



MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

MEDIA STATEMENT

PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, NOVEMBER 2025

Wholesale & retail trade sales amounted to RM158.9 billion in November 2025, recording a 6.4 per cent increase with the transaction value of the Real-time Retail Payments Platform (RPP) reaching RM322.6 billion

PUTRAJAYA, JANUARY 9, 2026 – The Department of Statistics Malaysia (DOSM) today released the **PERFORMANCE OF WHOLESALE & RETAIL TRADE, NOVEMBER 2025** report. Malaysia's Wholesale & retail trade registered total sales of RM158.9 billion in November, marking a year-on-year growth of 6.4 per cent.

In a statement today, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, said that the growth in the Wholesale & retail trade sector in November 2025 was underpinned by positive performance across all sub-sectors. The Wholesale trade sub-sector recorded sales of RM70.1 billion, reflecting a year-on-year growth of 6.0 per cent. Meanwhile, the Retail trade sub-sector achieved RM69.0 billion in sales, increasing by 6.4 per cent compared to the same period last year. The Motor vehicles sub-sector also demonstrated strong performance, registering RM19.8 billion in sales, up 8.0 per cent year-on-year.

In November, the Wholesale trade sub-sector sustained its positive momentum, recording growth across most categories. Other specialised wholesale trade expanded by 5.1 per cent year-on-year to RM25.8 billion, largely driven by stronger sales of petrol, diesel & lubricants, construction materials, fertilisers & agrochemical products, as well as logs, sawn timber, plywood, veneer & related products. Meanwhile, Wholesale of household goods continued to record solid growth, rising by 8.5 per cent to RM15.0 billion, supported by firm demand for electrical & electronic goods, clothing, and stationery, books, magazines & newspapers. Wholesale of food, beverages & tobacco also showed stable performance, increasing by 6.7 per cent to RM13.9 billion, underpinned by higher sales of coffee, tea, cocoa & other beverages, meat, poultry & eggs, and vegetables. In addition, Wholesale of machinery, equipment and supplies grew by 6.4 per cent to RM5.7 billion, supported by sustained demand for electronic components & wiring accessories, mobile phones, as well as construction & civil engineering machinery & equipment.

Commenting further on the Retail trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that Retail sales in non-specialised stores recorded an 8.7 per cent year-on-year growth, reaching RM26.8 billion. This expansion was driven by improved sales performance in hypermarkets, provision stores, mini markets, and department stores & supermarkets. The growth was also partly attributable to the continued utilisation of the Sumbangan Asas Rahmah (SARA) RM100 one-off assistance. At the same time, Retail sales in specialised stores rose by 5.1 per cent to RM14.6 billion, supported by consistent demand for pharmaceutical products, perfumeries & cosmetics, jewelleryes and footwear. Meanwhile, Retail sales of automotive fuel posted a 6.7 per cent year-on-year increase to RM6.3 billion. Retail sales of food, beverages & tobacco also expanded 6.3 per cent, underpinned by higher demand for vegetables & fruits as well as rice, flour, other grains & sugars.

During the month, the Motor vehicles sub-sector recorded solid year-on-year growth across all groups. Sales of motor vehicles rose by 8.9 per cent to RM10.4 billion, in line with the higher motorcar registrations reported by the Road Transport Department (JPJ), which increased to 77,876 units compared with 71,818 units in the corresponding period last year. Meanwhile, Sales of motor vehicle parts & accessories grew by 5.9 per cent to RM5.4 billion, while Maintenance and repair of motor vehicles expanded by 8.7 per cent to RM2.9 billion. Additionally, the Sales, maintenance and repair of motorcycles registered a 7.5 per cent increase to RM1.2 billion, supported by stronger motorcycle sales and increased demand for maintenance services.

Meanwhile, online retail sales remained on an upward trajectory in November, as the sales index increased by 7.3 per cent year-on-year compared with 8.7 per cent in the preceding month. This trend continues to reflect sustained consumer demand within the e-commerce segment.

Digital payment activities continued to gain momentum in November. E-money transactions recorded a year-on-year increase of 66.9 per cent to RM27.0 billion, underscoring the growing preference for cashless payment methods. The Real-time Retail Payments Platform (RPP) also maintained strong performance, with total transactions values reaching RM322.6 billion. In addition, FPX transactions rose by 20.4 per cent to RM41.5 billion, while credit card and debit card transactions registered a growth of 6.9 per cent and 6.8 per cent, respectively.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 5.2 per cent. This growth was mainly driven by the Motor vehicles sub-sector, which rose by 6.8 per cent, followed by Wholesale trade and Retail trade with 6.0 per cent and 4.3 per cent, respectively. However, on a seasonally adjusted basis, the volume index declined by -2.0 per cent month-on-month.

The Department of Statistics Malaysia (DOSM) is conducting the Economic Census 2026 (BE2026), themed "Data Nadi Ekonomi Rakyat". The sixth Economic Census, running from 5th January to 31st October 2026. BE2026 aims to collect comprehensive, structured data from all registered and unregistered business establishments in Malaysia to assess the nation's economic performance, structure and characteristics in an evidence-based manner.

Malaysia has, for the first time, successfully secured the top position globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a significant leap from its 67th position in the ODIN 2022/23 assessment.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through <https://open.dosm.gov.my>.

Chart 1: Sales Value of Wholesale & Retail Trade

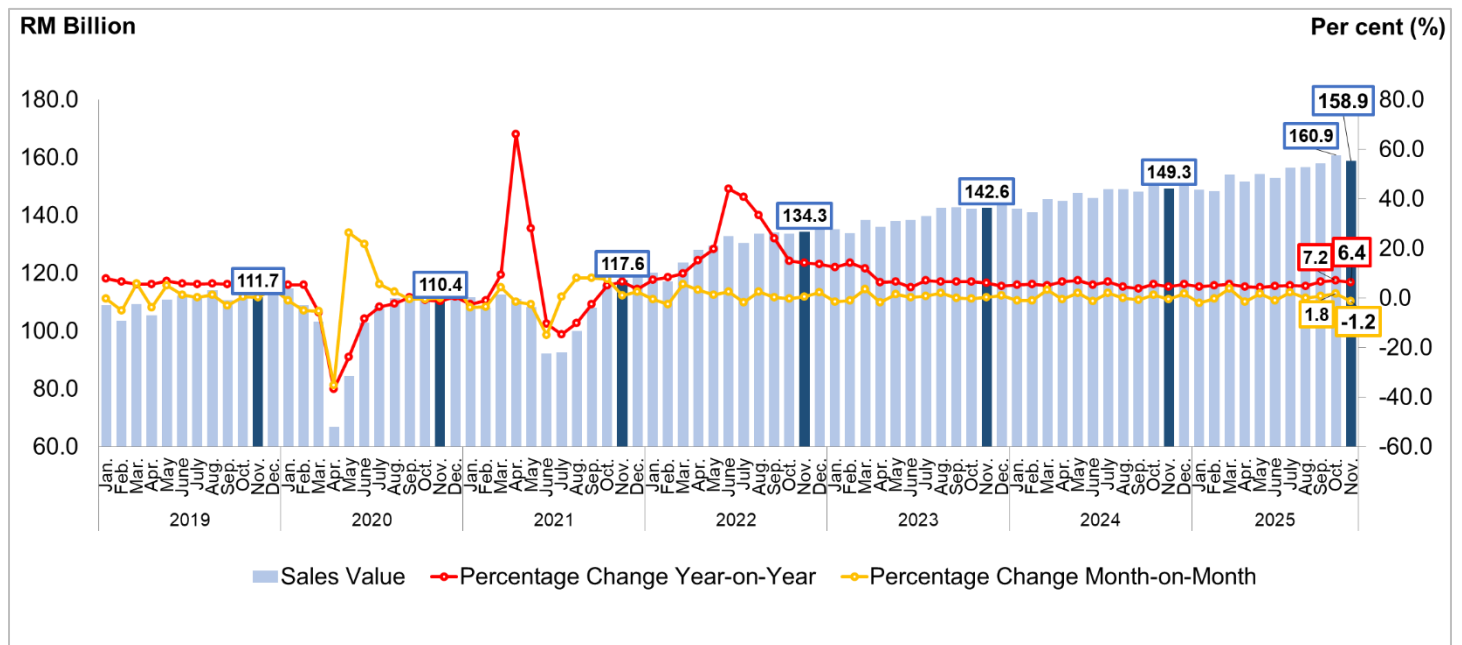


Chart 2: Sales Value of Wholesale Trade

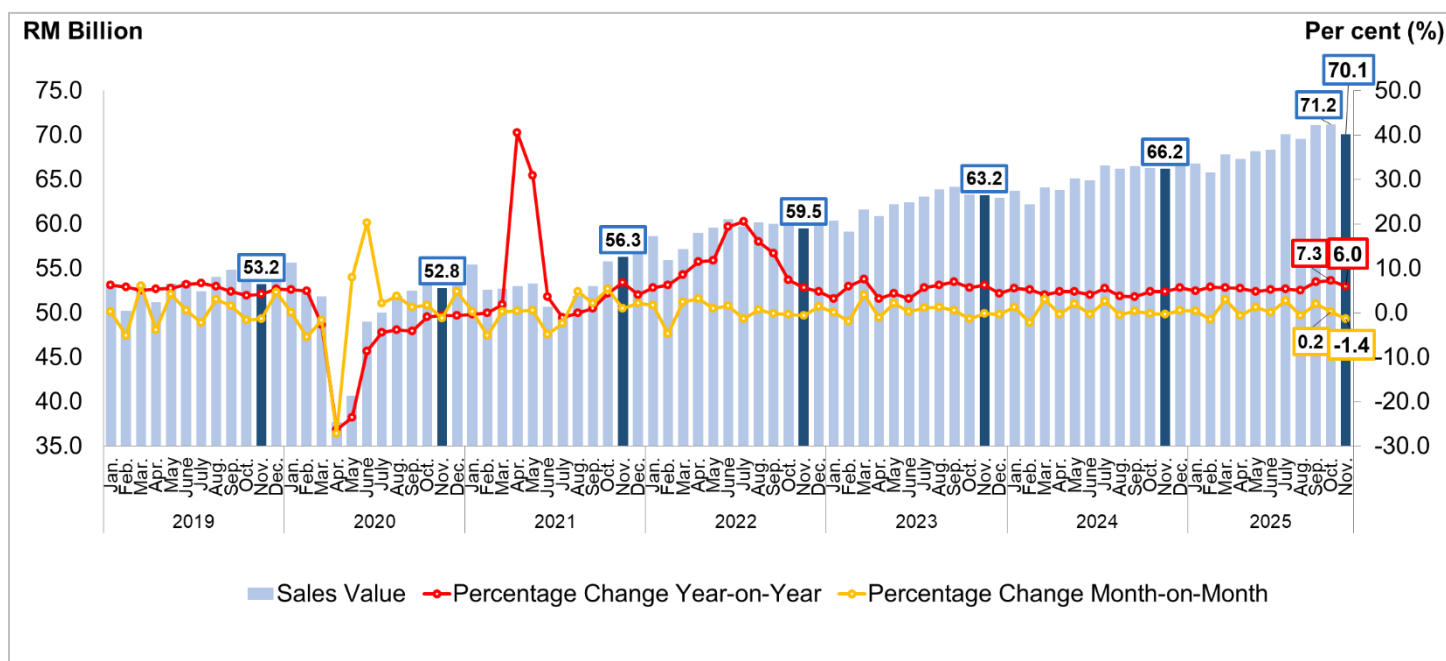


Chart 3: Sales Value of Retail Trade

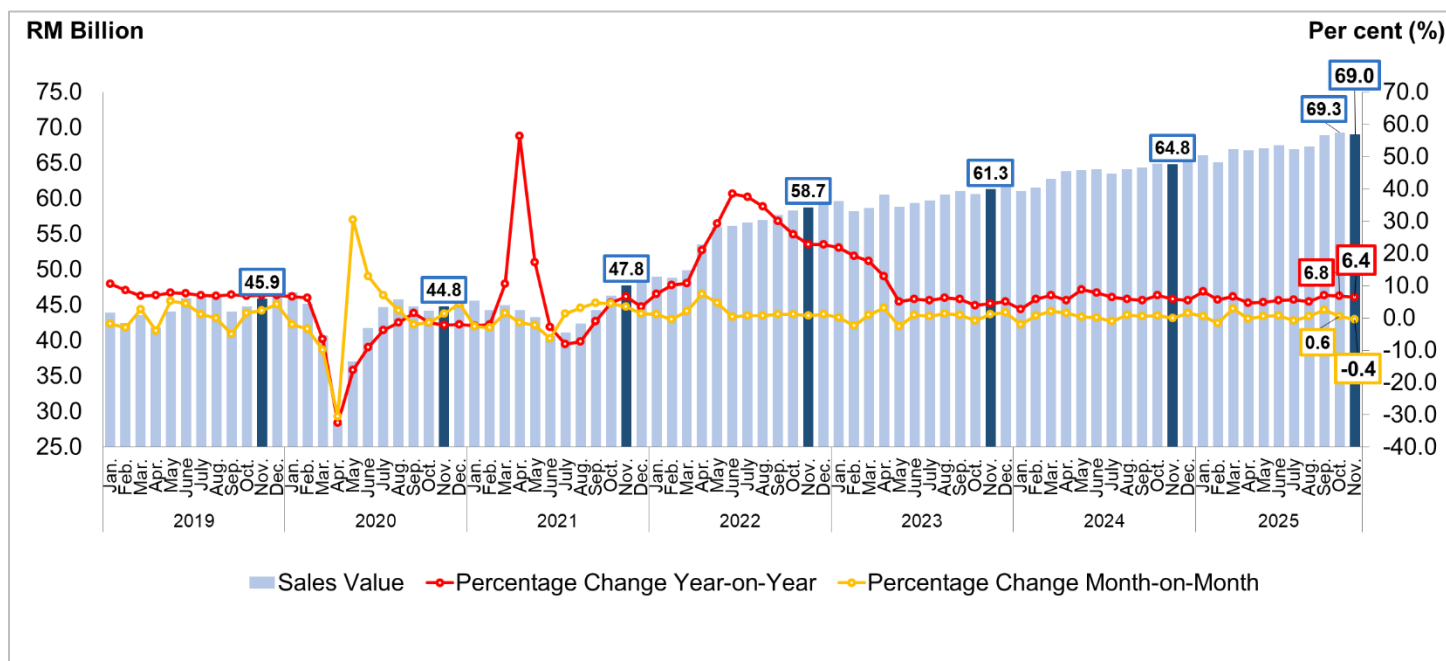


Chart 4: Sales Value of Motor Vehicles

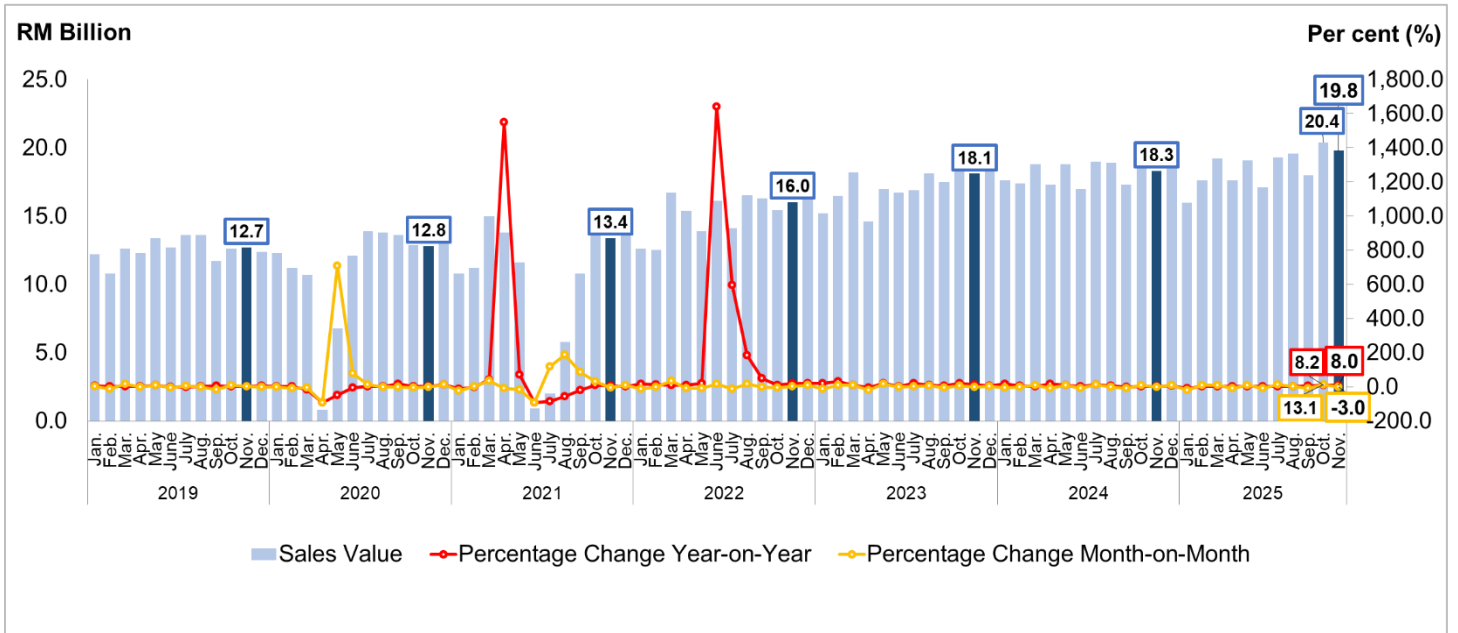
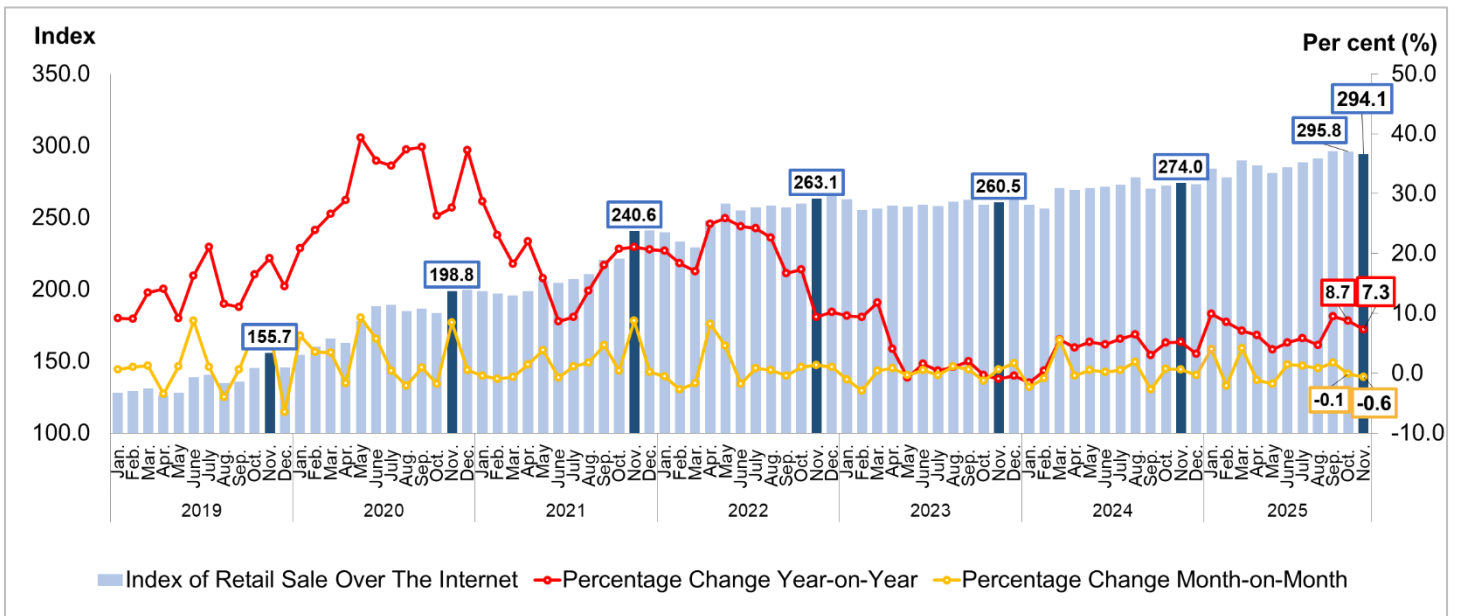


Chart 5: Index of Online Retail Sales



**Table 1: Payment Platforms in Malaysia
(January 2024 – November 2025)**

Year	Month	Payment Instruments			Payment System				
		(RM billion)							
		Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4
	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1
2025	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7
	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4
	June	18.1	13.2	21.1	125.0	31.2	6.8	4.8	277.2
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5
	Aug.	19.2	13.5	23.7	131.4	41.3	7.2	5.2	306.8
	Sept.	19.0	12.9	23.9	131.2	40.3	7.7	4.6	307.8
	Oct.	19.4	13.7	26.3	141.1	40.7	8.0	4.9	344.1
	Nov.	19.5	13.5	27.0	126.8	41.5	7.2	4.5	322.6
Year-on-Year (%)									
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9
	Apr.	5.5	4.5	68.7	0.5	25.4	9.1	0.8	21.1
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6
	Aug.	7.8	6.3	67.0	-1.9	20.5	19.3	0.1	20.5
	Sept.	5.8	2.4	62.7	3.5	27.2	31.4	-0.6	26.1
	Oct.	4.7	4.2	66.7	6.4	27.6	25.4	0.7	31.0
	Nov.	6.9	6.8	66.9	-2.7	20.4	15.8	-3.7	23.6

Source: Bank Negara Malaysia (BNM)

**Table 2: M1 Monetary Aggregates in Malaysia
(January 2024 – November 2025)**

Year	Month	M1 (RM billion)	Year-on-Year (%)
2024	Jan.	639.2	6.4
	Feb.	639.9	6.9
	Mar.	645.3	8.0
	Apr.	638.5	7.1
	May	635.4	6.8
	June	642.1	6.4
	July	636.8	7.2
	Aug.	637.5	6.0
	Sept.	644.9	6.0
	Oct.	645.2	4.5
	Nov.	655.0	4.9
	Dec.	666.5	4.4
2025	Jan.	663.3	3.8
	Feb.	661.9	3.4
	Mar.	667.5	3.4
	Apr.	662.9	3.8
	May	663.1	4.4
	June	681.6	6.1
	July	680.2	6.8
	Aug.	679.5	6.6
	Sept.	694.3	7.7
	Oct.	693.5	7.5
	Nov.	700.5	6.9

Source: Bank Negara Malaysia (BNM)

Released by:

**THE OFFICE OF CHIEF STATISTICIAN MALAYSIA
DEPARTMENT OF STATISTICS MALAYSIA
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