



MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

MEDIA STATEMENT

PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA,
DECEMBER 2025

Wholesale & retail trade in Malaysia reached an all-time high of RM1.87 trillion annual sales in 2025, following strong performance in December with sales amounting to RM163.7 billion

PUTRAJAYA, 10TH FEBRUARY 2026 – The Department of Statistics, Malaysia (DOSM) today released the **Performance of Wholesale & Retail Trade, December 2025**, reporting monthly sales of RM163.7 billion, a year-on-year increase of 7.6 per cent. This contributed to total annual sales of RM1.87 trillion in 2025, representing a year-on-year growth of 5.6 per cent.

In a statement today, Dato' Sri Dr. Mohd. Uzir Mahidin, Chief Statistician Malaysia, said, “The increase in sales for December was primarily driven by the Wholesale trade and Retail trade sub-sectors. Wholesale trade recorded total sales of RM71.1 billion, an increase of RM4.6 billion, translating to a year-on-year growth of 6.9 per cent. Retail trade also posted total sales of RM70.4 billion, rising by RM4.6 billion, with a year-on-year growth of 6.9 per cent. Meanwhile, the Motor vehicles sub-sector registered total sales of RM22.3 billion, an increase of RM2.4 billion, representing a year-on-year growth of 12.2 per cent.”

The Chief Statistician also informed, “Wholesale trade continued to show steady performance in December, supported by Other specialised wholesale, which grew by 5.5 per cent to RM26.1 billion, primarily driven by petrol, diesel, lubricants, other construction materials, hardware, plumbing, and heating equipment & supplies. In addition, the Wholesale of household goods group recorded a substantial increase of 9.2 per cent to RM14.7 billion, supported by pharmaceutical & medical goods, electrical & electronics goods, and perfumery, cosmetics, soap & toiletries. Growth was also underpinned by the Wholesale of food, beverages & tobacco, which climbed 7.1 per cent, supported by dairy products, fish & other seafood, and vegetables.”

Elaborating on the Retail trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin noted that this segment was supported by Retail sales in non-specialised stores, which rose 9.3 per cent to RM27.4 billion, driven by provision stores, supermarkets, and department stores & supermarkets. Meanwhile, Retail sales in specialised stores,

increased 5.6 per cent to RM14.9 billion in December 2025. The overall boost in retail activity was largely attributed to the school holidays as well as Christmas and New Year festivities. Retail sales of automotive fuels grew 7.4 per cent to RM6.4 billion, reflecting higher travel activity, while Retail sales of information & communication equipment rose 5.9 per cent to RM5.4 billion, supported by stronger consumer demand for computers, computer accessories, telecommunications equipment, and video game consoles & software.

Within the same period, the Motor vehicles sub-sector was driven by strong Sales of motor vehicles, which reached a record high of RM12.5 billion, marking a 15.7 per cent increase. This is in line with data from the Malaysian Automotive Association (MAA), which reported an all-time high of 90,716 vehicles sold, while the Road Transport Department (JPJ) recorded 96,970 vehicle registrations. December purchases were supported by attractive rebates, year-end promotions, and the clearance of older stock to make way for new models. Other factors contributing to growth in the sub-sector included Sales of motor vehicle parts & accessories (6.6%), Maintenance & repair of motor vehicles (9.7%), and Sales, maintenance & repair of motorcycles (10.9%).

Meanwhile, online retail sales continued to register positive growth in December, with the sales index rising 8.9 per cent year-on-year, compared with 7.3 per cent in the previous month. This performance reflects sustained strong demand within the e-commerce segment.

Digital payment activities continued to gain momentum in December. E-money transactions rose 64.2 per cent year-on-year to RM29.4 billion, highlighting the growing adoption of cashless payments. The Real-time Retail Payments Platform (RPP) maintained strong performance, with total transactions reaching RM362.3 billion. Meanwhile, FPX transactions increased 20.6 per cent to RM42.2 billion, while credit card and debit card transactions stood at RM21.4 billion and RM15.0 billion, respectively.

In terms of the volume index, Wholesale & retail trade recorded a 6.4 per cent year-on-year increase. Growth was primarily driven by the Motor vehicles sub-sector, which posted the highest performance in 2025 with an increase of 11.0 per cent, followed by Wholesale trade and Retail trade, which grew by 7.0 per cent and 4.9 per cent, respectively. On a seasonally adjusted basis, the volume index also rebounded 1.2 per cent month-on-month compared with the previous month.

For the full year of 2025, Retail trade expanded by 6.1 per cent to RM811.5 billion, Wholesale trade grew 5.8 per cent to RM827.4 billion, and the Motor vehicles sub-sector increased 3.2 per cent to RM226.1 billion.

The Retail trade sub-sector showed strong performance in 2025, driven by growth across key segments. Retail sales in non-specialised stores increased 7.0 per cent to RM314.4 billion, while Retail sales in specialised stores rose 6.0 per cent to RM170.5 billion. Meanwhile, Retail sales of automotive fuel grew 6.6 per cent to

RM75.0 billion, and Retail sales of household goods expanded 3.8 per cent to reach RM91.5 billion.

The performance of Wholesale trade sub-sector in 2025 was supported by the Wholesale of household goods (RM174.7 billion; 7.0%), Other specialised wholesale trade (RM303.1 billion; 3.9%), Wholesale of food, beverages & tobacco (RM167.4 billion; 7.0%), Wholesale of agricultural raw materials & live animals (RM76.8 billion; 6.5%), and Wholesale of machinery, equipment & supplies (RM67.0 billion; 7.5%). In 2025, imports of laptops and tablets recorded increases of 11.2 per cent and 117.2 per cent, respectively, contributing to stronger performance in the ICT-related wholesale segment. Additionally, high crude palm oil prices and production further supported the overall growth of the Wholesale trade sub-sector.

Moving to the Motor vehicles sub-sector, the performance in 2025 was driven by Sales of motor vehicle parts & accessories (RM62.8 billion; 4.4%), Sales of motor vehicles (RM115.4 billion; 1.7%), and Maintenance & repair of motor vehicles (RM33.5 billion; 5.4%). Malaysia's automotive industry achieved a historic milestone in 2025, with Sales of motor vehicles reaching an all-time high. According to the Malaysian Automotive Association (MAA), a record 820,752 units were sold, exceeding 800,000 units for the second consecutive year. This surge in sales highlights sustained consumer demand and underscores the automotive sector's important role in supporting domestic economic growth.

Competitive pricing and the introduction of new models successfully drew buyers, maintaining the momentum of the motor vehicles market in 2025. According to the Road Transport Department (JPJ), the electric vehicle (EV) segment also saw substantial growth, with 44,813 EVs registered in 2025, representing a 105.7 per cent year-on-year increase compared to 21,789 EVs in 2024. This rising adoption of EVs further supported the Motor vehicles sub-sector, highlighting a growing consumer preference for sustainable and energy-efficient transportation.

The Department of Statistics Malaysia (DOSM) is conducting the **Economic Census 2026 (BE2026)**, with themed “**Data Nadi Ekonomi Rakyat**”. The sixth Economic Census, will be carried out from **5th January to 31st October 2026**. BE2026 aims to collect comprehensive and structured data from all registered and unregistered business establishments in Malaysia to assess the nation’s economic performance, structure and characteristics in an evidence-based manner.

Malaysia has, for the first time, successfully secured the **top position** globally in the biennial **Open Data Inventory (ODIN) 2024/25** report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a significant leap from its 67th position in the ODIN 2022/23 assessment.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through <https://open.dosm.gov.my>.

Chart 1: Sales Value of Wholesale & Retail Trade

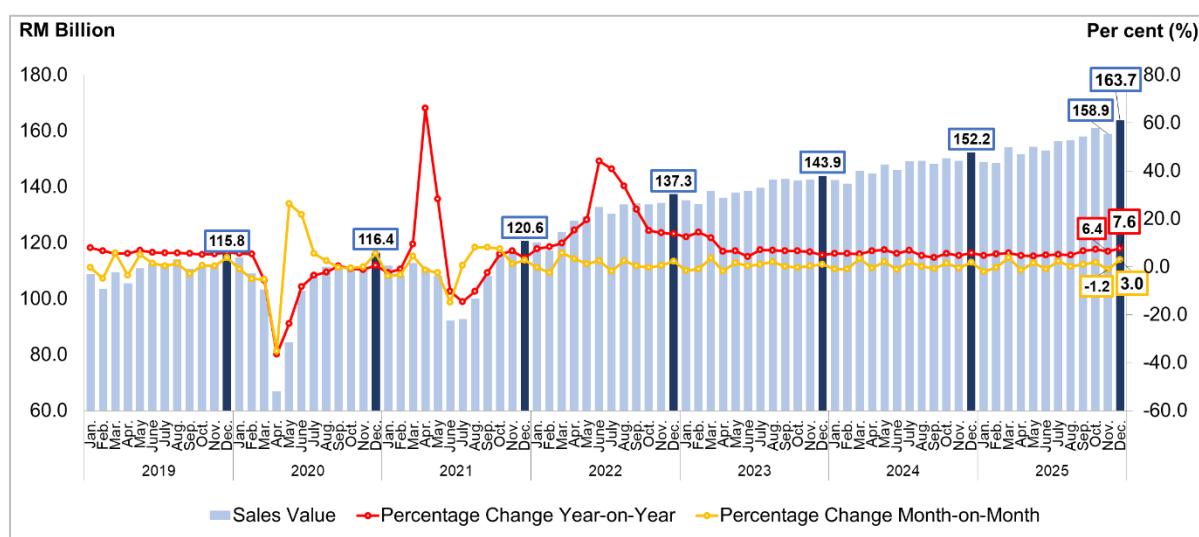


Chart 2: Sales Value of Wholesale Trade

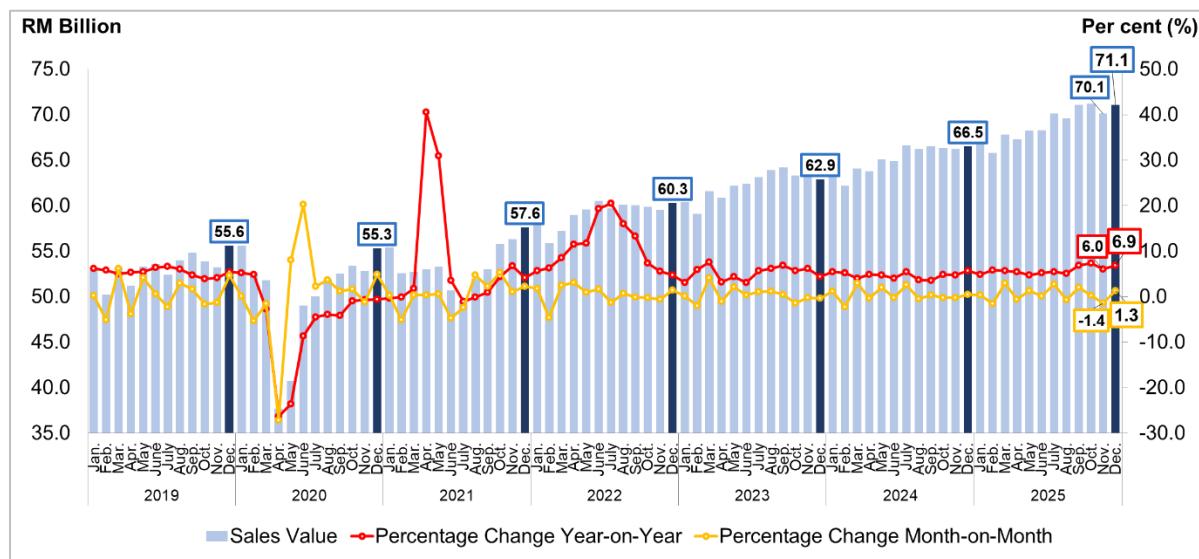


Chart 3: Sales Value of Retail Trade

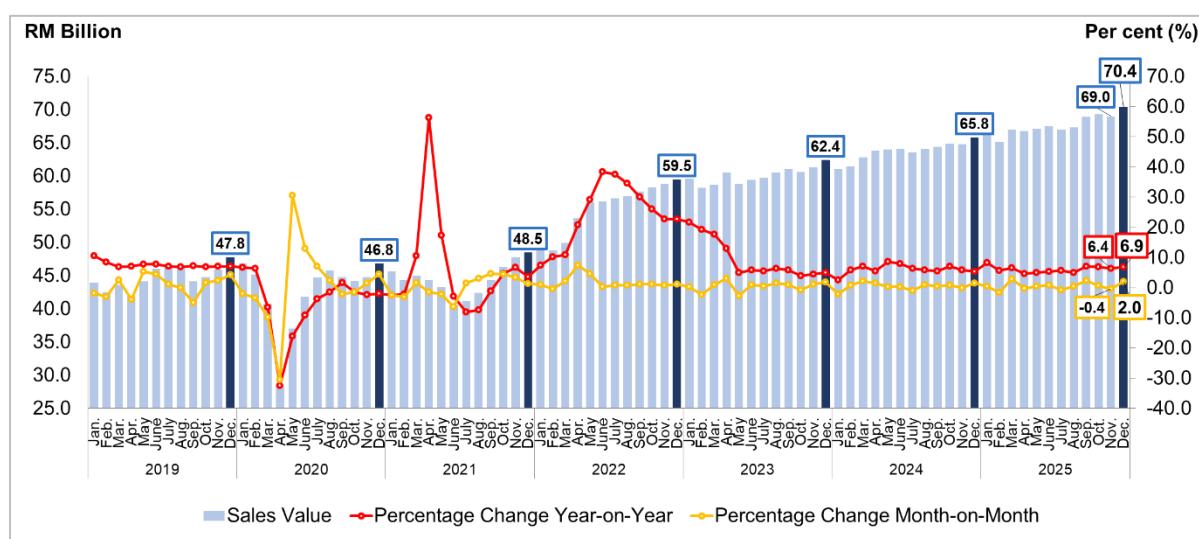


Chart 4: Sales Value of Motor Vehicles

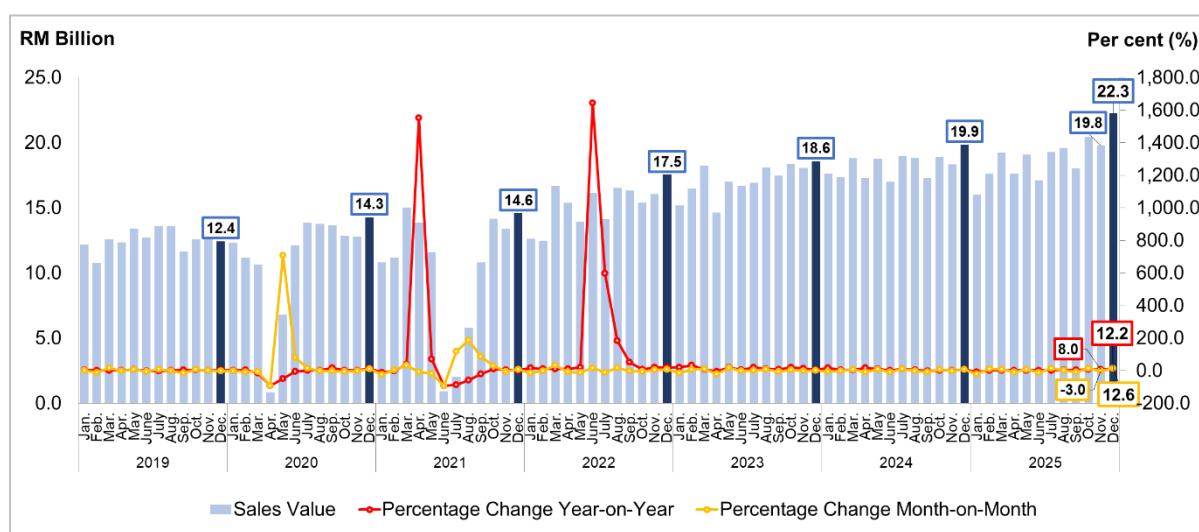


Chart 5: Index of Retail Sale Over the Internet

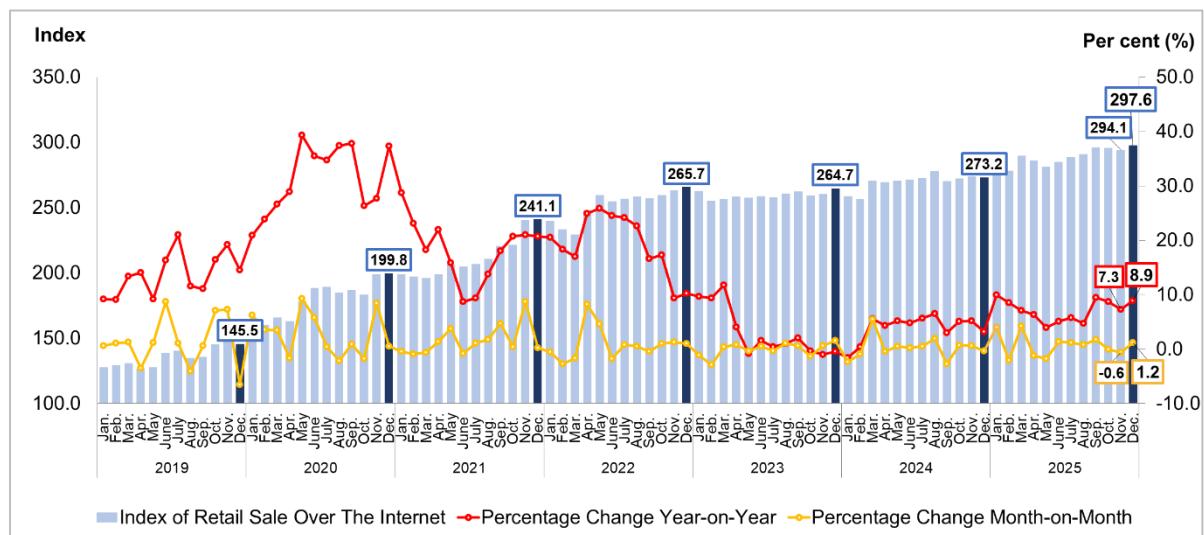


Chart 6: Sales Value of Wholesale & Retail Trade, 2013 - 2025

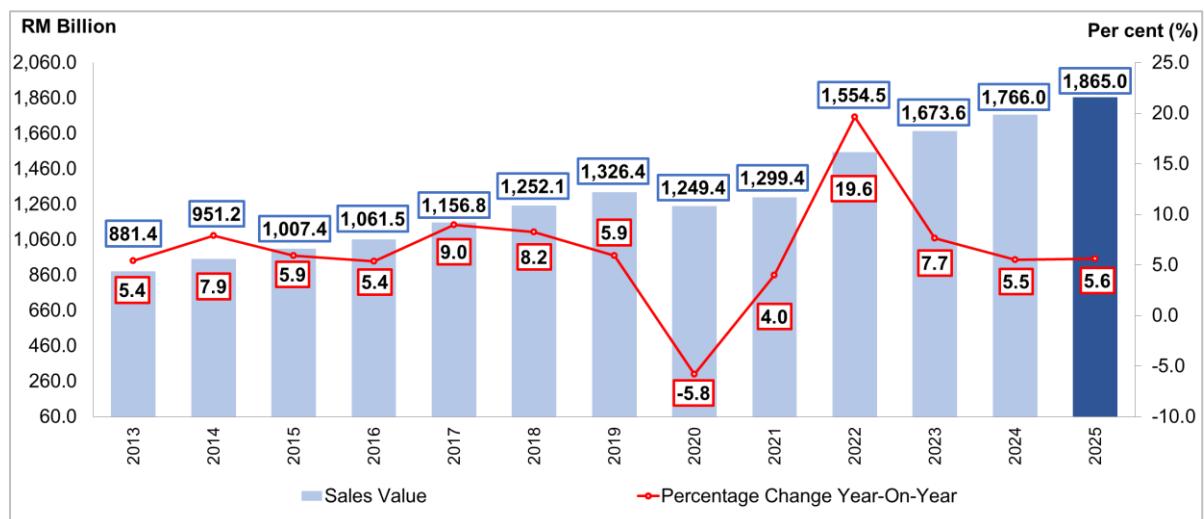


Table 1: Payment Platforms in Malaysia
(January 2024 – December 2025)

Year	Month	Payment Instruments			Payment System				
		Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4
	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1
2025	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7
	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4
	June	18.1	13.2	21.1	125.0	31.2	6.8	4.8	277.2
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5
	Aug.	19.2	13.5	23.7	131.4	41.3	7.2	5.2	306.8
	Sept.	19.0	12.9	23.9	131.2	40.3	7.7	4.6	307.8
	Oct.	19.4	13.7	26.3	141.1	40.7	8.0	4.9	344.1
	Nov.	19.5	13.5	27.0	126.8	41.5	7.2	4.5	322.6
	Dec.	21.4	15.0	29.4	152.9	42.2	8.4	4.8	362.3
Year-on-Year (%)									
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9
	Apr.	5.5	4.5	68.7	0.5	25.4	9.1	0.8	21.1
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6
	Aug.	7.8	6.3	67.0	-1.9	20.5	19.3	0.1	20.5
	Sept.	5.8	2.4	62.7	3.5	27.2	31.4	-0.6	26.1
	Oct.	4.7	4.2	66.7	6.4	27.6	25.4	0.7	31.0
	Nov.	6.9	6.8	66.9	-2.7	20.4	15.8	-3.7	23.6
	Dec.	4.2	1.4	64.2	6.5	20.6	23.7	-2.5	23.2

**Table 2: M1 Monetary Aggregates in Malaysia
(January 2024 – December 2025)**

Year	Month	M1 (RM billion)	Year-on-Year (%)
2024	Jan.	639.2	6.4
	Feb.	639.9	6.9
	Mar.	645.3	8.0
	Apr.	638.5	7.1
	May	635.4	6.8
	June	642.1	6.4
	July	636.8	7.2
	Aug.	637.5	6.0
	Sept.	644.9	6.0
	Oct.	645.2	4.5
	Nov.	655.0	4.9
	Dec.	666.5	4.4
2025	Jan.	663.3	3.8
	Feb.	661.9	3.4
	Mar.	667.5	3.4
	Apr.	662.9	3.8
	May	663.1	4.4
	June	681.6	6.1
	July	680.2	6.8
	Aug.	679.5	6.6
	Sept.	694.3	7.7
	Oct.	693.5	7.5
	Nov.	700.5	6.9
	Dec.	726.3	9.0

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