

MEDIA STATEMENT

MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

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PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, SEPTEMBER 2025

Sales in the Wholesale & retail trade sector increased to RM158 billion in September, driven by strong performance across both Retail and Wholesale segments

PUTRAJAYA, NOVEMBER 11, 2025 – The Department of Statistics Malaysia (DOSM) today released the **PERFORMANCE OF WHOLESALE & RETAIL TRADE, SEPTEMBER 2025** report. Malaysia's Wholesale & retail trade registered total sales of RM158.0 billion in September, marking a year-on-year growth of 6.6 per cent.

In a statement today, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, reported that growth in the Wholesale & retail trade sector in September 2025 was primarily supported by the performance of the Wholesale and Retail sub-sectors. The Wholesale trade sub-sector recorded RM71.1 billion, registering a year-on-year increase of 6.9 per cent. The Retail trade sub-sector also posted a steady growth, with RM68.9 billion in sales, up 7.0 per cent. Meanwhile, the Motor

vehicles sub-sector recorded RM18.0 billion with an increase of 4.3 per cent year-on-year.

In view of the performance across sub-sectors, Wholesale trade sustained its positive trajectory in September, maintaining its positive momentum across most groups. Other specialised wholesale trade expanded by 5.4 per cent year-on-year to RM25.8 billion, supported mainly by stronger sales of petrol, diesel & lubricants, fertilizers & agrochemical products as well as logs, sawn timber, plywood, veneer & related products. Meanwhile, Wholesale of household goods recorded a solid performance, increasing 8.2 per cent to RM15.1 billion. The growth was driven by higher demand for pharmaceutical products, perfumeries, cosmetics, soap & toiletries, utensil & cutlery and household furniture. Similarly, the Wholesale of food, beverages, and tobacco also recorded an increase, rose 7.2 per cent to RM14.2 billion, supported by increased sales of dairy products and meat, poultry & eggs. In addition, the Wholesale of agricultural raw materials & live animals grew 9.3 per cent to RM6.7 billion, underpinned by sustained demand for palm oil and lumber & timber products.

Elaborating on the performance of the Retail trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that Retail sales in non-specialised stores grew 9.9 per cent year-on-year, reaching RM27.1 billion. This growth was mainly supported by higher sales in provision stores, supermarket, mini markets as well as department stores & supermarket, partly supported by the continued redemption of the Sumbangan Asas Rahmah (SARA) RM100 one-off assistance, which bolstered household spending during the month. At the same time, Retail sales in specialised stores recorded a strong 5.8 per cent increase to RM14.2 billion, supported by sustained demand for pharmaceutical products, clothing, and jewellery. Meanwhile, Retail sales of automotive fuel rose 7.0 per cent year-on-year to RM6.3 billion, reflecting continued consumer mobility

and travel activity throughout the month, particularly in conjuction with school and public holidays. In addition, Retail sales of food, beverages & tobacco grew 6.2 per cent, underpinned by higher sales of meat & meat products, vegetables & fruits and rice, flour, other grains & sugar.

During the same period, the Motor vehicles sub-sector recorded positive year-on-year growth in almost all groups. Sales of motor vehicles rose 1.9 per cent to RM8.6 billion, in line with the upward trend in motorcar registrations reported by the Road Transport Department (JPJ), which totalled 62,598 units, up from 61,075 units registered in the same month last year. Apart from that, Sales of motor vehicles parts & accessories increased 6.7 per cent to record RM5.4 billion, while Maintenance & repair of motor vehicles rose 9.6 per cent to RM2.9 billion. However, Sales, maintenance & repair of motorcycles declined in this month to record RM1.1 billion (-0.3%).

Meanwhile, online retail sales continued to record positive growth in September, with the sales index increasing by 9.5 per cent compared to the same period last year. The improvement was partly attributed to the 9.9 online sale event, which spurred consumer demand and contributed to higher transaction volumes across e-commerce platforms.

Digital payment activities in September also continued to expand, with e-wallet transactions rising sharply by 62.7 per cent year-on-year to RM23.9 billion. The Real-time Retail Payments Platform (RPP) also recorded strong performance with total transactions reaching RM307.8 billion. In addition, FPX transactions grew 27.2 per cent year-on-year to RM40.3 billion, while credit card and debit card transactions amounted to RM19.0 billion and RM12.9 billion, respectively.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 5.4 per cent. This growth was mainly driven by the Wholesale trade

sub-sector, which rose by 6.6 per cent, followed by Retail trade and Motor vehicles with 4.8 per cent and 3.3 per cent, respectively. In contrast, for seasonal adjustment, the volume index inched down -0.6 per cent month-on-month.

Looking ahead to October 2025, the Wholesale & Retail Trade sector is expected to maintain its upward momentum, supported by festive spending and ongoing household assistance measures. The continued redemption of SARA cash aid is likely to bolster consumer purchasing power, particularly in essential goods and daily necessities. Additionally, the Deepavali celebration is anticipated to stimulate higher retail activity, especially in non-specialised and specialised stores, as well as food, beverages, and household-related segments.

Malaysia, for the first time, ranked as number one (1) globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a significant leap from its 67th position in the ODIN 2022/23 assessment.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through https://open.dosm.gov.my.

Chart 1: Sales Value of Wholesale & Retail Trade

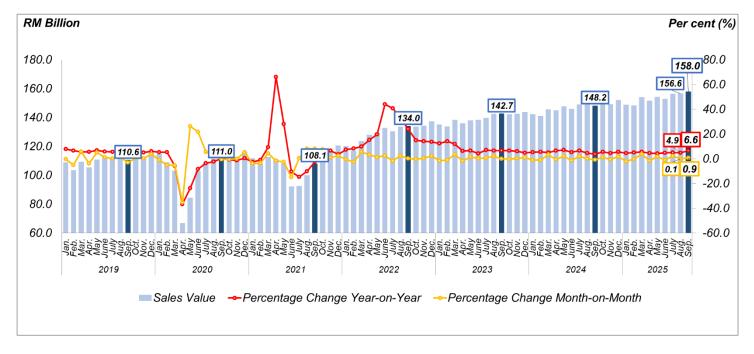


Chart 2: Sales Value of Wholesale Trade

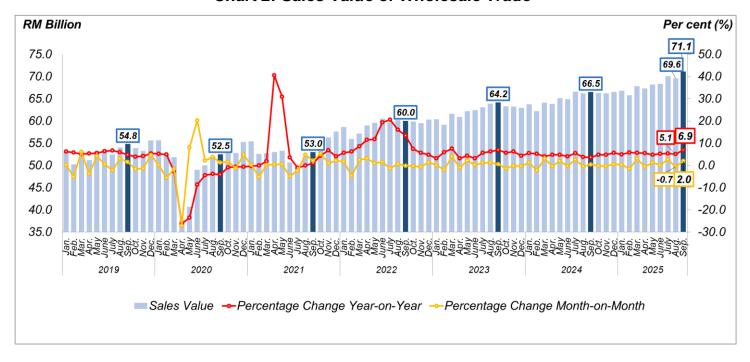


Chart 3: Sales Value of Retail Trade

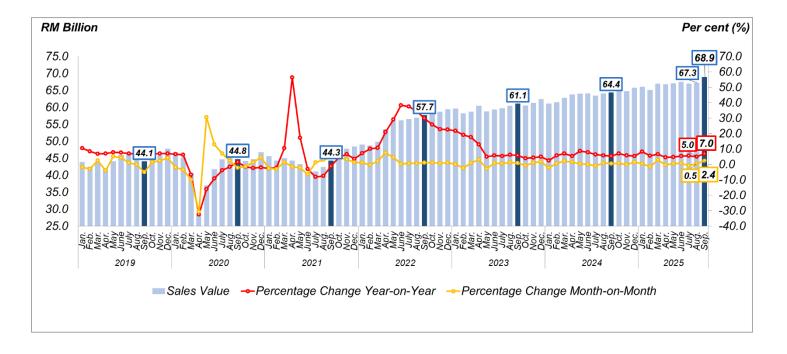


Chart 4: Sales Value of Motor Vehicles

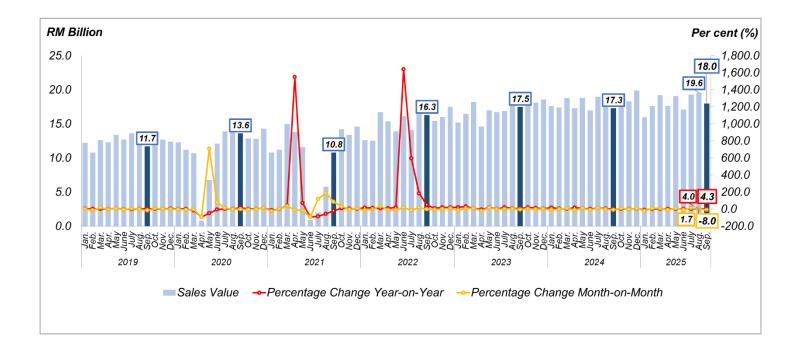


Chart 5: Index of Online Retail Sales

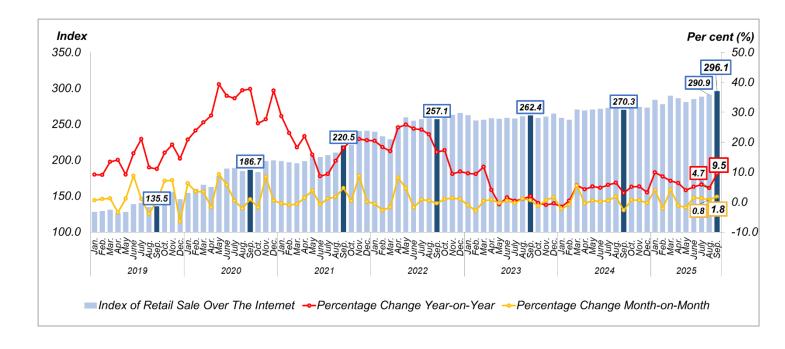


Table 1: Payment Platforms in Malaysia (January 2024 – September 2025)

	Month	Payment Instruments			Payment System					
V		(RM billion)								
Year		Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP	
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6	
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5	
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2	
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4	
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6	
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4	
	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1	
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7	
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2	
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6	
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0	
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1	
	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7	
2025	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3	
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7	
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8	
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4	
	June	18.1	13.2	21.1	125.0	31.2	6.8	4.8	277.2	
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5	
	Aug.	19.2	13.5	23.7	131.4	41.3	7.2	5.2	306.8	
	Sept.	19.0	12.9	23.9	131.2	40.3	7.7	<i>4</i> .6	307.8	
Year-on-Year (%)										
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6	
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6	
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9	
	Apr.	5.5	4.5	68.7	0.5	<i>25.4</i>	9.1	0.8	21.1	
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3	
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3	
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6	
	Aug.	7.8	6.3	67.0	-1.9	20.5	19.3	0.1	20.5	
	Sept.	5.8	2.4	62.7	3.5	27.2	31.4	-0.6	26.1	

Source: Bank Negara Malaysia (BNM)

Table 2: M1 Monetary Aggregates in Malaysia (January 2024 – September 2025)

Year	Month	M1 (RM billion)	Year-on-Year (%)		
	Jan.	639.2	6.4		
	Feb.	639.9	6.9		
	Mar.	645.3	8.0		
	Apr.	638.5	7.1		
	May	<i>635.4</i>	6.8		
2024	June	642.1	6.4		
2024	July	636.8	7.2		
	Aug.	637.5	6.0		
	Sept.	644.9	6.0		
	Oct.	645.2	<i>4.</i> 5		
	Nov.	655.0	4.9		
	Dec.	666.5	4.4		
	Jan.	663.3	3.8		
	Feb.	661.9	3.4		
	Mar.	667.5	3.4		
	Apr.	662.9	3.8		
2025	May	663.1	4.4		
	June	681.6	6.1		
	July	680.2	6.8		
	Aug.	679.5	6.6		
	Sept.	694.3	7.7		

Source: Bank Negara Malaysia (BNM)

Released by:

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