

MEDIA STATEMENT



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PERFORMANCE OF WHOLESALE & RETAIL TRADE, MALAYSIA, FEBRUARY 2025

***Malaysia's Wholesale & retail trade records RM148.3 billion in sales,
reflecting 5.1 per cent growth in February 2025***

PUTRAJAYA, APRIL 11, 2025 – The Department of Statistics Malaysia (DOSM) today released the ***PERFORMANCE OF WHOLESALE & RETAIL TRADE, FEBRUARY 2025*** report. Wholesale & retail trade recorded total sales of RM148.3 billion in February, marking a year-on-year growth of 5.1 per cent.

In a statement today, Dato' Sri Dr. Mohd Uzir Mahidin, Chief Statistician Malaysia said, "The increase in sales for February was mainly driven by the Retail trade and Wholesale trade sub-sectors. Retail trade recorded total sales of RM65.2 billion, an increase of RM3.6 billion with a year-on-year growth of 5.9 per cent. Wholesale trade registered total sales of RM65.5 billion, an increase of RM3.3 billion, with a year-on-year growth of 5.3 per cent. During the same period, Motor vehicles sub-sector recorded sales amounting to RM17.6 billion, an increase of RM0.3 billion or 1.5 per cent year-on-year."

In further detail, Dato' Sri Dr. Mohd. Uzir Mahidin highlighted that the growth in the Retail trade sub-sector was primarily driven by robust performance across various categories. Retail sales in non-specialised stores increased by 5.9 per cent to RM25.0 billion, while Retail sales in specialised stores saw a growth of 5.5 per cent, reaching RM13.8 billion in February 2025. Additionally, Retail sales of household goods rose by 4.6 per cent to RM7.4 billion, with the growth largely attributed to increased demand for building materials and hardware products. The surge in retail activities can be largely explained by pre-Ramadan and Hari Raya Aidilfitri purchases of essential items. Moreover, Retail sales of cultural & recreational goods increased by 8.6 per cent, reaching RM2.9 billion. This growth was driven by heightened spending on school supplies ahead of the new academic session, which began in mid-February.

In February 2025, the Wholesale trade sub-sector continued to display strong resilience, underpinned by sustained domestic demand for essential goods and household-related products. According to Chief Statistician, growth in the segment was particularly driven by Other specialised wholesale trade, which increased by 3.7 per cent to RM24.6 billion, mainly attributed to higher demand for hardware materials. These materials were commonly used by households for furnishing and redecorating homes in anticipation of the upcoming festive season. Wholesale of food, beverages & tobacco also increased in this month with 6.3 per cent year-on-year to RM13.3 billion. This growth was largely supported by stronger consumer spending on food-related products in preparation for Ramadan and Hari Raya Aidilfitri. Meanwhile, Wholesale of household goods expanded by 5.1 per cent to RM13.7 billion, driven by increased demand for clothing, jewellery, and pharmacy-related items, further reflecting positive consumer sentiment ahead of festive celebrations.

During the same period, Motor Vehicles sub-sector recorded an increase in sales

compared to February last year, supported by Sales of motor vehicle parts & accessories, which rose by 2.7 per cent to RM5.0 billion. This was followed by Sales, maintenance & repair of motorcycles, which grew by 8.2 per cent to RM1.2 billion. Sales of motor vehicles also contributed to the rise in this group, with a positive increase of 0.2 per cent to RM8.9 billion. A similar trend was also reported by the Road Transport Department (JPJ), which recorded 67,327 vehicle registrations, a slight increase compared to 66,935 registrations in the same month of the previous year.

Online retail sales in February showed an increase, with the index rose by 8.5 per cent year-on-year, driven by various festive promotions and back-to-school preparations. After seasonal adjustment, the index recorded a month-on-month decline of -2.1 per cent.

In terms of volume index, Wholesale & Retail Trade recorded a year-on-year increase of 3.9 per cent. This growth was mainly driven by the Wholesale trade sub-sector, which rose by 4.9 per cent, followed by Retail Trade with a 4.3 per cent increase. In contrast, the Motor Vehicles sub-sector recorded a decline of -0.8 per cent. After seasonal adjustment, the volume index posted a month-on-month increase of 1.8 per cent compared to January 2025.

Malaysia's Wholesale & retail trade sector posted improved performance in February 2025, underpinned by sustained positive growth in the Wholesale trade and Retail trade sub-sectors. The Motor vehicles sub-sector also rebounded during the month, recovering from a contraction in the previous period. Looking ahead, the sector is expected to sustain its growth momentum, supported by stable domestic consumption and seasonal festive spending. Continued positive consumer sentiment is also anticipated to reinforce the sector's outlook in the near term.

ASEAN-Malaysia 2025 Chairmanship: Department of Statistics Malaysia (DOSM) will chair the 15th ASEAN Community Statistical System Committee (ACSS15) which aim to strengthen the statistical cooperation towards sustainable regional development.

The Government of Malaysia has declared October 20th as National Statistics Day (MyStats Day), with the theme 'Statistics is the Essence of Life.' Meanwhile, the Fourth World Statistics Day will be celebrated on 20 October 2025, with the theme 'Driving Change with Quality Statistics and Data for Everyone'.

OpenDOSM NextGen is a medium that provides data catalogue and visualisations to facilitate users' analysis and can be accessed through <https://open.dosm.gov.my>.

Chart 1: Sales Value of Wholesale & Retail Trade

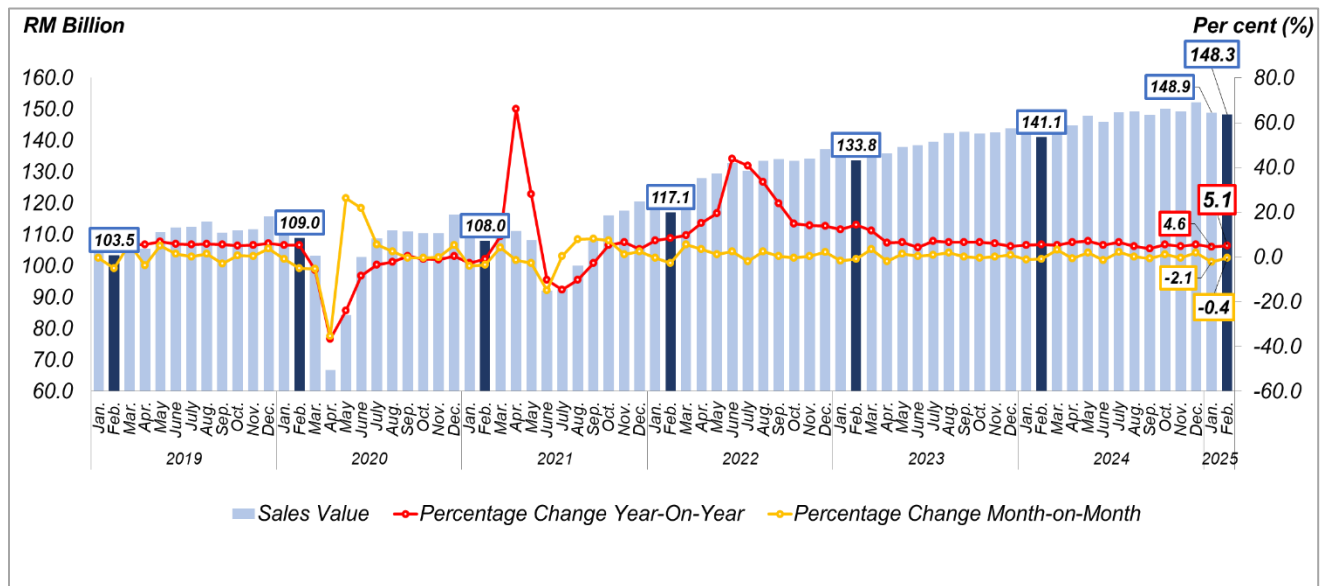


Chart 2: Sales Value of Wholesale Trade

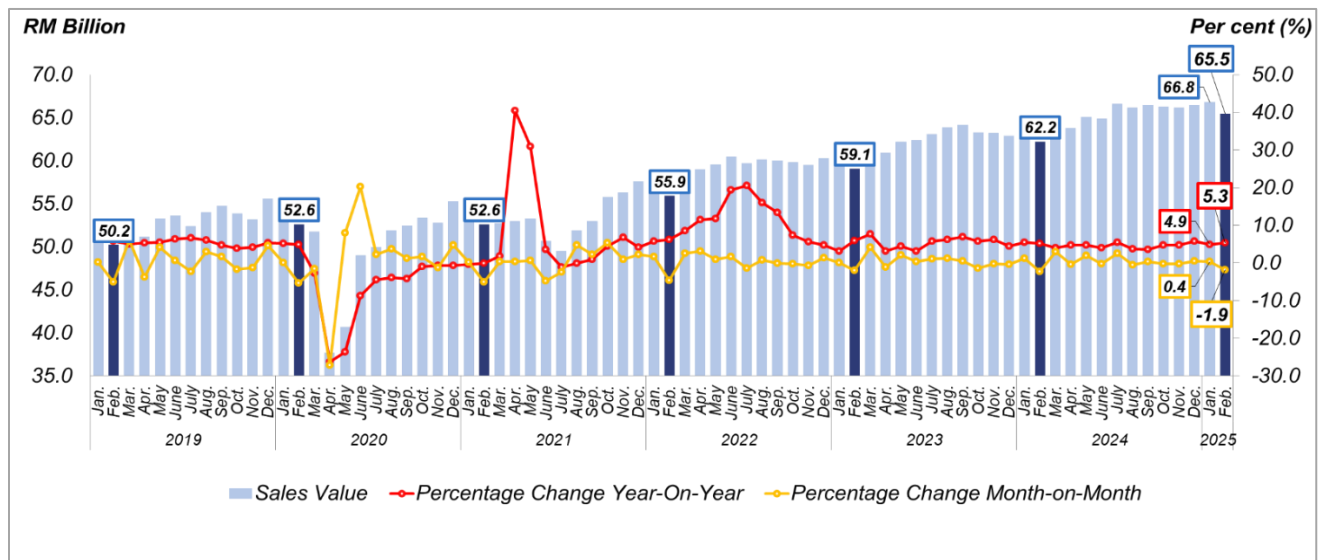


Chart 3: Sales Value of Retail Trade

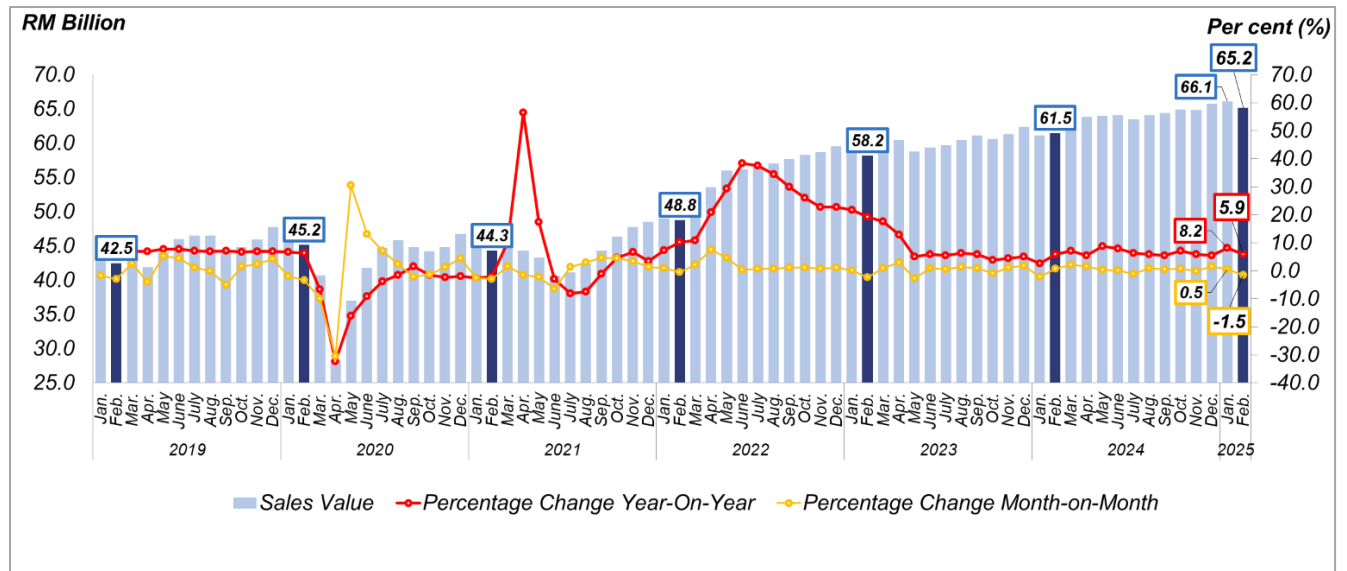


Chart 4: Sales Value of Motor Vehicles

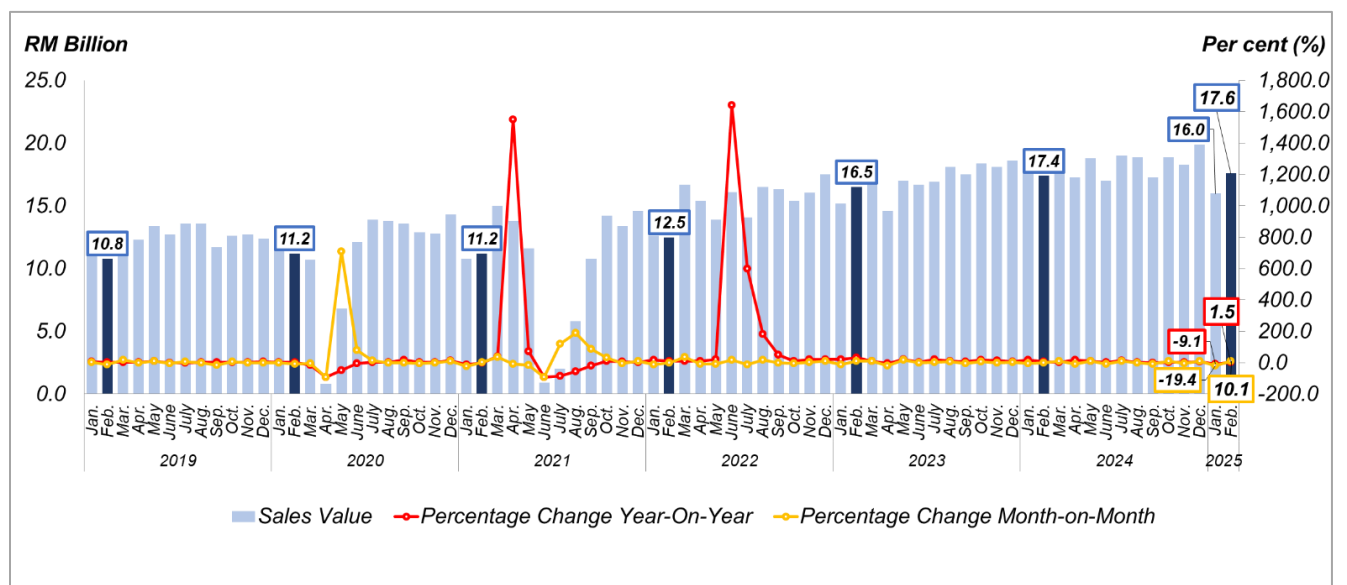
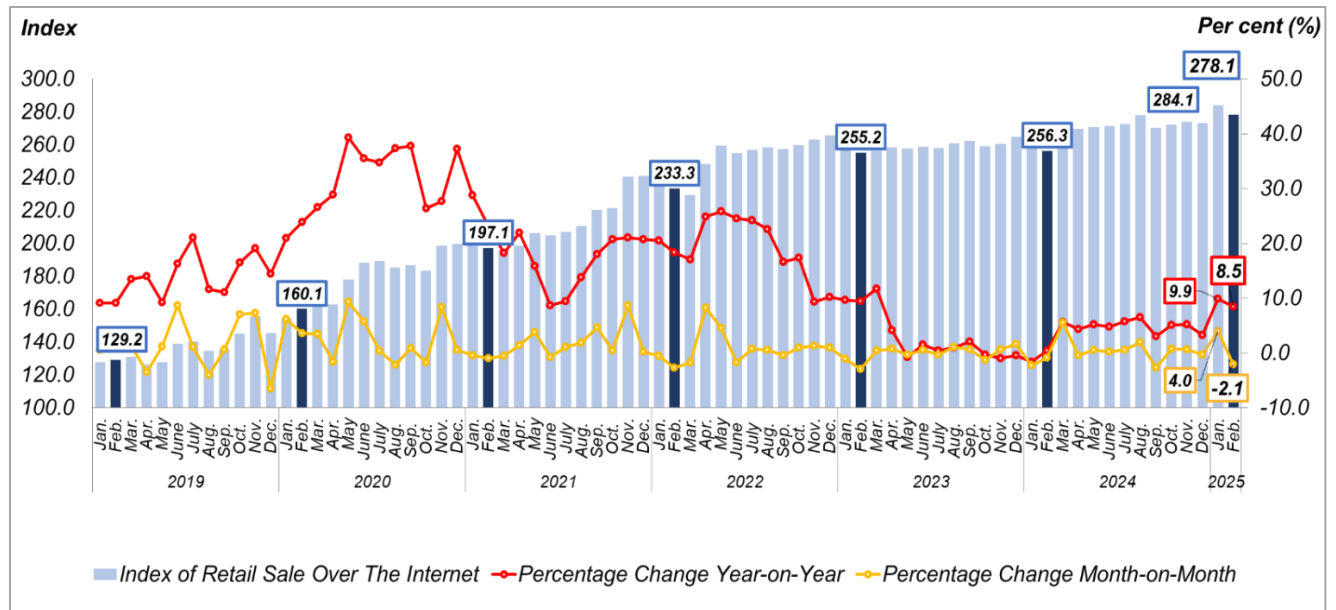


Chart 5: Index of Online Retail Sales



Released by:

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DEPARTMENT OF STATISTICS MALAYSIA
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