

MEDIA STATEMENT

MINISTRY OF ECONOMY
DEPARTMENT OF STATISTICS MALAYSIA

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PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, MAY 2025

May 2025 sales hit RM154.3 billion in Wholesale & retail trade, showing continued growth

PUTRAJAYA, JULY 14, 2025 – The Department of Statistics Malaysia (DOSM) today released the PERFORMANCE OF WHOLESALE & RETAIL TRADE, MAY 2025 report. Wholesale & retail trade recorded total sales of RM154.3 billion in May, marking a year-on-year growth of 4.4 per cent.

In an official statement, Chief Statistician Malaysia, Dato' Sri Dr. Mohd Uzir Mahidin, stated that the growth in Wholesale and retail trade sales for May 2025 was primarily supported by the performance of the retail and wholesale trade sub-sectors. The Retail trade sub-sector registered RM67.1 billion in sales, an increase of RM3.1 billion or 4.9 per cent year-on-year. The Wholesale trade sub-sector recorded RM68.2 billion, up RM3.1 billion or 4.7 per cent year-on-year, reflecting steady business activity across supply chains. The Motor vehicles sub-sector posted RM19.0 billion in sales, a year-on-year increase of RM0.2 billion or 1.2 per cent.

Complementing the growth in trade, Malaysia's digital payment transactions recorded strong year-on-year increases in May 2025. E-money transactions surged by 70.2 per cent year-on-year to RM21.5 billion, reflecting heightened adoption of digital payments. Real-time Retail Payments Platform (RPP) transactions amounted to RM289.4 billion, underscoring the growing demand for instantaneous payment solutions. Meanwhile, Financial Process Exchange (FPX) transactions expanded by 21.1 per cent to RM39.2 billion, driven by increased online banking activity. Credit card usage remained stable at RM18.7 billion, while debit card transactions registered an 8.0 per cent growth to RM14.1 billion. Collectively, these trends highlight the sustained expansion of digital payment channels, in line with evolving consumer preferences and the broader digitalisation of Malaysia's payment infrastructure.

According to the Chief Statistician, Retail sales in non-specialised stores recorded a 4.0 per cent increase year-on-year, reaching RM25.9 billion. This growth was primarily driven by higher sales in the provision stores, supermarkets, mini markets, as well as department stores & supermarkets. Retail sales in specialised stores also posted a positive performance, expanding by 5.2 per cent to RM14.1 billion. This was attributed to increased sales of pharmaceutical & medical goods, cosmetics, clothing, jewellery, and footwear. Meanwhile, Retail sales of household goods increased by 5.6 per cent year-on-year to RM7.7 billion, supported mainly by higher sales of textiles, as well as hardware and furniture. In addition, Retail sales of automotive fuel and Retail sales of food, beverages & tobacco rose by 5.7 per cent and 6.4 per cent, respectively.

Elaborating on the performance of the Wholesale trade sub-sector, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that Wholesale of household goods recorded a year-on-year increase of 7.4 per cent, reaching RM14.7 billion. This growth was primarily driven by higher sales of pharmaceutical & medical goods.

Wholesale of food, beverages & tobacco also recorded strong growth, expanding by 7.7 per cent to RM14.1 billion. The increase was supported by higher sales of fish & other seafoods as well as meat, poultry & eggs. In addition, Other specialised wholesale trade contributed to the sub-sector's overall performance, registering a 1.8 per cent increase to RM24.6 billion. Meanwhile, Wholesale of machinery, equipment, and supplies posted a year-on-year growth of 5.1 per cent, amounting to RM5.4 billion, mainly supported by increased sales of mobile phones & telecommunications equipment, as well as construction and civil engineering, machinery & equipment.

During the same period, the Motor vehicles sub-sector recorded an increase in sales compared to the previous year, supported by a 0.2 per cent increase in Sales of motor vehicles, amounting to RM9.9 billion. A similar trend was reported by the Road Transport Department (JPJ), which registered 74,393 vehicles compared to 73,901 vehicles in previous year. This was followed by a 2.1 per cent growth in Sales of motor vehicle parts & accessories, reaching RM5.1 billion. Meanwhile, Sales, maintenance & repair of motorcycles also recorded a year-on-year growth of 8.2 per cent, amounting to RM1.2 billion.

Online retail sales in May showed an increase, with the index rose by 2.2 per cent year-on-year. However, after seasonal adjustment, the index recorded a month-on-month decline of -3.4 per cent.

In terms of volume index, Wholesale & retail trade recorded a year-on-year increase of 4.1 per cent. This growth was mainly driven by the Wholesale trade sub-sector, which rose by 5.8 per cent, followed by Retail trade with a 3.7 per cent increase. Meanwhile, the Motor vehicles sub-sector recorded a marginal increase of 0.1 per cent in this month. In terms of seasonal adjustment, the volume index rebounded 1.6 per cent month-on-month compared to April 2025.

ASEAN-Malaysia 2025 Chairmanship: The Department of Statistics Malaysia (DOSM) will chair the 15th ASEAN Community Statistical System Committee (ACSS15) which aims to strengthen the statistical cooperation towards sustainable regional development.

Malaysia has, for the first time, successfully secured the top position globally in the biennial Open Data Inventory (ODIN) 2024/25 report released by Open Data Watch (ODW), surpassing 198 other countries. This achievement marks a significant leap from its 67th position in the ODIN 2022/23 assessment.

The Government of Malaysia has declared October 20th as National Statistics Day (MyStats Day), with the theme 'Statistics is the Essence of Life'. Meanwhile, the Fourth World Statistics Day will be celebrated on 20th October 2025, with the theme 'Driving Change with Quality Statistics and Data for Everyone'.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through https://open.dosm.gov.my.

Chart 1: Sales Value of Wholesale & Retail Trade

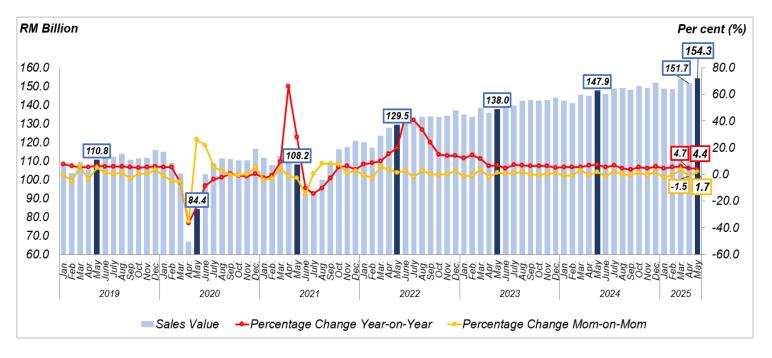


Chart 2: Sales Value of Wholesale Trade

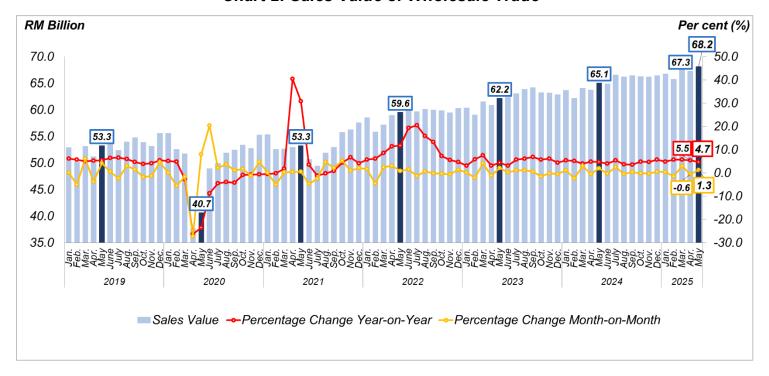


Chart 3: Sales Value of Retail Trade

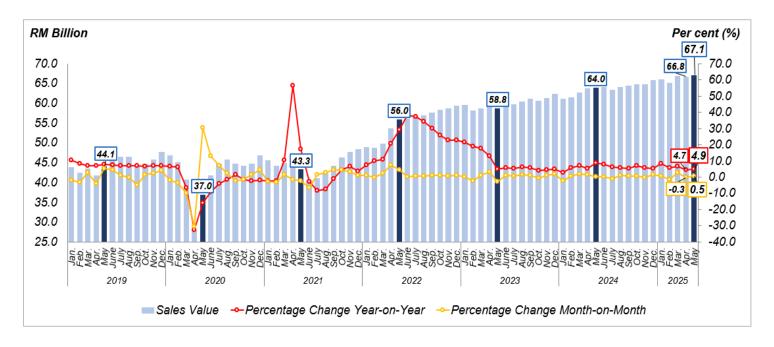


Chart 4: Sales Value of Motor Vehicles

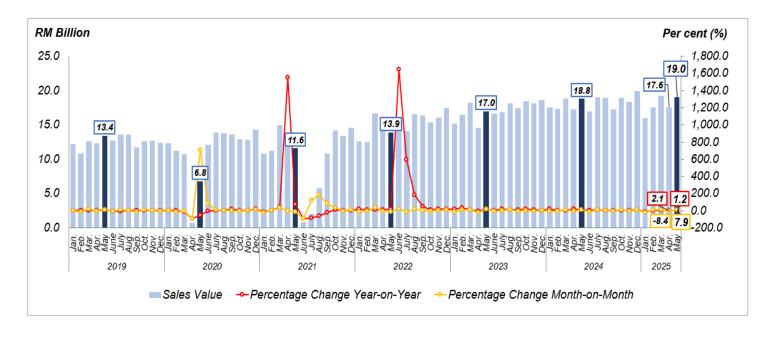


Chart 5: Index of Online Retail Sales

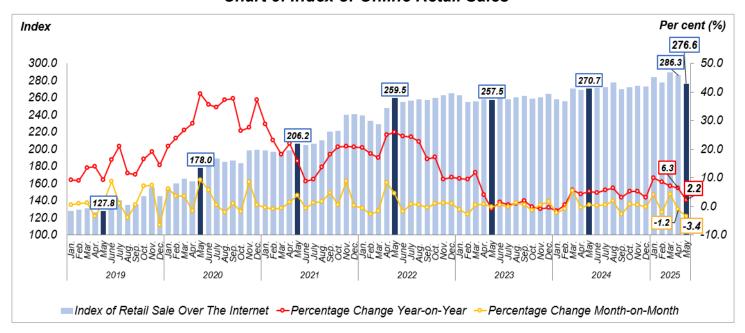


Table 1: Payment Platforms in Malaysia (January 2024 – May 2025)

	Month	Payment Instruments			Payment System					
Year		(RM billion)								
		Credit Card	Debit Card	E-money	Interbank GIRO	FPX	Direct Debit	JomPAY	RPP	
2024	Jan.	18.8	12.4	11.6	139.1	31.0	6.2	5.0	229.6	
	Feb.	17.3	12.5	11.5	120.9	27.6	5.8	4.8	207.5	
	Mar.	17.8	13.4	11.8	128.5	32.1	6.3	4.7	229.2	
	Apr.	16.8	12.7	11.7	129.4	28.3	6.7	4.7	229.4	
	May	17.7	13.0	12.6	135.4	32.3	6.3	4.8	240.6	
	June	17.1	12.7	12.7	118.9	28.0	5.6	4.6	230.4	
	July	17.7	12.6	13.4	138.5	33.5	6.8	5.2	256.1	
	Aug.	17.8	12.7	14.2	133.9	34.3	6.0	5.2	254.7	
	Sept.	17.9	12.6	14.7	126.8	31.7	5.9	4.7	244.2	
	Oct.	18.5	13.2	15.8	132.6	31.9	6.4	4.9	262.6	
	Nov.	18.2	12.6	16.2	130.3	34.5	6.2	4.7	261.0	
	Dec.	20.5	14.7	17.9	143.5	35.0	6.8	4.9	294.1	
	Jan.	20.1	14.9	19.5	142.0	38.6	6.4	5.0	290.7	
2025	Feb.	16.8	12.7	17.3	118.1	32.9	6.0	4.9	250.3	
	Mar.	19.1	15.6	20.3	140.3	40.4	6.4	4.9	297.7	
	Apr.	17.7	13.3	19.7	130.0	35.5	7.3	4.7	277.8	
	May	18.7	14.1	21.5	130.0	39.2	6.9	4.9	289.4	
Year-on-Year (%)										
2025	Jan.	6.8	19.9	68.2	2.1	24.6	3.5	-1.0	26.6	
	Feb.	-2.6	1.8	50.7	-2.3	19.3	3.8	2.8	20.6	
	Mar.	7.0	16.2	71.2	9.2	25.9	1.4	3.5	29.9	
	Apr.	5.5	4.5	68.7	0.5	25.4	9.1	0.8	21.1	
	May	5.4	8.0	70.2	-3.9	21.1	9.0	0.6	20.3	

Source: Bank Negara Malaysia (BNM)

Table 2: M1 Monetary Aggregates in Malaysia (January 2024 – May 2025)

Year	Month	M1 (RM billion)	Year-on-Year (%)		
	Jan.	639.2	6.4		
	Feb.	639.9	6.9		
	Mar.	645.3	8.0		
	Apr.	638.5	7.1		
	May	<i>635.4</i>	6.8		
2024	June	642.1	6.4		
2024	July	636.8	7.2		
	Aug.	637.5	6.0		
	Sept.	644.9	6.0		
	Oct.	645.2	4.5		
	Nov.	655.0	4.9		
	Dec.	666.5	4.4		
	Jan.	663.3	3.8		
	Feb.	661.9	3.4		
2025	Mar.	667.5	3.4		
	Apr.	662.9	3.8		
	May	663.1	4.4		

Source: Bank Negara Malaysia (BNM)

Released by:

THE OFFICE OF CHIEF STATISTICIAN MALAYSIA DEPARTMENT OF STATISTICS MALAYSIA 14 JULY 2025