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FUNCTIONAL ANALYSIS OF INDUSTRIAL CLUSTERS IN MALAYSIA



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**"MEMACU GENERASI ANALITIK
KE ARAH MENDEPANI
FENOMENA STATISTIK GLOBAL"**

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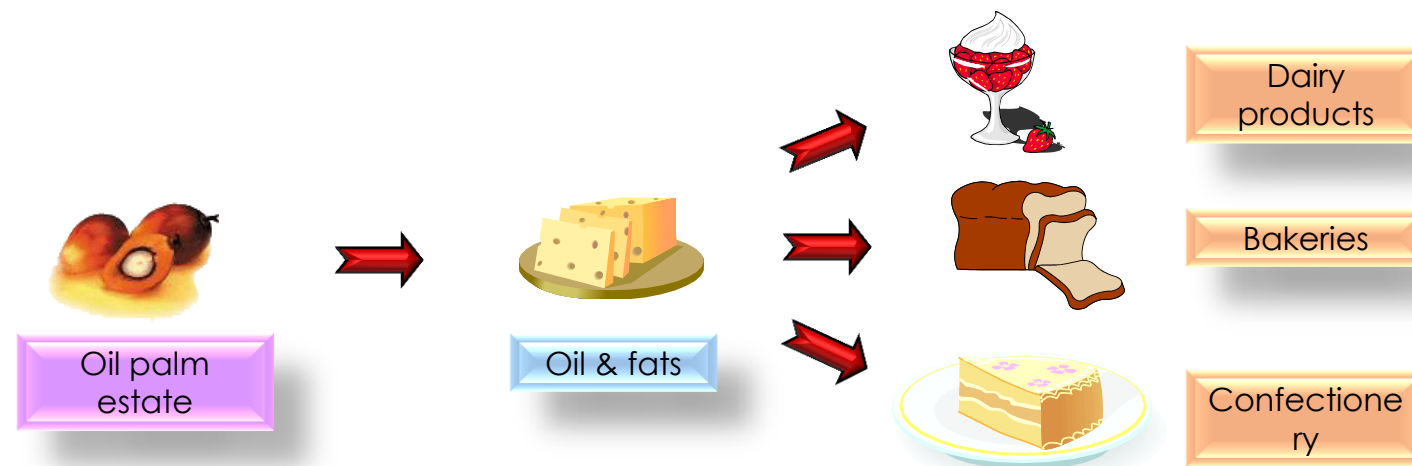
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Introduction

- Industry cluster is a group of industries that has strong complementary linkages.
- Industries that have **strong supply and buyer relationship** will provide better information of inter-industry dependence.



Introduction

- There have been several empirical studies in the field of industrial clustering.
- However, they differ not only in definitions used and areas studied, but also in the objectives and methodology.
- This study employed **Cluster Analysis** for grouping industries based on input-output linkages which has been applied for many countries.
- Cluster analysis is useful in analyzing which sectors are strongly connected to each other.

Objective

- The objective of this paper;
 - to identify the national industry clusters in Malaysia by examining the inter-industry selling and purchasing relationship based on the Malaysia's 2010 Input-Output table using cluster analysis approach.

Literature Review

Researcher	Study	Data	Method(s)	Findings
Stan Czamanski (<i>Papers in Regional Science</i> , 1971)	<ul style="list-style-type: none">i. Developed a technique for identifying industrial clusters with strong internal and weak external flows.ii. Verified the hypothesis that in an urban agglomeration, the ancillary links with supplier based on outputs.iii. Ascertained the minimum size of Input-Output tables usable for sophisticated regional analysis.	<ul style="list-style-type: none">• I-O table of the US for 1958 (77 x 77) and 1963 (85 x 85)• The 1959 Philadelphia I-O table (89x89)• The 1963 Washington I-O table (54x54)• The west Virginia (48x48)• The 1960 Nova Scotia (58x58)	Multivariate analysis. Calculate the eigenvalues of the <i>R</i> matrix. The <i>R</i> matrix is the matrix that consists of the highest of the four correlation coefficients.	Multivariate analysis may be a useful tool for analyzing linkages existing in regional economies.

Literature Review

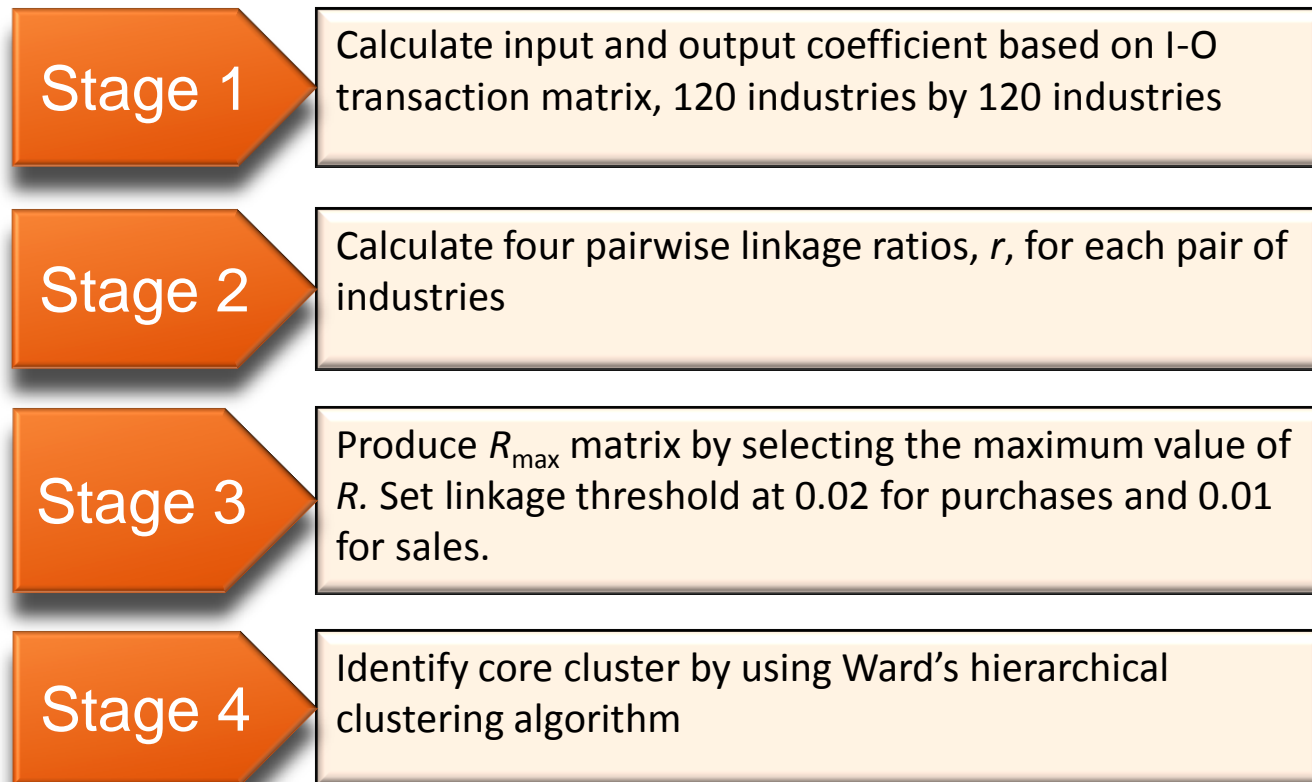
Researcher	Study	Data	Method(s)	Findings
Joel Bergman, Peter Greenston & Robert Healy (<i>Journal of Urban Studies</i> , 1972)	Described set of industrial clusters and discuss alternative methods of defining industrial clusters.	The 1963 employment data of 144 manufacturing activities and 42 non-manufacturing activities.	Factor analysis	The grouping of industries with similar location pattern was identified. The 186 industries resulted in 42 clusters.
Howard Roepke, David Adams & Robert Wiseman (<i>Journal of Regional Science</i> , 1974)	Identifying functionally related groups of industries. Testing the feasibility of the approach.	Input-output table of 1965 for Canadian Province of Ontario. A 44 by 44 matrix of interindustry product linkages.	Factor analysis, R-mode & Q-mode factoring	The factor analysis of input-output data may prove to be a technique of value in both spatial and aspatial analysis.
Joel Bergman, Peter Greenston & Robert Healy (<i>Journal of Urban</i>	Extended their studies using a data base which consist of 480 industrial classification.	The 1965 employment data in each of 480 activities in each of 311 metropolitan areas in IIS	Hierarchical clustering analysis	The clustering is quite different from the Standard Industrial Classification (SIC), except at the most aggregated level. Revealed 40 groups of industries

Literature Review

Researcher	Study	Data	Method(s)	Findings
Edward J. Feser & Edward M. Bergman (<i>Journal of Regional Studies</i> , 2000)	Suggested a means of using detailed information on national interindustry linkages to identify existing and potential clusters in US.	Detailed 1987 benchmark US Input-Output table.	Factor analysis	A national set of benchmark or template technological clusters effectively represent strategically important alignments of underlying detailed sectors.
Edward W. Hill & John F. Brennan (<i>Economic Development Quarterly</i> , 2000)	Identified the industries in which a region has its greatest competitive advantage.	194 industries in the Cleveland-Akron (Ohio) consolidated metropolitan area.	Combining cluster and discriminant analysis	5 of 10 industry clusters clearly met the definition of having competitive advantage.
Edward Feser (<i>Regional Economies Applications Laboratory</i> , 2005)	Developed an alternative methodology for identifying benchmark value chain clusters	Benchmark Input-Output Accounts of the US, 1997	Czamanski four correlations & Factor analysis	The use of more sophisticated clustering algorithm separates strong and weak linkages with greater precision. The clusters appear to correspond to basic industry.

Methodology

- The identification of linkages and industrial clustering involve four stages.



Methodology

Stage 1

- Calculate the input and output coefficients of an individual industry based on I-O transaction matrix, 120 industries by 120 industries.
- Obtain the forward and backward linkages based on input and output coefficient matrix.

$$x_{ij} = \frac{z_{ij}}{P_j} \quad y_{ij} = \frac{z_{ij}}{S_i}$$

Where,

P_j total purchases by industry j

S_i total sales by industry i

z_{ij} value of purchases by industry j from industry i

x_{ij} ratio of purchases by industry j from industry i to the total purchases by industry j

y_{ij} ratio of sales by industry i to industry j to the total sales by industry i

Methodology

Stage 2

- Calculate four pairwise linkage ratios, r , for each pair of industries.

$r(x_i, x_j)$: industry i and industry j are correlated by having similar purchasing patterns

$r(y_i, y_j)$: industry i and industry j are correlated by having similar selling patterns

$r(x_i, y_j)$: industry i has a purchasing pattern which is similar as industry j 's selling pattern

$r(y_i, x_j)$: industry i has a selling pattern which is similar as industry j 's purchasing pattern

Methodology

Stage 3

Find the strongest linkages among the purchases and sales coefficients for each pair of industries.

$$I_{ij}^{SS} = S_i \cap S_j, U_{ij}^{SS} = S_i \cap S_j \quad I_{ij}^{BB} = B_i \cap B_j, U_{ij}^{BB} = B_i \cap B_j$$

$$I_{ij}^{SB} = S_i \cap B_j, U_{ij}^{SB} = S_i \cap B_j \quad I_{ij}^{BS} = B_i \cap S_j, U_{ij}^{BS} = B_i \cap S_j$$

I_{ij}^{SS} : industries that are selling to both industry i and industry j

U_{ij}^{SS} : a group of suppliers to either industry i or industry j , or both

I_{ij}^{BB} : industries that are purchasing from both industry i and industry j

U_{ij}^{BB} : a group of buyers from either industry i or industry j , or both

I_{ij}^{SB} : industries that are selling to industry i and buying from industry j

U_{ij}^{SB} : a group of suppliers to industry i and buyers from industry j

I_{ij}^{BS} : industries that are buying from industry i and selling to industry j

U_{ij}^{BS} : a group of buyers from industry i and suppliers to industry j

Some industries purchase intermediate input from industry i (j) and supply output to industry j (i)

Methodology

Stage 3 continued

Calculate the R measures, a linkage threshold, $\alpha = 0.02$ for purchases and 0.01 for sales are assigned to industry i and industry j .

$$R_{ij}^{SS} = \frac{I_{ij}^{SS}}{U_{ij}^{SS}}, R_{ij}^{BB} = \frac{I_{ij}^{BB}}{U_{ij}^{BB}}, R_{ij}^{SB} = \frac{I_{ij}^{SB}}{U_{ij}^{SB}}, R_{ij}^{BS} = \frac{I_{ij}^{BS}}{U_{ij}^{BS}}$$

R_{ij}^{SS} : ratio of the number of common suppliers to industries i and j over the total number of suppliers to industries i and j

R_{ij}^{BB} : ratio of the number of common buyers to industries i and j over the total number of buyers to industries i and j

R_{ij}^{SB} & R_{ij}^{BS} : measures of second-tier of linkages between industries i and j .

If the ratio of R_{ij}^{SS} (R_{ij}^{BB}) equals to 1 or 0, then industry i and j have the same supplying (buying) pattern.

Methodology

Stage 3

continued

Selecting the maximum of the four R measures produces a new matrix (R_{\max} matrix)

$$R_{ij} = R_{ji} = \max[R(x_i, x_j), R(y_i, y_j), R(x_i, y_j), R(y_i, x_j)]$$

where, the x and y values are inter-industrial

purchases and sales coefficients

respectively

Methodology

Stage 4

Identify core cluster by using Ward's hierarchical clustering algorithm.

- The hierarchical clustering technique using the **Ward's method** and applying squared Euclidean Distance as the distance or similarity **measure to the R_{\max} matrix** was carried out to identify the clusters.
- Ward's method uses an analysis of variance approach to evaluate the distances between clusters.
- The cluster membership was assessed by calculating the total sum of squared deviations from the mean of a cluster.

Findings

- The table presents part of the agglomeration schedule for the cluster analysis performed for the Malaysia Input-Output Table for 2005 (the final 24 of all 119 stages).
- There are three possible solutions: 12 clusters, 10 clusters and 3 clusters with a large increase in the agglomeration coefficients at the 118th, 111th, and 109th stages.

Stage	No. of Clusters in Solution	Agglomeration Coefficient	Slope ^(a) Percentage Change in Agglomeration Coefficient	Acceleration ^(b) Percentage Change in Slope Coefficient
96	24	72.776	2.203	-1.934
97	23	74.359	2.176	-1.238
98	22	75.967	2.162	-.643
99	21	77.630	2.189	1.277
100	20	79.379	2.252	2.863
101	19	81.185	2.275	1.013
102	18	83.091	2.349	3.241
103	17	85.236	2.581	9.894
104	16	87.394	2.532	-1.899
105	15	89.602	2.526	-.250
106	14	92.119	2.810	11.245
107	13	94.818	2.930	4.283
108	12	97.544	2.874	-1.902
109	11	100.538	3.070	6.794
110	10	103.580	3.026	-1.435
111	9	106.972	3.275	8.257
112	8	111.070	3.831	16.955
113	7	116.004	4.442	15.945
114	6	121.513	4.749	6.927
115	5	128.287	5.575	17.383
116	4	135.993	6.007	7.751
117	3	143.993	5.883	-2.063
118	2	155.470	7.970	35.481
119	1	185.260	19.161	140.406

(a) The slope coefficient of the agglomeration schedule is the percentage change in the agglomeration coefficient given in the third column.

(b) Acceleration is the change in the slope of the agglomeration coefficient, calculated as the percentage change in the number contained in the fourth column.

- The percentage change of the slope and acceleration is also high at the three stages.
- Among the three clusters, the 12-cluster is more homogeneous based on the characteristics of the industries.

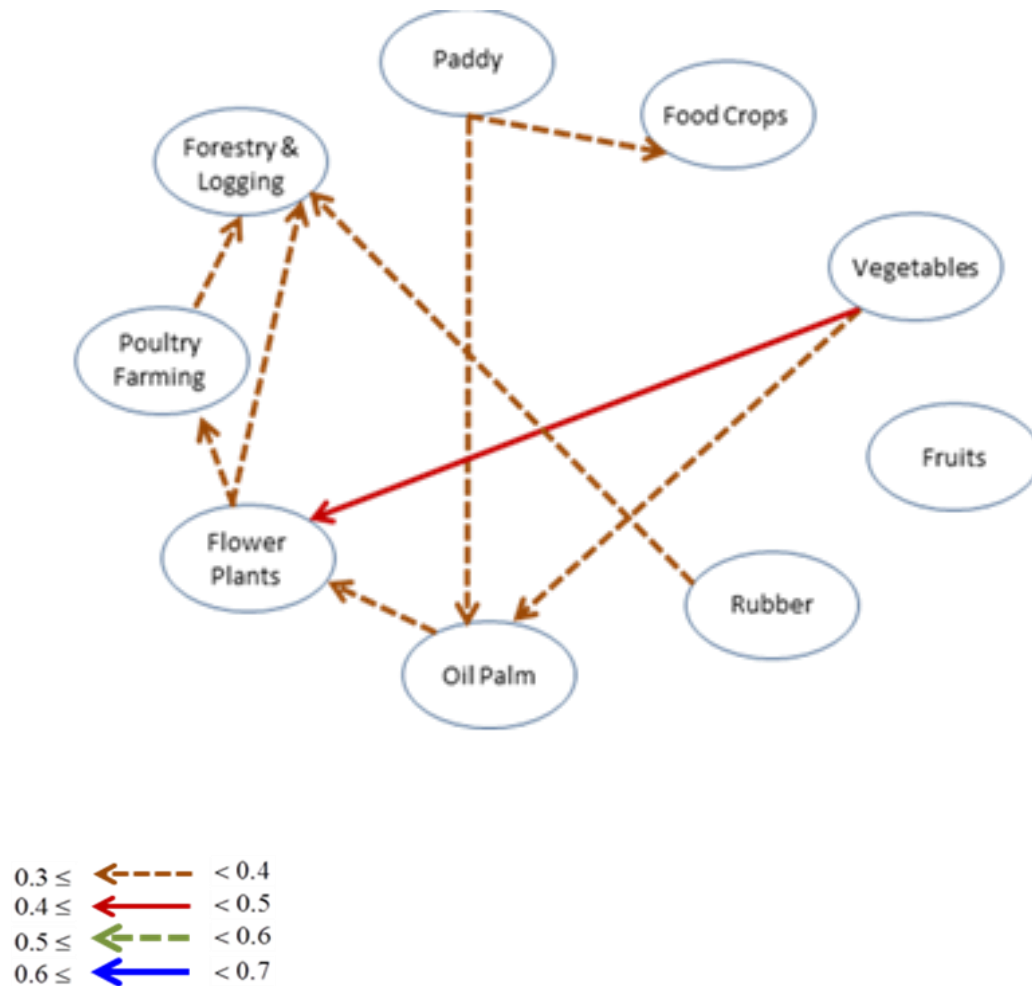
Findings

- The table shows the 3, 10, and 12-cluster solutions for the 120 industries.
- The heterogeneity of the industry classification depends on the size of the clusters.
- Reading from right to left, the industrial clusters get more and more heterogeneous.
- The homogeneity of the industrial clusters depends on the size of the cluster solution.

1-Cluster Solution	3-Cluster Solution	10-Cluster Solution	12-Cluster Solution	Industry		
120 industries	Group 1 (n=26)	Group 1 (n=9)	Group 1 (n=9)	Paddy	Fruits	Flower Plants
		Group 2 (n=14)	Group 2 (n=14)	Food Crops	Rubber	Poultry Farming
				Vegetables	Oil Palm	Forestry and Logging
				Other Agriculture	Fishing	Other Food Processing
	Group 2 (n=57)	Group 10 (n=3)	Group 12 (n=3)	Other Livestock	Dairy Production	Wine and Spirit
				Meat and Meat Production	Bakery Products	Soft Drink
				Leather Industries	Confectionery	Tobacco Products
		Group 3 (n=13)	Group 5 (n=8)	Soap, Perfumes, Cleaning & Toilet Preparations	Preservation of Fruits and Vegetables	
				Highway, Bridge and Tunnel Operation Services	Private Non-Profit Institution Ownership of Dwellings	
				Crude Oil and Natural Gas	Other Mining and Quarrying	Stone Clay and Sand
		Group 4 (n=15)	Group 4 (n=15)	Metal Ore Mining Fertilizers	Fertilizers	Quarrying
				Oils and Fats	Motorcycles	Rubber Gloves
				Petroleum Refinery	Research and Development	Rubber Products
		Group 5 (n=29)	Group 6 (n=8)	General Purpose Machinery	Rubber Processing	
				Preservation of Seafood	Electrical Machinery and Apparatus	Electric Lamps and Lighting Equipment
				Industrial Machinery	Measuring, Checking & Industrial Process Equipment	Medical, Surgical and Orthopaedic Appliances
		Group 6 (n=8)	Group 7 (n=21)	Grain Mills	Optical Instruments and Photographic Equipment	Other Electrical Machinery
				Animal Feeds		Insulated Wires and Cables
				Recycling		Special Purpose Machinery
		Group 3 (n=37)	Group 7 (n=4)	Group 9 (n=4)	Watches and Clocks	
Domestic Appliances	Wearing Apparel				Printing	
Group 8 (n=8)	Group 8 (n=8)		Finishing of Textiles	Footwear	Tyres	
			Other Textiles	Publishing		
Group 9 (n=9)	Group 11 (n=9)		Sawmilling and Planning of Wood	Other Chemicals Product	Sheet Glass and Glass Products	
			Veneer, Sheets, Plywood, Laminated & Particle Board	Other Transport Equipment	Basic Precious and Non-Ferrous Metals	
Group 10 (n=16)	Group 10 (n=16)		Cement, Lime and Plaster	Concrete & Other Non-Metallic Mineral Products	Pharmaceuticals, Chemicals & Botanical Product	
			Builders' Carpentry and Joinery	Basic Chemicals	Clay and Ceramic	
			Iron and Steel Products	Other Manufacturing	Structural Metal Products	
			Wooden and Cane Containers	Paints and Varnishes		
			Other Wood Products	Castings of Metals		
			Paper and Paper Products and Furniture			
			Office, Accounting and Computing Machinery	Other Fabricated Metal Products	Electricity and Gas	
			Semi-Conductor Devices,Tubes and Circuit Boards	TV, Radio Receivers & Transmitters & Associated Goods	Waterworks	
			Motor Vehicles		Ships & Boats Building, Bicycles & Invalid Carriages	
			Residential	Civil Engineering		
			Non Residential	Special Trade Works		
			Restaurants	Amusement and Recreational Services	Other Public Administration	
			Computer Services	Banks	Other Financial Institution	
			Water Transport	Insurance		
			Air Transport			
			Wholesale and Retail Trade	Land Transport	Professional Business Services	
			Financial Institution	Other Transport Services	Education	
			Public Administration	Port and Airport Operation Services	Rental and Leasing	
			Accommodation	Communication	Other Private Services	
			Health	Real Estate		
			Defence and Public Order			

Findings

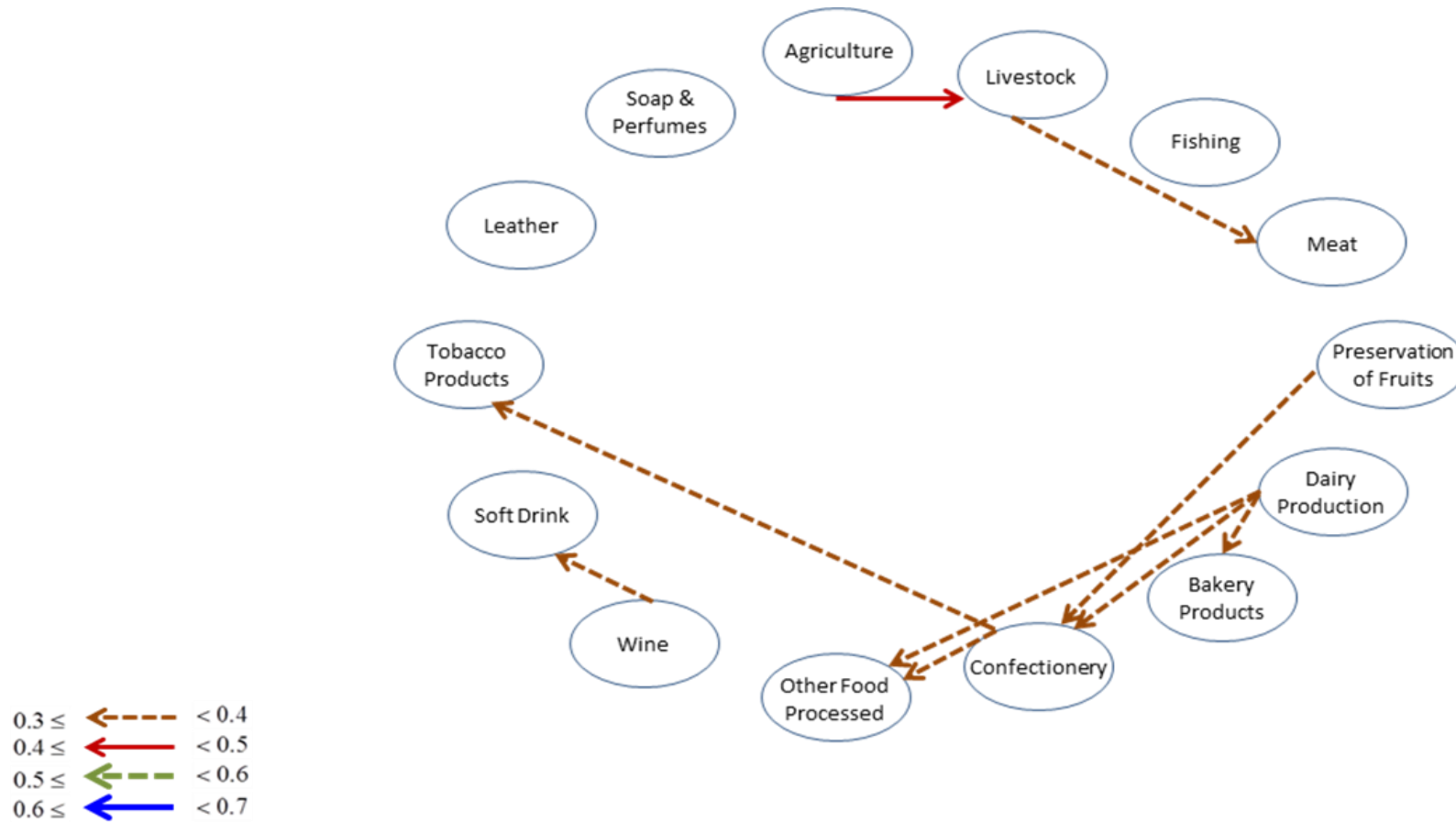
Functional Links among Industries in Cluster 1



- The relationship among the industries within a cluster is shown
- The structures of industrial clusters have strong correlation and inter-dependent relationship among industries. The directions of arrowheads denote the input-output relationship among industries, while the type of line denotes the strength of the supplier-buyer relationship. The correlation coefficient of industries in which the value exceeds 0.3 is displayed in the figures.

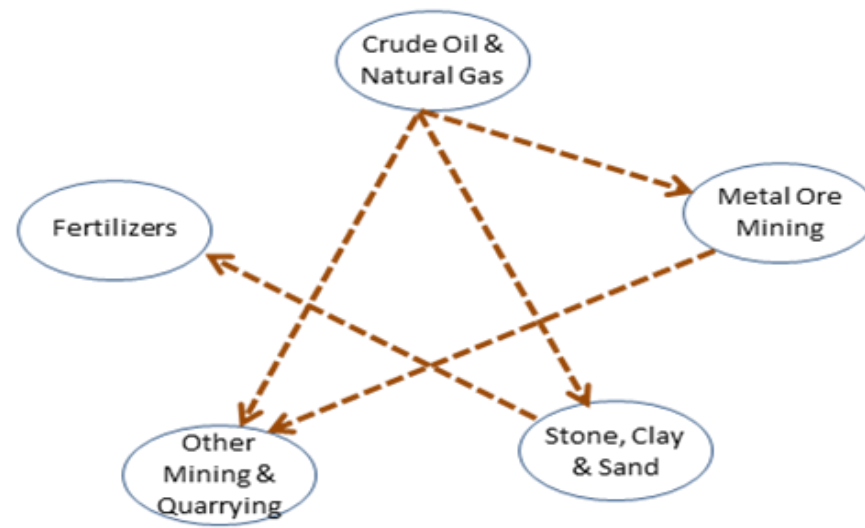
Findings

Functional Links among Industries in Cluster 2



Findings

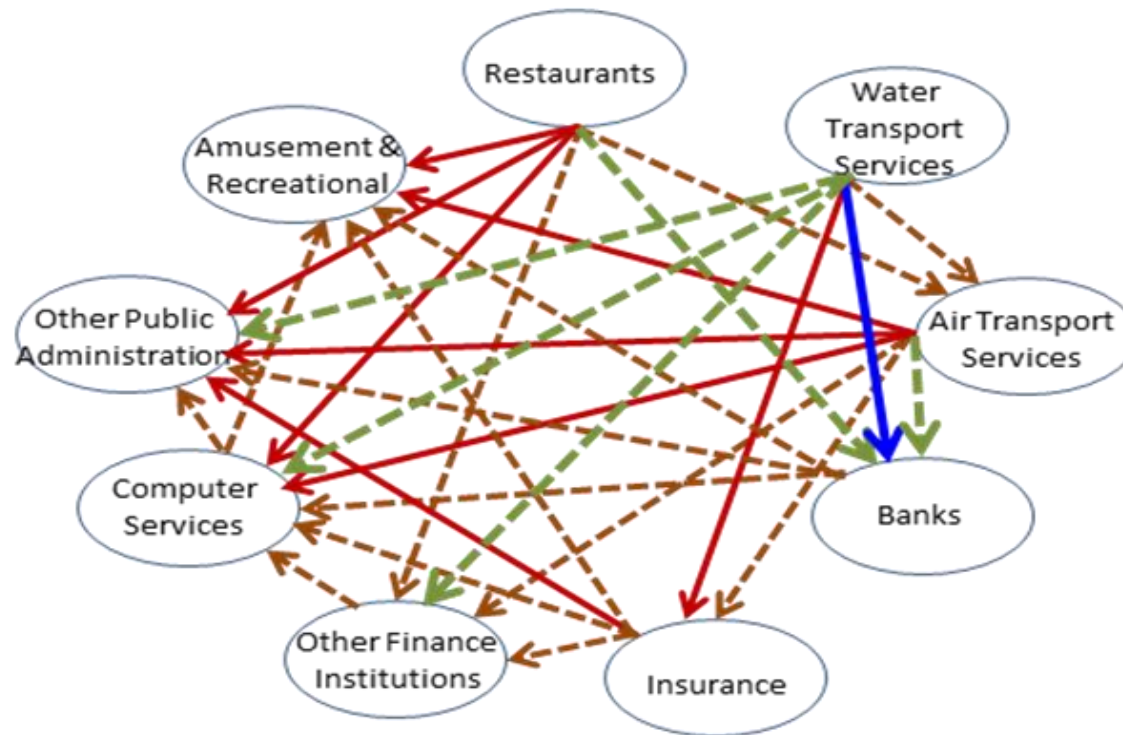
Functional Links among Industries in Cluster 3



0.3 ≤  < 0.4
0.4 ≤  < 0.5
0.5 ≤  < 0.6
0.6 ≤  < 0.7

Findings

Functional Links among Industries in Cluster 11



Conclusion

- Twelve (12) distinct industrial clusters were identified.
- Industries within a cluster have strong selling and purchasing relationships.
- This study is the first attempt to explore the similarities in selling and purchasing patterns of the industries in Malaysia using Input-Output table.
- Further research could include regional level data to identify industrial driver for each region.



Thank You