mereka bentuk sistem komputer dengan mengintegrasikan teknologi perkakasan, perisian komputer dan komunikasi, pengurusan di lapangan dan operasi sistem komputer pelanggan dan / atau kemudahan memproses; menyediakan infrastruktur untuk *hosting* atau perkhidmatan prosesan data, dan aktiviti perkhidmatan profesional dan teknikal yang berkaitan dengan komputer.

## Soal Selidik Survei

Soal selidik yang mudah dibentuk untuk dijawab oleh responden. Responden diminta untuk menjawab sama ada meningkat, tiada perubahan atau merosot mengikut variabel ekonomi penting. Oleh kerana jawapan yang diperlukan adalah arah atau saiz relatif variabel akan dilaporkan, maka soal selidik dapat dilengkapkan dengan cepat. Soalan yang dikemukakan meliputi kedua-dua hasil daripada bulan-bulan terkini dan jangkaan bagi tempoh tiga dan enam bulan akan datang. Bilangan soalan dalam Survei Kecenderungan Perniagaan suku tahunan adalah kurang berbanding dengan survei lain.

Soalan-soalan ini terhad kepada variabel ekonomi penting untuk menjimatkan masa yang diambil bagi melengkapkan soal selidik seterusnya mempercepatkan pungutan dan pemprosesan data survei.

### Variabel dan tempoh liputan

| Soalan | Variabel   | Tiga Bulan Sebelum | Keadaan Semasa | Tiga Bulan Seterusnya   |
|--------|--|--------------------|----------------|-------------------------|
| 1.     | Keadaan perniagaan                                       |                    |                | Enam bulan ke hadapan ✓ |
| 2.     | Keadaan perniagaan                                       |                    | ✓              |                         |
| 3a.    | Hasil kasar  | ✓                  | ✓              |                         |
| 3b.    | Bilangan pekerja   | ✓                  | ✓              |                         |
| 3c.    | Jumlah pengeluaran / permintaan / tempahan               | ✓                  | ✓              |                         |
| 3d.    | Purata harga jualan / pasaran eksport / pasaran domestik | ✓                  | ✓              |                         |
| 3e.    | Aktiviti pembinaan                                       | ✓                  | ✓              |                         |
| 3f.    | Kapasiti teknikal  | ✓                  | ✓              |                         |
| 3g.    | Deposit  | ✓                  | ✓              |                         |
| 3h.    | Pinjaman dan pendahuluan                                 | ✓                  | ✓              |                         |
| 3i.    | Stok barang siap   | ✓                  | ✓              |                         |
| 3j.    | Persaingan dalam aktiviti jualan borong/runcit           | ✓                  | ✓              |                         |
| 4.     | Keadaan kewangan semasa                                  |                    | ✓              |                         |
| 5.     | Perolehan kredit semasa                                  |                    | ✓              |                         |
| 6.     | Faktor kekangan kepada syarikat                          |                    | ✓              |                         |

## Pungutan Data

Borang soal selidik diemel kepada semua syarikat yang terpilih. *Computer Assisted Telephone Interview (CATI)* digunakan untuk mendapatkan maklum balas daripada responden yang belum mengemukakan respons menerusi emel. Syarikat diminta memberi maklumat kualitatif tentang prestasi perniagaan dan jangkaan seperti yang dinyatakan dalam soal selidik.

## Hasil Survei

Hasil survei pada umumnya dipersembahkan dalam bentuk **imbangan bersih** yang merupakan perbezaan di antara peratus responden yang memberi jawapan menggalakkan dan kurang menggalakkan. Ringkasan keputusan diperoleh dengan menggabungkan arah perubahan dan hanya imbalan bersih ditunjukkan.

Imbalan bersih dengan tanda yang sesuai, menunjukkan arah aliran perniagaan yang mana tanda positif menunjukkan kemungkinan besar aliran yang meningkat, sementara tanda negatif menunjukkan kemungkinan besar aliran yang menurun. Bagaimanapun, magnitud imbalan bersih hanya mencerminkan banyak berlakunya persepsi yang optimistik atau pesimistik bagi tempoh perbandingan dan bukan menggambarkan perubahan magnitud variabel berkenaan memandangkan maklumat tersebut tidak dipungut dalam survei ini.

## Pengiraan Petunjuk Keyakinan

Untuk mendapatkan satu petunjuk keseluruhan, pemilihan satu set variabel survei digabungkan menjadi satu petunjuk komposit. Petunjuk tersebut dinamakan “petunjuk keyakinan” kerana ia merumuskan penilaian dan jangkaan keadaan perniagaan yang diberikan oleh responden. Petunjuk keyakinan terhasil daripada purata jumlah imbalan bersih bagi variabel yang terpilih.

Petunjuk keyakinan bagi kesemua industri dikira dengan menggunakan data dalam jadual berkenaan kecuali sektor perdagangan borong & runcit dan perkhidmatan yang dikira berdasarkan jadual berkenaan serta Jadual 6.2.

**Petunjuk Keyakinan Pertanian (ACI)**

ACI = (OB + EF)/3

OB = kecenderungan masa kini (jumlah tempahan bagi pasaran tempatan dan pasaran eksport)

EF = kecenderungan masa depan (bilangan pekerja)

**Petunjuk Keyakinan Perlombongan (MNCI)**

MNCI = (OB + EF)/2

OB = kecenderungan masa kini (jumlah tempahan)

EF = kecenderungan masa depan (bilangan pekerja)

**Petunjuk Keyakinan Pembuatan (MCI)**

MCI = (PF + OB – SF)/4

PF = kecenderungan masa depan (jumlah pengeluaran)

OB = kecenderungan masa kini (jumlah tempahan bagi pasaran tempatan dan pasaran eksport)

SF = kecenderungan masa kini (stok barang siap (songsang)

**Petunjuk Keyakinan Elektrik dan Air (ECI)**

ECI = (OB + EF)/2

OB = kecenderungan masa kini (jumlah tempahan)

EF = kecenderungan masa depan (bilangan pekerja)

**Petunjuk Keyakinan Pembinaan (CCI)**

CCI = (OB + EF)/2

OB = kecenderungan masa kini (jumlah tempahan) (kontrak)

EF = kecenderungan masa depan (bilangan pekerja)

**Petunjuk Keyakinan Kewangan (FCI)**

FCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

**Petunjuk Keyakinan Perdagangan Borong (WCI)**

WCI = (BS – S +BF)/3

BS = keadaan perniagaan semasa

S = kecenderungan masa kini (stok barang siap (songsang)

BF = kecenderungan masa depan (perniagaan)

**Petunjuk Keyakinan Perdagangan Runcit (RCI)**

RCI = (BS – S +BF)/3

BS = keadaan perniagaan semasa

S = kecenderungan masa kini (stok barang siap (songsang)

BF = kecenderungan masa depan (perniagaan)

**Petunjuk Keyakinan Penginapan (ACCI)**

ACCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

**Petunjuk Keyakinan Pengangkutan dan Penyimpanan (TCI)**

TCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

**Petunjuk Keyakinan Komunikasi (CMCI)**

CMCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

**Petunjuk Pentadbiran dan Khidmat Sokongan (ASCI)**

ASCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Insurans (INCI)**

INCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Profesional (PCI)**

PCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Hartanah (RECI)**

RECI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Kesihatan (HCl)**

HCl = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Teknologi Maklumat dan Komunikasi (ICTCI)**

ICTCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Pendidikan (EDUCI)**

EDUCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Makanan dan Minuman (FBCI)**

FBCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

### **Petunjuk Keyakinan Perkhidmatan Lain (OSCI)**

OSCI = (BS + CD + ED)/3

BS = keadaan perniagaan semasa

CD = kecenderungan masa kini (jumlah permintaan)

ED = kecenderungan masa depan (jumlah permintaan)

## **Keperluan Kerahsiaan**

Survei ini dilaksanakan di bawah peruntukan Akta Perangkaan 1965 (Disemak 1989) yang menjelaskan bahawa kandungan penyata individu adalah sulit dan tidak akan dihebahkan kepada orang lain.

## **Pembundaran**

Hasil tambah imbalan bersih di peringkat sektor mungkin berbeza kerana pembundaran.

### **Background**

The Business Tendency Survey has been conducted at quarterly basis by the Department of Statistics, Malaysia since 2004. The survey gathers views on business performance from the senior management of 631 establishments in various economic sectors in Malaysia. The main characteristic of this survey is to collect information regarding the direction of change for key economic variables. The answers given are based on a three-point scale type e.g. Better / same / worse; or good / satisfactory / bad. However, they do not reflect the magnitude of change. It has to be noted that the views in this survey are affected by the events occurring during the time of enumeration.

### **Objective of the Survey**

The Business Tendency Survey collects qualitative information from business managers on their assessment of the business performance for the past three months and the expectations for the next three and six months. The information is useful for monitoring the current economic situation.

The survey also provides rapid qualitative indicators of the outcome, the current situation and expectation for important economic variables, where quantitative information is not yet available. The rapid execution and easy processing of results provide early warning of turning points in the overall economic activity.

### **Scope and Coverage**

The survey covers four major sectors in Malaysia namely industry, construction, wholesale & retail trade and services. The industrial sector covers agriculture, mining, manufacturing and electricity & water whereas the services sector consists of accommodation, transportation and storage, communications, finance, insurance, real estate and information & communications technology. Starting first quarter of 2020, the coverage of services sector is expanded to include food & beverage, education, administrative & support services, professional, health and other services. The sample is obtained from the Economic Census conducted in 2016 for reference year 2015.

Communication refers to telecommunications and related service activities, i.e. transmitting voice, data, text, sound and video. The transmission facilities that carry out these activities may be based on a single technology or a combination of technologies.

Information and communication technology refers to activities providing expertise in the field of information technologies such as writing, modifying, testing and supporting software to meet the needs of a particular customer; planning and designing computer systems that integrate computer hardware, software and communication technologies; on-site management and operation of clients' computer systems and / or data processing facilities; providing infrastructure for hosting or data processing services; and other professional and technical computer-related activities.

## **Survey Questionnaire**

A simple questionnaire is designed for the respondents to answer. The respondents are required to answer either higher, same or lower according to important economic variables. As the answer only requires the direction or relative size of the variable to be reported, the questionnaire can be completed relatively faster. The questions asked cover both outcomes for recent months and expectations for the coming three and six months. The number of questions in the quarterly Business Tendency Survey is considerably less than other surveys.

These questions are confined to key economic variables to reduce the time taken to fill in the questionnaire as well as to speed up collection and processing of survey data.

### **Variables and periods covered**

| <b>Question</b> | <b>Variable</b>                                 | <b>Last Three Months</b> | <b>Current Situation</b> | <b>Next Three Months</b> |
|-----------------|---|--------------------------|--------------------------|--------------------------|
| 1.              | <i>Business situation</i>                       |                          | Six Months Ahead         | ✓                        |
| 2.              | <i>Business situation</i>                       |                          | ✓                        |                          |
| 3a.             | <i>Gross revenue</i>                            | ✓                        | ✓                        |                          |
| 3b.             | <i>Number of employees</i>                      | ✓                        | ✓                        |                          |
| 3c.             | <i>Volume of production / demand / order</i>    | ✓                        | ✓                        |                          |
| 3d.             | <i>Average selling price / export market /</i>  | ✓                        | ✓                        |                          |
| 3e.             | <i>Construction activity</i>                    | ✓                        | ✓                        |                          |
| 3f.             | <i>Technical capacity</i>                       | ✓                        | ✓                        |                          |
| 3g.             | <i>Deposits</i>                                 | ✓                        | ✓                        |                          |
| 3h.             | <i>Loans and advances</i>                       | ✓                        | ✓                        |                          |
| 3i.             | <i>Stock of finished goods</i>                  | ✓                        | ✓                        |                          |
| 3j.             | <i>Competition in wholesale/retail activity</i> | ✓                        | ✓                        |                          |
| 4.              | <i>Current financial situation</i>              |                          | ✓                        |                          |
| 5.              | <i>Current access to credit</i>                 |                          | ✓                        |                          |
| 6.              | <i>Limitation factors to company</i>            |                          | ✓                        |                          |

## **Data Collection**

Questionnaires are e-mailed directly to all selected companies. Mode of Computer Assisted Telephone Interview (CATI) is used to obtain feedback from respondent who did not provide response to the questionnaires via e-mail. Companies are requested to provide qualitative information on their business performances and expectations as stipulated in the questionnaires.

## **Survey Results**

The results of this survey are generally presented in the form of **net balance**, which is the difference between the percentage of respondents with favourable and unfavourable answers. The summary results are obtained by combining the direction of change and only the net balance is shown.

The net balance with its appropriate sign indicates the direction of the business trends, where a positive sign indicates a likely upward trend, while a negative sign indicates a likely downward trend. However, the magnitude of the net balance reflects only the prevalence of optimism or pessimism for the comparative period but does not reflect the magnitude of change of the variable concerned as the information is not collected in the survey.

## **Calculation of Confidence Indicator**

In order to have an overall indicator, a selection of a set of survey variables is combined into a single composite indicator. These indicators are called “confidence indicators” because they summarise the assessments and expectations of the business situation provided by the respondents. The confidence indicators are derived from the average aggregated net balances of the selected variables.

The confidence indicator for all the industries are calculated based on the data of the respective table except for the wholesale & retail trade and services sectors which are calculated based on the respective table and Table 6.2.

**Agriculture Confidence Indicator (ACI)**

$$ACI = (OB + EF)/3$$

*OB = present tendency (total volume of orders for domestic market and export market)*

*EF = future tendency (number of employees)*

**Retail Trade Confidence Indicator (RCI)**

$$RCI = (BS - S + BF)/3$$

*BS = current business situation*

*S = present tendency (stocks of finished goods) (inverted)*

*BF = future tendency (business situation)*

**Mining Confidence Indicator (MNCI)**

$$MNCI = (OB + EF)/2$$

*OB = present tendency (volume of orders)*

*EF = future tendency (number of employees)*

**Accommodation Confidence Indicator (ACCI)**

$$ACCI = (BS + CD + ED)/3$$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Manufacturing Confidence Indicator (MCI)**

$$MCI = (PF + OB - SF)/4$$

*PF = future tendency (volume of production)*

*OB = present tendency (total volume of orders for domestic market and export market)*

*SF = present tendency (stocks of finished goods) (inverted)*

**Transportation and Storage Confidence Indicator (TCI)**

$$TCI = (BS + CD + ED)/3$$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Electricity and Water Confidence Indicator (ECI)**

$$ECI = (OB + EF)/2$$

*OB = present tendency (volume of orders)*

*EF = future tendency (number of employees)*

**Communications Confidence Indicator (CMCI)**

$$CMCI = (BS + CD + ED)/3$$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Construction Confidence Indicator (CCI)**

$$CCI = (OB + EF)/2$$

*OB = present tendency (volume of orders) (contracts)*

*EF = future tendency (number of employees)*

**Finance Confidence Indicator (FCI)**

$$FCI = (BS + CD + ED)/3$$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Wholesale Trade Confidence Indicator (WCI)**

$$WCI = (BS - S + BF)/3$$

*BS = current business situation*

*S = present tendency (stocks of finished goods) (inverted)*

*BF = future tendency (business situation)*

**Insurance Confidence Indicator (INCI)**

$$INCI = (BS + CD + ED)/3$$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Real Estate Confidence Indicator (RECI)**

$RECI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Administrative and Support Service Confidence Indicator (ASCI)**

$ASCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Information and Communications Technology Confidence Indicator (ICTCI)**

$ICTCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Professional Confidence Indicator (PCI)**

$PCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Food and beverage Confidence Indicator (FBCI)**

$FBCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Health Confidence Indicator (HCI)**

$HCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Education Confidence Indicator (EDUCI)**

$EDUCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

**Other Services Indicator (OSCI)**

$OSCI = (BS + CD + ED)/3$

*BS = current business situation*

*CD = present tendency (volume of demand)*

*ED = future tendency (volume of demand)*

## **Confidentiality Requirements**

The survey is conducted under provisions of the Statistics Act 1965 (Revised 1989) which provides that the contents of individual returns are confidential and will not be divulged to any person.

## **Rounding**

The sum of net balances at sector level may differ due to rounding.

**Kalendar Awalan Keluaran Statistik Kecenderungan Perniagaan  
Suku Pertama - Suku Keempat 2023**

*Advance Release Calendar for Business Tendency Statistics  
First Quarter - Fourth Quarter 2023*

| <b>Suku Tahun Rujukan /<br/>Reference Quarter</b>      | <b>Tarikh /<br/>Date</b>                           |
|--|--|
| <b>Suku Pertama 2023</b><br><i>First Quarter 2023</i>  | <b>23 Februari 2023</b><br><i>23 February 2023</i> |
| <b>Suku Kedua 2023</b><br><i>Second Quarter 2023</i>   | <b>24 Mei 2023</b><br><i>24 May 2023</i>           |
| <b>Suku Ketiga 2023</b><br><i>Third Quarter 2023</i>   | <b>24 Ogos 2023</b><br><i>24 August 2023</i>       |
| <b>Suku Keempat 2023</b><br><i>Fourth Quarter 2023</i> | <b>23 November 2023</b><br><i>23 November 2023</i> |

**Nota / Notes:**

**Tarikh siaran tertakluk kepada pindaan.**

*Release dates are subject to change.*

| February |     |     |     |     |     |     | May |     |     |     |     |     |     | August |     |     |     |     |     |     | November |     |     |     |     |     |     |
|----------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|--------|-----|-----|-----|-----|-----|-----|----------|-----|-----|-----|-----|-----|-----|
| Sun      | Mon | Tue | Wed | Thu | Fri | Sat | Sun | Mon | Tue | Wed | Thu | Fri | Sat | Sun    | Mon | Tue | Wed | Thu | Fri | Sat | Sun      | Mon | Tue | Wed | Thu | Fri | Sat |
| 5        | 6   | 7   | 8   | 9   | 10  | 11  | 7   | 8   | 9   | 10  | 11  | 12  | 13  | 6      | 7   | 8   | 9   | 10  | 11  | 12  | 5        | 6   | 7   | 8   | 9   | 10  | 11  |
| 12       | 13  | 14  | 15  | 16  | 17  | 18  | 14  | 15  | 16  | 17  | 18  | 19  | 20  | 13     | 14  | 15  | 16  | 17  | 18  | 19  | 12       | 13  | 14  | 15  | 16  | 17  | 18  |
| 19       | 20  | 21  | 22  | 23  | 24  | 25  | 21  | 22  | 23  | 24  | 25  | 26  | 27  | 20     | 21  | 22  | 23  | 24  | 25  | 26  | 19       | 20  | 21  | 22  | 23  | 24  | 25  |
| 26       | 27  | 28  |     |     |     |     | 28  | 29  | 30  | 31  |     |     |     | 27     | 28  | 29  | 30  | 31  |     |     | 26       | 27  | 28  | 29  | 30  |     |     |