

## **MEDIA STATEMENT**

MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

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## PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, JULY 2025

Steady growth in Wholesale & retail trade at 5.0 per cent with RM156.4 billion sales in July 2025

PUTRAJAYA, SEPTEMBER 12, 2025 – The Department of Statistics Malaysia (DOSM) today released the PERFORMANCE OF WHOLESALE & RETAIL TRADE, JULY 2025 report. Wholesale & retail trade recorded total sales of RM156.4 billion in July, marking a year-on-year growth of 5.0 per cent.

In an official statement, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, reported that sales in the Wholesale & retail trade sector rose in July 2025, primarily supported by the performance of the Wholesale and Retail sub-sectors. The Wholesale trade sub-sector recorded RM70.1 billion in sales, registering a year-on-year increase of 5.4 per cent. The Retail trade sub-sector also posted a steady growth, with RM67.0 billion in sales, up by 5.6 per cent. Meanwhile, the Motor vehicles sub-sector recorded RM19.3 billion in sales, a modest increase of 1.6 per cent year-on-year.

Alongside the steady growth in Wholesale & retail trade, digital payments continued to accelerate in July 2025, further supporting retail activities. E-money transactions surged 69.8 per cent year-on-year to RM22.8 billion, while Real-time Retail Payments Platform (RPP) usage climbed to RM311.5 billion, reflecting consumers' growing preference for instant and seamless transactions. Similarly, FPX transactions increased 23.4 per cent to RM41.4 billion in tandem with the rising adoption of online banking, while credit card spending remained stable at RM18.8 billion and debit card usage grew 5.4 per cent to RM13.3 billion. Collectively, these trends highlight the deepening of digital payments and reinforce Malaysia's transition towards a more cashless economy.

Moving on to performance across sub-sectors, Wholesale trade continued to expand steadily in July 2025, with Other specialised wholesale trade recording a 4.0 per cent year-on-year increase, reaching RM25.8 billion. This growth was mainly supported by higher sales of petrol, diesel, lubricants, construction materials, hardware, and plumbing supplies. The Wholesale of household goods also posted solid growth, rising 6.7 per cent to RM14.7 billion, driven by stronger demand for pharmaceutical and medical products, clothing, and lighting equipment. Similarly, the Wholesale of food, beverages, and tobacco advanced 6.6 per cent to RM14.1 billion, supported by higher sales of dairy products, meat, poultry, eggs, and vegetables. Meanwhile, the Wholesale of machinery, equipment, and supplies grew 5.9 per cent to RM5.7 billion, reflecting sustained business and industrial activity across key sectors.

Elaborating on the performance of the Retail trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that Retail sales in non-specialised stores grew by 5.5 per cent year-on-year, reaching RM25.8 billion. This growth was mainly supported by higher sales in provision stores, mini markets, as well as department stores & supermarket. Likewise, Retail sales in specialised stores also recorded a strong performance, rising by 7.6 per cent to RM14.0 billion, driven by

increased demand for clothing, perfumery, cosmetics, jewellery, and footwear. At the same time, Retail sales of automotive fuel expanded by 6.6 per cent year-on-year to RM6.3 billion, reflecting sustained consumer mobility and travel activity. In addition, Retail sales of household goods grew by 3.6 per cent, while Retail sales of food, beverages & tobacco rose by 6.1 per cent, further contributing to the overall strength of the Retail trade sub-sector in July 2025.

During the same period, the Motor vehicles sub-sector recorded positive year-on-year growth across several groups. Maintenance & repair of motor vehicles rose by 6.2 per cent to RM2.9 billion, followed by Sales of motor vehicle parts & accessories (2.9%) which amounted to RM5.2 billion. Sales, maintenance, & repair of motorcycles also registered a notable increase of 7.5 per cent with RM1.3 billion. However, Sales of motor vehicles declined on a year-on-year basis. Nevertheless, on a monthly comparison, this group remained the largest contributor, recording double-digit growth of 23.8 per cent to RM9.9 billion, up from RM8.0 billion in June 2025. This upward trend was consistent with motorcar registrations reported by the Road Transport Department (JPJ), which stood at 75,663 units in July, compared to 58,115 units in the previous month.

Meanwhile, online retail sales also demonstrated encouraging growth during the month. The online retail sales index rose by 5.8 per cent year-on-year, reflecting continued consumer preference for digital shopping platforms. After seasonal adjustment, the index increased 1.2 per cent month-on-month.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 4.6 per cent. This growth was mainly driven by the Wholesale trade sub-sector, which rose by 5.9 per cent, followed by Retail trade and Motor vehicles with 4.4 per cent and 0.9 per cent, respectively. As for seasonal adjustment, the volume index increased 2.8 per cent month-on-month.

ASEAN-Malaysia 2025 Chairmanship: The Department of Statistics Malaysia (DOSM) will chair the 15<sup>th</sup> ASEAN Community Statistical System Committee (ACSS15) which aims to strengthen the statistical cooperation towards sustainable regional development.

Malaysia, for the first time, ranked as number one (1) globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 197 other countries. This achievement marks a significant leap from its 67<sup>th</sup> position in the ODIN 2022/23 assessment.

The Government of Malaysia has declared October 20<sup>th</sup> as National Statistics Day (MyStats Day), with the theme 'Statistics is the Essence of Life'. Meanwhile, the Fourth World Statistics Day will be celebrated on 20<sup>th</sup> October 2025, with the theme 'Driving Change with Quality Statistics and Data for Everyone'.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through <a href="https://open.dosm.gov.my">https://open.dosm.gov.my</a>.

Chart 1: Sales Value of Wholesale & Retail Trade

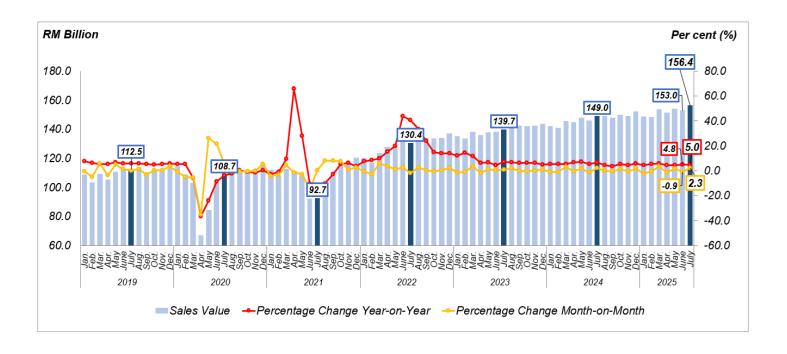


Chart 2: Sales Value of Wholesale Trade

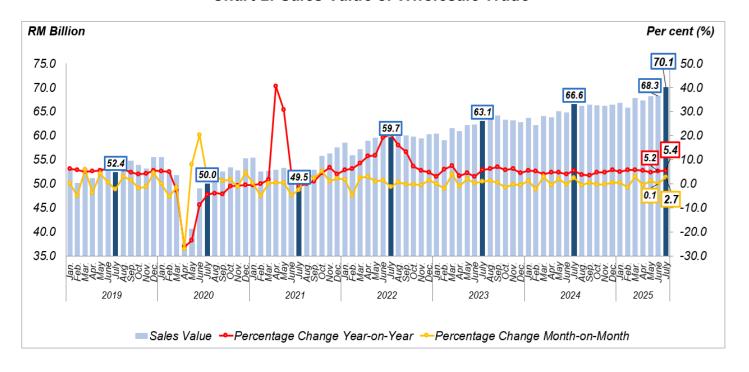


Chart 3: Sales Value of Retail Trade

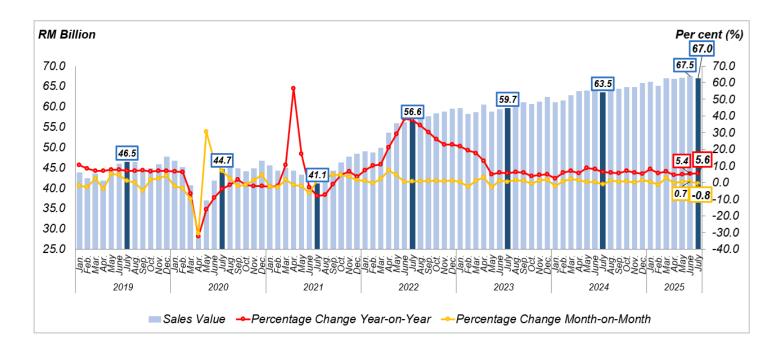


Chart 4: Sales Value of Motor Vehicles

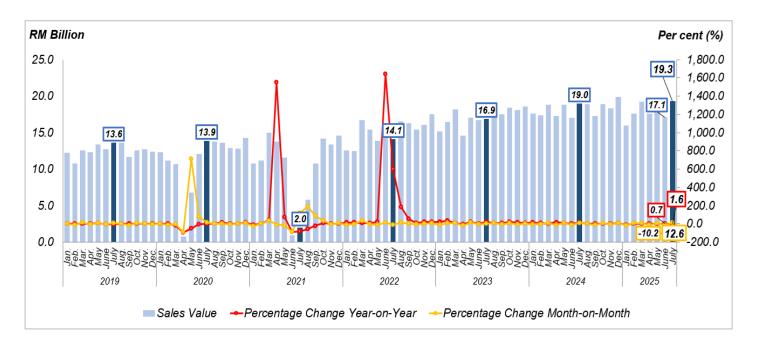


Chart 5: Index of Online Retail Sales

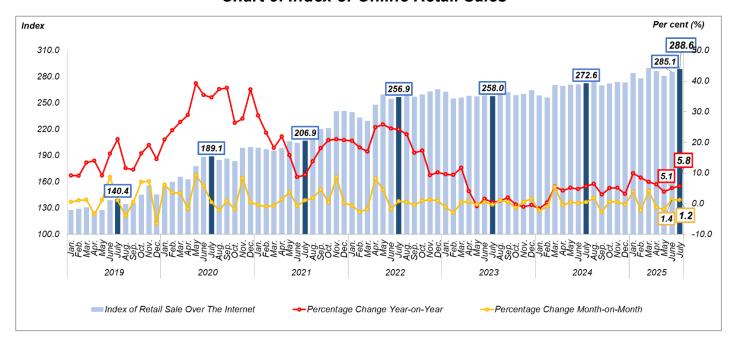


Table 1: Payment Platforms in Malaysia (January 2024 – July 2025)

	Month	Payment Instruments			Payment System						
Voor		(RM billion)									
Year		Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP		
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6		
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5		
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2		
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4		
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6		
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4		
2024	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1		
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7		
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2		
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6		
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0		
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1		
	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7		
	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3		
2025	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7		
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8		
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4		
	June	18.1	13.2	21.7	125.0	31.2	6.8	4.8	277.2		
	July	18.8	13.3	22.8	140.7	41.4	8.0	5.3	311.5		
Year-on-Year (%)											
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6		
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6		
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9		
	Apr.	5.5	4.5	68.7	0.5	<i>25.4</i>	9.1	0.8	21.1		
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3		
	June	5.7	3.8	66.7	5.2	11.4	20.2	3.8	20.3		
	July	6.0	5.4	69.8	1.6	23.4	16.9	3.2	21.6		

Source: Bank Negara Malaysia (BNM)

Table 2: M1 Monetary Aggregates in Malaysia (January 2024 – July 2025)

Year	Month	M1 (RM billion)	Year-on-Year (%)		
	Jan.	639.2	6.4		
	Feb.	639.9	6.9		
	Mar.	645.3	8.0		
	Apr.	638.5	7.1		
	May	635.4	6.8		
2024	June	642.1	6.4		
2024	July	636.8	7.2		
	Aug.	637.5	6.0		
	Sept.	644.9	6.0		
	Oct.	645.2	4.5		
	Nov.	655.0	4.9		
	Dec.	666.5	4.4		
	Jan.	663.3	3.8		
	Feb.	661.9	3.4		
	Mar.	667.5	3.4		
2025	Apr.	662.9	3.8		
	May	663.1	4.4		
	June	681.6	6.1		
	July	680.2	6.8		

Source: Bank Negara Malaysia (BNM)

## Released by:

THE OFFICE OF CHIEF STATISTICIAN MALAYSIA DEPARTMENT OF STATISTICS MALAYSIA 12 SEPTEMBER 2025