

MEDIA STATEMENT

MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

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PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, AUGUST 2025

Steady growth in Wholesale & retail trade at 4.9 per cent with RM156.6 billion sales in August 2025

PUTRAJAYA, OCTOBER 10, 2025 – The Department of Statistics Malaysia (DOSM) today released the PERFORMANCE OF WHOLESALE & RETAIL TRADE, AUGUST 2025 report. Malaysia's Wholesale & retail trade registered total sales of RM156.6 billion in August, marking a year-on-year growth of 4.9 per cent.

In a statement today, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, reported that growth in the Wholesale & retail trade sector in August 2025 was primarily supported by the performance of the Wholesale and Retail sub-sectors. The Wholesale trade sub-sector recorded RM69.6 billion, registering a year-on-year increase of 5.1 per cent. The Retail trade sub-sector also posted a steady growth, with RM67.3 billion in sales, up 5.0 per cent. Meanwhile, the Motor vehicles sub-sector recorded RM19.6 billion with an increase of 4.0 per cent year-on-year.

In view of the performance across sub-sectors, Wholesale trade maintained its positive momentum in August, registering steady growth across most of the groups. Other specialised wholesale trade expanded by 4.8 per cent year-on-year to RM25.9 billion, supported mainly by stronger sales of petrol, diesel, lubricants, hardware & plumbing supplies, as well as fertilizers & agrochemical products. The Wholesale of household goods also recorded a solid performance, increasing 5.4 per cent to RM14.7 billion, driven by higher demand for clothing, footwear, jewellery, and books & stationery. Similarly, the Wholesale of food, beverages, and tobacco advanced 5.4 per cent to RM13.8 billion, supported by higher sales of fish & other seafood and vegetables. Meanwhile, the Wholesale of agricultural raw materials & live animals grew 5.2 per cent to RM6.5 billion, underpinned by sustained demand for rubber and palm oil commodities.

of Elaborating the performance the Retail on trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that Retail sales in non-specialised stores grew 5.6 per cent year-on-year, reaching RM26.2 billion. This growth was mainly supported by higher sales in mini markets as well as department stores & supermarket. Retail sales in specialised stores also recorded a strong performance, rose 6.0 per cent to RM14.0 billion, driven by robust demand for footwear, jewellery, and clothing. Meanwhile, Retail sales of automotive fuel expanded by 5.3 per cent year-on-year to RM6.3 billion, reflecting sustained consumer mobility and travel activity. In addition, Retail sales of food, beverages & tobacco expanded 5.5 per cent, while Retail sales of household goods rose 2.6 per cent, supported by higher demand of textiles and carpets & rugs.

During the same period, the Motor vehicles sub-sector recorded positive year-on-year growth in all groups. Sales of motor vehicles rose 4.2 per cent to RM10.3 billion, in line with the upward trend in motorcar registrations reported by the Road Transport Department (JPJ), which totalled 78,978 units, up from 76,075 units registered in the same month last year. Apart from that, Maintenance & repair

of motor vehicles increased 5.2 per cent to record RM2.8 billion, reflecting sustained demand for after-sales services. Sales of motor vehicle parts & accessories, as well as Sales, maintenance, & repair of motorcycles registered notable increases of 2.0 per cent and 7.8 per cent, respectively.

Meanwhile, online retail sales continued to record positive growth in August, with the sales index increased by 4.7 per cent compared to the same period last year. Although this growth moderated slightly as against the 5.8 per cent increase recorded in the previous month, it still reflects steady demand momentum within the e-commerce segment.

Digital payments continued to expand in August with e-money transactions surged 67.0 per cent year-on-year to RM23.7 billion, while the Real-time Retail Payments Platform (RPP) recorded transactions worth RM306.8 billion. During the same period, FPX transactions rose 20.5 per cent year-on-year to RM41.3 billion, while credit card and debit card transactions amounting to RM19.2 billion and RM13.5 billion, respectively.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 4.3 per cent. This growth was mainly driven by the Wholesale trade sub-sector, which rose by 5.5 per cent, followed by Retail trade and Motor vehicles with 3.7 per cent and 3.1 per cent, respectively. In contrast, for seasonal adjustment, the volume index inched down -0.5 per cent month-on-month.

Looking ahead, the Wholesale & retail trade sector is expected to maintain its expansion in September 2025, supported by sustained consumer demand and favourable domestic factors. The public holiday in conjunction with Hari Malaysia, together with the additional public holiday on 15 September, is anticipated to stimulate higher retail and leisure-related spending, particularly in food, beverages,

and travel segments. Furthermore, the continued redemption of the Sumbangan Asas Rahmah (SARA) RM100 one-off assistance for all Malaysians aged 18 and above, beginning 31 August, is expected to further strengthen household purchasing power and boost sales of daily essentials and discretionary good. At the same time, the implementation of the BUDI95 programme is projected to sustain consumer mobility and spending on fuel and automotive-related products. Overall, these factors are likely to support the continued expansion of the Wholesale & retail trade sector, reinforcing its contribution to domestic economic resilience.

ASEAN-Malaysia 2025 Chairmanship: The Department of Statistics Malaysia (DOSM) will chair the 15th ASEAN Community Statistical System Committee (ACSS15) which aims to strengthen the statistical cooperation towards sustainable regional development.

Malaysia, for the first time, ranked as number one (1) globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a significant leap from its 67th position in the ODIN 2022/23 assessment.

The Government of Malaysia has declared October 20th as National Statistics Day (MyStats Day), with the theme 'Statistics is the Essence of Life'. Meanwhile, the Fourth World Statistics Day will be celebrated on 20th October 2025, with the theme 'Driving Change with Quality Statistics and Data for Everyone'.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through https://open.dosm.gov.my.

Chart 1: Sales Value of Wholesale & Retail Trade

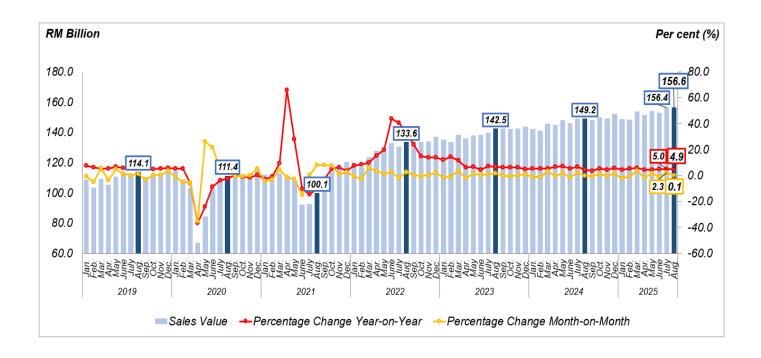


Chart 2: Sales Value of Wholesale Trade

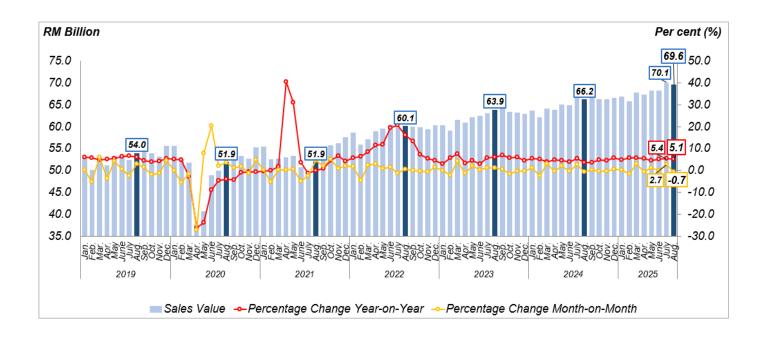


Chart 3: Sales Value of Retail Trade

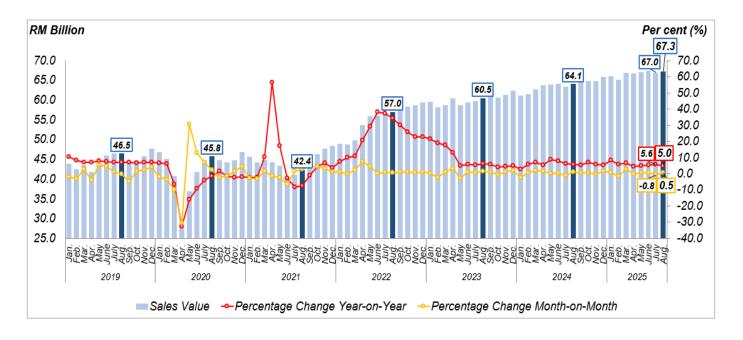


Chart 4: Sales Value of Motor Vehicles

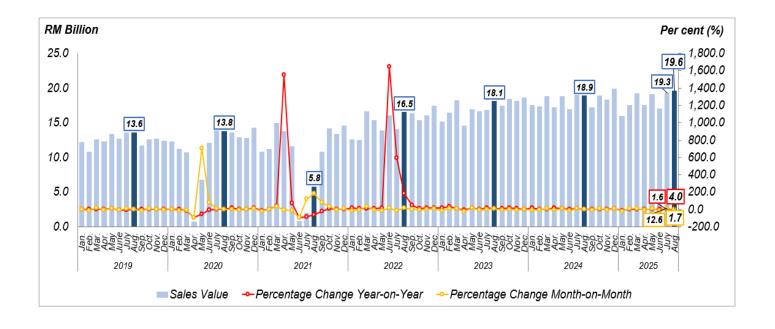


Chart 5: Index of Online Retail Sales

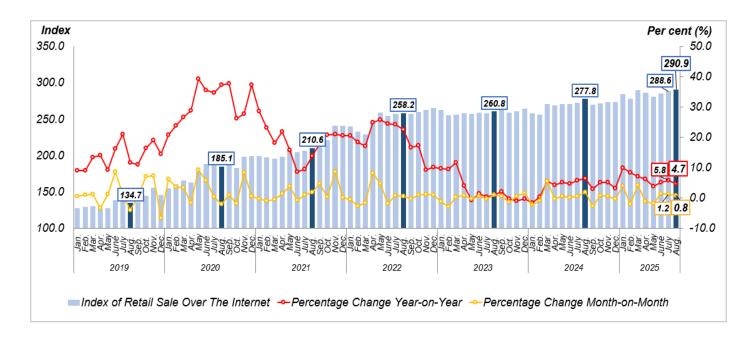


Table 1: Payment Platforms in Malaysia (January 2024 – August 2025)

	Month	Payment Instruments			Payment System				
V		(RM billion)							
Year	Month	Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP
	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4
	May	17.7	13.0	12.6	135.4	32.3	6.3	<i>4</i> .8	240.6
2024	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4
2024	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1
	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7
	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7
0005	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8
2025	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4
	June	18.1	13.2	21.1	125.0	31.2	6.8	4.8	277.2
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5
	Aug.	19.2	13.5	23.7	131.4	41.3	7.2	5.2	306.8
				Year-	on-Year (%)				
	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9
2025	Apr.	5.5	4.5	68.7	0.5	25.4	9.1	0.8	21.1
2025	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6
	Aug.	7.8	6.3	67.0	-1.9	20.5	19.3	0.1	20.5

Source: Bank Negara Malaysia (BNM)

Table 2: M1 Monetary Aggregates in Malaysia (January 2024 – August 2025)

Year	Month	M1 (RM billion)	Year-on-Year (%)		
	Jan.	639.2	6.4		
	Feb.	639.9	6.9		
	Mar.	645.3	8.0		
	Apr.	638.5	7.1		
	May	635. <i>4</i>	6.8		
2024	June	642.1	6.4		
2024	July	636.8	7.2		
	Aug.	637.5	6.0		
	Sept.	644.9	6.0		
	Oct.	645.2	4.5		
	Nov.	655.0	4.9		
	Dec.	666.5	4.4		
	Jan.	663.3	3.8		
	Feb.	661.9	3.4		
	Mar.	667.5	3.4		
2025	Apr.	662.9	3.8		
2023	May	663.1	4.4		
	June	681.6	6.1		
	July	680.2	6.8		
	Aug.	679.5	6.6		

Source: Bank Negara Malaysia (BNM)

Released by:

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